

THE ANNALIST

A Magazine of Finance, Commerce and Economics

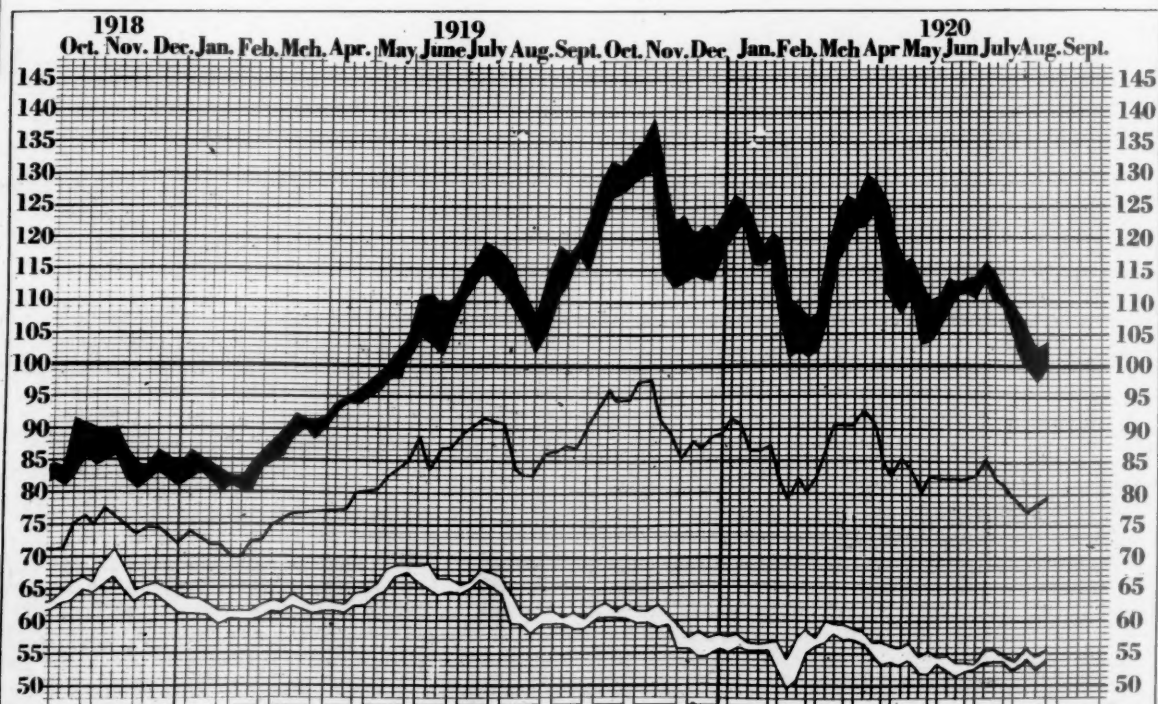
VOL. 16, NO. 397

NEW YORK, MONDAY, AUGUST 23, 1920

Ten Cents

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NEW YORK, MONDAY, AUGUST 23, 1920

Ten Cents

How Much of Her \$250,000,000 Loan Can France Refund Here

An Offering of Bonds Is Confidently Expected in Financial Circles and Only the Amount and the Terms Remain
in Doubt—Figure Generally Put at \$100,000,000 to \$150,000,000—A High Interest Rate Might be
More Than Offset by a Recovery of Exchange Before New Issue Falls Due

THE efforts of the French Government for the issue of a new loan to refund part of the \$500,000,000 Anglo-French loan falling due Oct. 15 contain elements of more than passing importance to the American credit and investment situation. That there will be an offering of bonds is generally believed in financial circles, and the amount will be limited chiefly by banking judgment on this side. It would be much to the advantage of France to arrange what would amount to an extension of the maturing obligation for at least five years. This being so, it is natural to expect that the French Treasury representatives here will seek to refund every dollar of the maturing obligation which the market can absorb. The question of primary interest lies in the amount and in its effect upon the existing investment position of sound bonds and upon credit at a time when the banks are straining every nerve to carry through the Autumn demands from domestic sources without recourse to new inflation.

At the start of a discussion of the situation it may be said with emphasis that the holders of the \$500,000,000 Anglo-French 5s will receive their principal next month. The British Government has arranged for its half of the maturity, according to bankers who are familiar with operations of the British Treasury. It is understood that upward of \$200,000,000 of the bonds have been bought up in the open market on British orders, and recent gold shipments have amounted to more than \$30,000,000 directly for the loan retirement. The British Treasury commands at all times large balances here, and there is no thought anywhere other than that the full amount of Britain's share could have been retired at any time in the last six weeks or longer.

HOW FRANCE STANDS

As to the situation of the French Government, it has been announced that about \$40,000,000 Anglo-French bonds have been bought and are held for French account. In a few days the initial movement of an inflow of gold is looked for from Paris which can, if necessary, be carried through to the extent of \$50,000,000. Deducting these items from the \$250,000,000 total, the full share of France in the loan, there remain \$160,000,000 to be accounted for. France has been accumulating exchange at New York for some time past, and assurance is given by French Government agents that, if the need arises, all of this balance can be provided for before the due date. But France does not want to remit exchange when the franc is so depreciated on the American market that it is priced at a little more than 7 cents, compared with a normal rate of 19.50 cents.

The burden which France would have to shoulder through exchange remittances covering the full amount may be pointed out in figures. At the normal rate of exchange about 51-5 francs would be worth a dollar at New York, and the remittance of \$150,000,000 from Paris would equal the outlay of about 830,000,000 francs. At the current exchange value it takes approximately 141-5 francs to purchase one dollar, or 2,282,000,000 francs to cover the balance of the obligation after the bond purchase and maximum gold shipment offsets had been provided for. There is a difference here worth negotiations between the French Government and American underwriting bankers, and worth, more-

over, material concessions to purchasers of new bonds.

There is the gold item also to be considered, for it stands to reason that, with vastly expanded note circulation of the Bank of France, the French authorities will act to conserve as far as possible all the gold "cover" for the notes. The latest statement of the bank showed approximately 37,900,000 francs of note circulation and 5,590,000,000 francs gold, together with 254,200,000 francs silver. The gross amount of gold holdings is equal to slightly more than 14 per cent. of notes outstanding, whereas in the pre-war years a gold reserve of 331-3 per cent. was the normal amount held against circulation. And by no means all the reported gold owned by the Bank of France can be considered "free" metal, as a large amount lies in London as collateral for loans made during 1916 and 1917.

The situation may, then, be brought down to this: France faces a tremendous handicap if millions of francs of exchange have to be provided for the loan maturity and the extraction of \$30,000,000 to \$50,000,000 gold from her reserve will decrease substantially the circulation coverage and basis for credit. France's trade is expanding, and as she relies greatly upon commerce and manufacturing for the restoration of her world credit, it is reasonable to believe that her leaders will elect to ship out as little gold as possible. Events of recent months have shown that the nation cannot rely to any important extent for reparations from Germany to strengthen her financial resources in the next few years. She must conserve what she has and work to increase her wealth and other bases of credit through normal channels. The fact that France has realized the necessity of internal measures to meet her Governmental necessities is disclosed in the rigid additions and extensions of taxation schedules installed on July 1 last. Jean Parmentier, representative of the Ministry of Finance, now here, calculates from data in hand before he left Paris three weeks ago that the return from taxation in the twelve months ended June 30 next will be 20,000,000,000 francs, compared with 4,200,000,000 francs in 1913 and 11,500,000,000 francs provided for in the tax program in effect in the fore part of 1920.

A GAMBLE ON RISING EXCHANGE

The program upon which the French representatives will work at New York is indicated clearly enough from the facts and figures. They are hoping that the American investment market in September will be sufficiently broad and active for the absorption of a new loan amounting at least to \$100,000,000 and perhaps as much as \$150,000,000. It may be deduced that the French Government would be willing to offer a return higher than recent foreign Government offerings in the United States have presented. In fact, calculations may be made showing that France could economically pay 9 or even 10 per cent. for a short-term obligation, relying upon a recovery of the exchange market to provide more favorable terms for retiring the bonds than are now afforded by the position of the franc.

In a period of five years it is possible to imagine the appreciation of French exchange, through trade expansion and the receipt of some part of the German indemnity, to an extent making the franc worth 12 cents in place of the cur-

rent 7 cents and a fraction over. This improvement amortized over the five years would be equal to approximately 6 per cent. a year to France and would reduce the cost of her borrowing here by that amount. Thus, the prospect for a short loan of a large amount is decidedly appealing to the French Government. It would enable the borrower to postpone one payment at a time when world financial conditions were highly unfavorable to a transaction of size and would offer an excellent chance of making, in the end, an exceedingly cheap loan. This is saying nothing of the use which France would be able to make of the resources conserved to her during the life of the loan.

But there is another side of the picture which probably will have a more vital influence upon the pending loan than what the borrower may suggest. The investment market over here has come through a painful readjustment since the armistice was signed. The rising cost of credit has been reflected stage by stage, through declining bond prices, until the level of standard taxable securities has been stabilized, for the time at least, on a basis of 7½ to 8½ per cent. return to the buyer. Since July 1 investment bankers have reported a gradual response of investors to new valuations. The market has been improving. The Belgian Government disposed of \$50,000,000 7½ per cent. twenty-five-year bonds in May, the public taking the issue at 97½, yielding about 8 per cent. on bonds not retired before maturity. The loan was a marked success, but there were "trimmings" which made a particular appeal to purchasers. Through a sinking fund provision, at least \$2,000,000 must be retired at 115, beginning June 1, 1921. Those holders fortunate enough to have their bonds drawn in the first year would receive a return of 24.89 per cent., with gradations downward in subsequent drawings. The issue was sold, however, on the general qualifications of an 8 per cent. return.

MUST NOT DISRUPT OUR MARKET

The Swiss Government floated \$25,000,000 twenty-year 8 per cent. bonds early last month at par, callable at 105 after July 1, 1930, with a \$1,000,000 annual sinking fund for purchases at or under 105. This issue was a straight 8 per cent. offering, and its immediate distribution and an advance of the market price above par indicated that the public was ready for bonds of the sort.

Will the proposed new French issue tend to disrupt the bond market from its established levels? It goes without saying that bond distributors await with much interest, not to say concern, the announced amount and terms of the issue. The weight of an issue of \$100,000,000 or \$125,000,000 will be much heavier than the Belgian and Swiss loans. That is a factor to be considered before speculating about the interest rate and accompanying advantages to buyers. There will be no alleviating elements in the way of partial exemptions from the American income tax, which means that the investment field to be tapped will be largely bereft of wealthy buyers unless the terms are specially favorable.

And if the terms are made so attractive as to appeal to the payers of supertaxes there is likely to be a repurcussion among the standard bond issues now resting in a fairly steady position on the bases of return arrived at during the last two years. In other words, it seems as though the French loan will have to be shaped so in amount

and in yield that it will not tend to undermine a market in a state of fair stability, but none too securely placed. News that \$150,000,000 new Government bonds were coming out at a price to return 9 to 9½ per cent. would strike cold chills down the spines of distributing bond dealers. Those with blocks of other bonds bought at prices to make a profit if sold to return 8 per cent. or 7½ per cent.

might have to recast their selling plans hurriedly or face the prospect of losses.

Thus it is seen that no easy task surrounds the French refunding program. There is evidence of further improvement in the investment market during September and into the Winter, especially if events prove what now seems probable, namely, that the banks will be able to handle the Autumn

crop and industrial demands without the necessity of heavily increased calls upon the credit reservoir of the Reserve system. The banks are not likely to be large buyers of the French issue for their own account, but any easement of credit would be beneficial to customers who sought to finance such purchases, including the original syndicate which took the issue for distribution.

The Business Structure Is Shaken by Contract Repudiation

Trade Associations Striving to Correct Situation Which Has Become International in Scope and Overturned Long Established Business Principles—Lax Methods of the Past Make Correctives Hard to Apply Now

A TRADE association secretary who includes among his many duties the adjustment of disputes between members and their customers finds this task the major portion of his work these days. Many are the excuses made to him by anxious buyers who wish to get out of unprofitable contracts. In a case he now has to settle the customer asserts the order was only a verbal one, and therefore invalid. Investigation showed the order had been dictated. Through his lawyer the buyer, however, gloats over the fact that he merely gave a verbal order. Business pride seems somewhat twisted when a man insists his word is so far from being as good as his bond that it is absolutely no good.

A question for which only the future has an answer is whether honesty in business will not get a serious setback from what is now happening in the commercial world. Invalid contracts the world has known in the past, but on no such scale as at present. Not only are voices raised against unscrupulous dealing in this country, but in England and other countries abroad danger is seen for the whole commercial fabric in the event that conditions long continue as they have lately developed. In short, commercial honesty, as far as a business man's word is concerned, seems at a discount the world over, and long-established trade principles have been overturned abroad as well as here.

There is, of course, no gainsaying the fact that the commercial situation is in a very strained condition and that the rules of normal business practice cannot obtain if complete ruin is the alternative. But those who admit this are careful to emphasize the need of creating bulwarks against continued laxity when conditions improve. A means must be found, it is insisted, to restore business standards to a more ethical level following the present debauch of contract breaking.

NOT ENTIRELY NEW HERE

One reason given for England's great success as a trading nation has been the faith and confidence which could be placed in her business pledges. When an exporter took an order it meant he would deliver at the price stated, in the qualities stipulated, and within the time limit if this was humanly possible. At the same time a reason given why American export trade has not been so successful in some cases has been the failure to abide by the terms of the contract. Many instances have been related of goods ordered for export being diverted to more profitable channels, of inferior goods being shipped in place of the qualities desired, and of deliveries put off until later orders had been supplied. Almost as much criticism has been heard on this score as on the lack of study given to foreign markets.

Regarding the present status of the industries now passing through a critical period, it may be said that sellers who are trying to enforce their contracts with buyers are merely finding a case of the "shoe being on the other foot," as compared with post-armistice days. At that time a temporary lull was followed by a rush to get merchandise, a rush that sent prices soaring and buyers scrambling about to make half a normal supply fit an abnormal demand. Any price, it seemed, was the right price. The unscrupulous seller found conditions as much to his liking then as he now views them regretfully. Not only were values boosted over night, but many showrooms resembled auction houses. The story was told of one manufacturer who in an afternoon had sold the same merchandise five times, each time at a higher price, and close to 5 o'clock was confidently waiting for the sixth bid, which would take the goods.

A practice of even some of the leading mills was to take an order and deliver only part. The buyer in search of the remainder would get small assurance of having the rest shipped. As he departed, however, the polite salesman would mention the name of a jobber from whom he could probably

purchase what he desired. True enough, the jobber had the goods at so much more a yard. Before this practice got very far the buyers realized that they were buying in their own goods sold at a more profitable price to the middleman. The allotment, of course, was another means of achieving the same results. So much would be allotted to the buyer and so much to the jobber. The buyer's allotment was never enough to fill his requirements, so he was forced to visit the jobber, mayhap a subsidiary of the manufacturer. Allotments were applied to textiles, clothing and were even complained of in groceries.

The above is a brief picture of the extreme conditions buyers faced last year, and justifies in measure, they think, the abrogation of contracts now that they have control of the market. But even before the sellers' market developed there were practices common in certain lines that not bear up very well to the simple trait of trade honesty. A mill, for instance, would take 10 or 15 per cent. more orders than the owners knew could be filled with the understanding that the additional goods would be canceled. When the cancellations came along they might be fought to a finish, but nevertheless there was that allowance made for them. How, under such an interpretation of the seller himself, could the buyer be expected to consider his orders as actual contracts, it is asked.

GROWTH OF THE EVIL

To go back further, there has always been a certain amount of "fooling" done, one might say, in the business of commerce. Little extras have been thrown in as a bait by sellers, something to put the buyer in a happy frame of mind over his transaction. Thus, for instance, came about such things as the "baker's dozen" and the bit of cloth added to the yardage bought. From such beginnings, perhaps, buyers got to expect concessions as their due. It is probable, too, that a seller could usually be found who was willing to offer just a little more than a competitor. As these willing tributes grew the buyer began to exact favors above and beyond the terms of his bargain. Modern embellishments included the taking of larger discounts than those stipulated or keeping the difference between a cash and a time payment after the cash discount time had expired. After a few experiments to see how far he could drive the seller, the buyer might attempt to repudiate his contracts entirely if it did not suit him to receive the merchandise.

In certain lines where competition is of the keenest sort, the competition of sellers to outdo one another in deferring to the desires of the buyer has grown despite the corrective remedies applied by trade associations. A string of evils attended the violation of contracts where violations are winked at. A small manufacturer in such a trade, for instance, does not expect to live up to his own contract and will therefore make very little fuss over a customer who is similarly at fault. The cancellation of an order from a small garment dealer to a small garment manufacturer is more apt than not to be answered by an offer of the merchandise at less. Like the two-price store, a little obstinacy on the part of the customer will get a price considerably below what he promised to pay.

The unreliable character of contracts in many lines, then, has been deplored but recognized, it must be admitted, as a necessary evil where small traders have been concerned. How could an ill-informed and incapable dealer be expected to look ahead months in advance and formulate a policy to carry him over that period? So the big concerns did as little business as possible with the kind of merchants described, and when they were "stuck" usually took their medicine with good grace.

A situation has now developed in various industries, however, in which more serious consequences are seen. Recently the most upright buyers, representing companies with millions of capital, have descended to the common tactics of the demi-monde of the business world. It is a fact that contracts with firms of the first order are now asked to be considered as less than scraps of paper. In some cases the frank admission is made that to abide by the terms of the contract would mean financial disaster. But minor excuses are also being made, such as the heavy loss that would be entailed if the contract stood. In short, there is a dangerous tendency to put the seller into the position of guaranteeing a profit, or otherwise permitting the repudiation of the contract.

There is a certain fairness about some of the requests for full or partial cancellation. A buyer, for instance, who has suffered in the past from non-delivery of merchandise, may be deemed to have a fair basis for refusing to accept goods now. Two wrongs will not make a right, but sellers can see the justice of allowing the buyer to adjust his contract in keeping with past experiences. In

Continued on Page 233



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Shipping Men Balk at Sale Price of Government Fleet

Declare the Federal Merchant Marine Is Not Worth the Money Demanded and Assert That Unless the Minimum Prices Are Considerably Lowered the Effort of the Shipping Board to Dispose of the Vessels Will Prove a Failure

By REUBEN A. LEWIS.

THE campaign to dispose of the 1,300 Government-owned merchant ships to private American interests has been started, with failure predicted at the outset of the drive. Admiral William B. Benson, Chairman of the Shipping Board, last week announced the long-awaited policy under which it is proposed to sell the freighters that were produced under the stress of war, and fixed at the minimum prices at which the steel cargo carriers would be sold at \$160 to \$175 per deadweight ton for coal-burning steamers and \$170 to \$185 for oil-burning freighters. Bids are to be opened on Sept. 1.

Shipowners candidly declare that the vessels are not worth the money, and assert that unless the prices are substantially lowered there will be no sales of any consequence. They point to the fact that vessels for which the Shipping Board is asking \$185 a deadweight ton were recently sold in America at \$144.25, while in Great Britain steel ships of new construction may be acquired for just about half of what the Government is demanding.

Congress decreed, through the passage of the Merchant Marine act of 1920, that the fleet of merchantmen should be sold to private interests as soon as possible, and upon terms consistent with good business judgment. It clothed the Shipping Board with broad powers as to how it should proceed, but stipulated that the ships should be duly advertised, appraised and offered for private or public competitive bids. The United States Government produced the fleet at a cost exceeding \$3,000,000,000. The steamers may be sold to foreign companies only after diligent efforts to find American purchasers have been fruitless.

Heralding the opening of the campaign, the Shipping Board said:

"Under the provisions of the Merchant Marine act of 1920 the Shipping Board is charged with the duty of adopting and executing a ship sales policy that will, in fact, establish the merchant marine of the United States upon a sound operating and financial basis. Pursuant to this duty the Shipping Board, after a careful survey of the current operating revenue, costs of operation, competitive conditions now existing and which will exist, financial and general economic situation, offers the public the following plan of ship sales:

"Ten per cent. of the purchase price in cash upon delivery of the vessel, 5 per cent. in six months thereafter, 5 per cent. in twelve months, 5 per cent. in eighteen months, 5 per cent. in twenty-four months, and the balance of 70 per cent. in equal semi-annual installments over a period of ten years; deferred payments to carry interest at the rate of 5 per cent. per annum."

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oil burners, \$185.

Skinner & Eddy type, 9,600, 10,076 deadweight

tons, and all other vessels over 10,000

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senger vessels, oil tankers and refrigerator

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The Shipping Board further stipulated that it would allow a deduction for depreciation of 6 per cent. per annum for the second year of the vessels' age and 5 per cent. for every year thereafter.

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The purchaser must deposit in a controlled or supervised account all revenues derived from operations. He will not be permitted to take from the operating revenues after the current installments are paid more than 15 per cent. upon the paid-up installments as a dividend upon his investment. The board has clearly indicated the intention to make sales only to responsible interests.

The terms of sale have not been found unsatisfactory. The crux of the matter lies in the minimum price, and shipping experts predict that the campaign will be a colossal fizzle unless the board lowers its valuation of tonnage.

About ten days ago the Skinner Eddy Corporation of Seattle announced the sale of two 10,400-ton oil burning freighters to the United States Steel Corporation for \$3,000,000—or at the rate of \$144.23 a deadweight ton. While \$500,000 was paid down upon the signing of the sale and it was provided that \$1,000,000 should be turned over in cash upon the delivery of the ships, the remaining \$1,500,000 was distributed over a period of ten years. The ships sold are of the same type as those for which the Shipping Board, in its sales policy, quotes at \$185. Another shipbuilder who has constructed several 8,800-ton freighters for the Government has been seeking in vain to obtain \$160 a deadweight ton for four vessels of similar types.

There has been much idle talk about the handicap under which American shipping must strive because of higher crew costs. Compared with the item of the initial cost the wage differential is insignificant. Inasmuch as depreciation, insurance and return upon investment are based upon the capital cost of a steamer, it is almost imperative—if American ships are to compete with the marines of other nations—that the initial cost be approximately the same. Captain Robert Dollar, the Pacific Coast steamship owner who claimed that the passage of the Seamen's act forced him to transfer his freighters from the American flag to the British, returned from the United Kingdom last week with the information that first-class cargo carriers of approved types and new construction might be purchased on the market in considerable numbers at \$20 per deadweight ton. Converting sterling into dollars, this means that British vessel owners are willing to sell steamers at about \$72 per deadweight ton—less than half of what the Shipping Board has fixed as its minimum.

STILL ANOTHER ANGLE

The logic of the shipowners is not difficult to understand. Taking as an example the 10,000 deadweight ton freighter—which is regarded as perhaps the most economical type of cargo carrier—the importance of initial cost is evident. If this ship were acquired at the minimum Shipping Board price it would represent an investment of \$1,850,000. On the other hand, a British steamer purchased at the prevailing market rate would stand on the books at \$720,000. Figuring depreciation at the rate of 5 per cent., insurance at 5 per cent. and a return on investment at 6 per cent., the difference in these fixed charges for one year would be \$180,790. It would not be difficult to see why an American company could not compete profitably with such a ship. It would be possible for the British steamer to earn a neat profit for her owners at freight rates that would result in the creation of a huge deficit for the owners of the higher valued American freighter.

However, there is another angle to be considered, that of the American shipbuilding industry, which produced 58 per cent. of the world's tonnage in 1919. If the Government unloads 10,000,000 tons of steel ships on the market at prices that are below the replacement cost there is good reason to suppose that there would be very few orders placed by private interests for new construction. The minimum prices named are approximately the same as those at which American shipyards would undertake to build steamers of identical types. Singularly, the prices at which American and British ships may be purchased on the market are considerably below the figures at which the shipyards are willing to enter upon the construction of new vessels. However, there is a reason for this rather anomalous situation.

The bugaboo of surplus of ships has thoroughly scared the shipping world. This, combined with a general depression in ocean transportation, has

caused the value of tonnage to depreciate fully 35 per cent. in the last six months. In 1914, just before the outbreak of the World War, there was 45,400,000 gross tons of steam tonnage. Lloyd's Register of Shipping reported that on June 20, 1920, the tonnage afloat, in spite of the heavy toll taken by the submarines and mines, was nearly 54,000,000 tons—or 8,500,000 tons more than the pre-war total. Furthermore, the world's shipyards were engaged at that time upon the production of 7,200,000 tons of new construction.

SHIPPING MEN'S VIEW

The world is not producing on a normal scale. The industries of the war-torn countries have not been rehabilitated and restored to their former state of productivity. The purchasing power of the European nations is impaired, and Russia almost may be considered as removed from the sphere of commercial interchange. At the present time, the relatively small production of the British mines and the virtual embargo on the export of American coal have operated to seriously reduce the amount of freight offering for transportation.

These conditions have operated to cause a decided fall in freights. The operating costs have steadily advanced, and shipping men, after having weighed all the facts, admit that the outlook is not bright. They declare that if 45,000,000 tons of ships was sufficient to move the world's trade in 1914, the present tonnage of 54,000,000 tons should cause a surplus of tonnage with resultant unprofitable operations under present conditions.

According to the leading men in American shipping circles, the Shipping Board will face a far more difficult task in seeking to transfer title to the merchant fleet now than it would have six months ago. Capital, which would have been available for investment in shipping at that time had the Shipping Board offered to sell at reasonable prices, is no longer available. When the board first announced the prices for the Government-owned ships, steel construction was quoted from \$205 to \$225—or at a level representing the cost of construction. At that time, the shipowners pointed out that the shipping companies could not afford to pay the amount asked. They contended, however, that if the board would offer the tonnage at prices ranging around \$160 and \$170 it would be possible for many companies to establish themselves on a basis that would permit of competition in normal times. The freight rates were ruling abnormally high, and the shipowners proposed to apply the bulk of their profits to reserves which would permit them to carry the tonnage on their books at figures which would more nearly correspond to the actual value of the ships when normal conditions obtained. However, the board was adamant, claiming that the freight rates then prevailing did not justify the disposal of the fleet at such prices.

With the passing of time and the trend toward normal, freight rates have dropped. The Shipping Board has taken notice of this situation, and now proposes to sell at replacement prices. The ship-

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owners, mindful of the days of earnest competition, recommended to the Senate Committee on Commerce, when consideration was being given to the framing of a national marine policy, that the Government authorize the sale of the ships at \$100 a deadweight ton. This advance was disregarded. While it is obvious that the shipowners were selfishly interested in the matter, it is not hard to see that there was merit in the suggestion. Had the ships been offered at this price, it is believed that the bulk of the steel construction would have been sold. By applying the profits made from operation to depreciation, it is reasonable to believe that when the days of keen competition are at hand the shipping companies would have lowered the capital cost, upon which the fixed charges of the future will be based, to a figure approximating the initial cost of competing foreign lines.

DISCRIMINATING FEATURES

During the period immediately following the war, the balance sheets of the principal foreign companies showed that large reserves were being put aside to serve as a means of protection in leaner days. In this respect, they will enjoy a rather decided advantage over the American companies.

In normal times the earnings of freight steamers seldom provided more than 7 per cent. dividends. There is little upon which to base the hope that the earnings of the future will outstrip the

returns of former years. The most representative shipping men declare that rates must remain at least 300 per cent. higher than the pre-war level if the operation of ships is to bring a fair return upon the investment.

The announcement of the sales policy at this time was unexpected. Chairman Benson had previously stated that he would await the appointment of a full Shipping Board before acting. At the present time there are only two on the board—the Chairman and Commissioner John A. Donald. Under the act passed on June 5 the President was authorized to appoint seven Commissioners. Up until this time he has not designated the new board.

In spite of the acknowledged higher operating costs of ships of American registry, steamers flying the Stars and Stripes may be recognized as being worth more than ships under other flags. The Merchant Marine act of 1920 exempts for a period of ten years the earnings of ships engaged in foreign trade from the operation of the excess profits or war profits taxes. If the discriminatory features of the bill are put into operation—a 5 per cent. preferential duty on imports brought in on American bottoms and preferential rail rates—there will be other reasons to prefer American tonnage. The shipowners, however, are of the opinion that the introduction of a system of preferential duties on goods carried in American ships would result in retaliation in due course of time. Japan has indicated that Section 28—the section which

prohibits United States railroads from granting export freight rates on goods consigned for shipment in foreign steamers—would create the desire for retaliation on the part of Japanese owners.

Whether the discriminatory features of the bill are put into effect or not, there is no escape from the tax exemption, provided the earnings of the steamship companies are large enough to permit the collection of excess or war profits taxes. This section has been hailed as the "backbone" of the national shipping policy, and shipowners are generally pleased with the whole bill. There is a string tied to the exemption. The shipping companies must put into new construction a sum equivalent to the amount they would otherwise have been forced to pay into the National Treasury. Furthermore, this cannot be more than one-third of the total cost of the construction. Already four steamship lines have applied to the Shipping Board for permission to build steamers of approved type under the provisions of this section.

In event the Shipping Board does not attract purchasers of its ships there is no recourse but to continue Government ownership. While official figures are lacking, it is thought that the experiment is now being tried at a loss. While the Shipping Board showed a profit on its operations during 1919, the report did not allow anything for depreciation or a return on the investment. It is believed that the board will lose several millions during 1920 if its balance sheet is figured on a commercial basis.

Would Spread Federal Taxes So That All Pay Equitably

J. S. Bache Urges a One Per Cent. "Turn Over" Levy to Replace What He Describes as the Present "Iniquitous" System—Declares New Basis of Taxation Must be Reached Throughout the World to Avoid Complete Financial Collapse

DECLARING taxation to be a disease and a scourge "such as any other that afflicts the human race," Jules S. Bache, in an address before the Rotary Club in this city on Aug. 19, advocated a 1 per cent. sales or turnover tax by which every one shall pay in equal proportion toward the expenses of the Government.

"If the financial structure of the world is to be maintained at all and complete collapse avoided," said the speaker, "the ideas heretofore held in regard to taxation will have to be entirely reconstructed and a new basis arrived at, not only in this country, but throughout the world.

"The very initiation of taxes in their present form was wrong and almost criminal. Scientists in taxes tell us that taxes should be levied on sources best able to pay, and this was the theory put into practice by the robber barons of the Middle Ages, who sallied out upon the high road and took from the rich, leaving the poor unmolested.

"The taxing situation in this country is at this moment exactly where the railroad situation was under Government operation, in that under Government operation, always at a loss, the loss was made up by increasing the burdens of the 400,000 or 500,000 people who pay taxes, leaving the balance of the nation to use the railroads on unremunerative terms.

"When the Congress of the United States in enacting the Cummins bill decided that the entire nation, through increased rates, should pay, each one, his fair share of the upkeep of these properties, it enacted a policy, in my opinion, that should apply equally in taxation.

EVERY ONE PAYS

"Instead of, as at present, the upkeep of the Government and the administration of its debt being virtually paid for by the 400,000 or 500,000 taxpayers, it should be the policy of the country that every one enjoying the protection of the Government should pay in equal proportion toward the expenses of that protection.

"One could argue that they are doing so now, since every component part of the community is a consumer and all consumption is paying, and paying even in an exaggerated amount through the excess percentages of profit added on all goods—and added in practically every instance so heavily and in so much greater proportion than the returns received by the Government warrants. But it is only these unfortunate results of this method of general contribution which compel us to stop and seriously regard the final results of the present system if allowed to continue.

"The difference between the effects of the turnover or sales tax and the present excess profits tax is that the turnover tax fixes a small percentage which every one shall pay and know that he is paying, while the excess profits tax, though seemingly paid only by those who make profits, is really passed on in enlarged form and spread over consumption of every kind.

"I have little patience with the scientist in taxation who demurs at taxing 'the workingman's breakfast table,' but thinks it all right to throttle the capital that would furnish the work which provides the breakfast. If the present system of taxation continues, the breakfast of the workingman will have little in it to pay taxes on, since capital, which furnishes the wages, will be driven off."

Describing the new French law, which includes a tax on practically all turnover, Mr. Bache said it was estimated that it would produce 5,500,000,000 francs in revenue, or, at the par of exchange, about \$1,100,000,000. While the law provides for some exemptions and an increased rate on some luxuries, the speaker said that it was practically what should be adopted by the United States. As to exemptions he said:

"I am not here to state definitely just how far this tax ought to go. I recognize that there are many transactions upon which no tax can be levied. I recognize that there are many turnovers which cannot be reached by the tax gatherer. We cannot expect the newsboy, the peanut vender or the peddler to make returns, and it is as well legally to exempt them as to make them tax dodgers.

NECESSARY EXEMPTIONS

"I should, therefore, start with the basis that all turnovers should pay a tax of 1 per cent., but where the turnovers of any one individual or other unit be less than a sum, which can be fixed at, say, \$300 per month, exemption should be granted.

"I have fixed the exemption by the month, instead of by the year, as I believe that the tax should be collected monthly, thus creating as little disturbance as possible in the money market, but I hope it would not be contemplated in the enact-

ment of the tax that a final statement need be made by the payer more than once a year, accompanied by the proper affidavit, and the last payment could bring the corrected tax up to date.

"There are other transactions, such as speculative ones in grain, merchandise, coffees, teas, metals or securities, either in futures or for cash, which rarely net more than a 1 per cent. profit and which must necessarily be taxed in another way. In the French law, in all such operations, the commissions received are taxed 1 per cent.

"I admit that it may be found in the final inauguration of this tax that other cases will be met with where exemption may prove necessary, but I believe that a 1 per cent. tax on turnover, no matter how great the necessary exemptions may be, will result in raising two-thirds of the money necessary for the maintenance of the Government of this country, for the paying of interest on its debt and the reasonable redemption of that debt. What is needed above that can be raised by a levy on incomes above \$10,000, and without making the burden on those incomes so great as to impair their usefulness to enterprise or even drive them under the umbrella of municipal investments."

SOME OBJECTIONS MET

Referring to the objections raised against levying on the products of the farm as one of the stock arguments against this form of taxation Mr. Bache said:

"An exemption of \$300 per month would exempt the small farmer. To the farmer who sells more than that amount a month I put the question as to whether he would rather, as under the present system, have 40 per cent. arbitrarily added to everything he buys, than pay 1 per cent. on everything that he sells. It would not take him long to calculate which is to his advantage, and my answer is that the farmer will be found to be among the greatest advocates of the tax. In putting the question as to whether he would rather pay the 1

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First Steps Taken to Restore Sound Money in England

The London Times's Review of Monetary and Financial Conditions in the First Half of This Year Terms This the Distinctive Feature of the Period—Enormous Demand for Credit and Great Capital Flotations Marked the Six Months—Recognition That Value of Currency Must be Brought to Parity With Gold

The following survey of the monetary and financial condition of Great Britain in the first six months of this year is reprinted from a recent issue of *The London Times*. The article testifies to the studious and painstaking character of the review.

THE first half of the year has proved an anxious period for the banking community. Although the war has ended and the money market has regained a large measure of its pre-war freedom, it is still subject to official control in some respects. This control is necessary, and will continue to be so as long as we have an enormous floating debt. A totally abnormal monetary position exists as a result of the inflation which the exigencies of war rendered inevitable, and the chief claim to distinction of the period under review is that it witnessed the first steps to restore sounder monetary and financial conditions.

NO LET-UP IN DEMAND

The colossal Government borrowing of the war period could not have taken place without an unlimited currency issue; that is to say, that the Government could not have obtained from the banks enormous amounts of credit without insuring them an adequate supply of legal tender currency. The currency was created against the Government's own debts. And the first action to restore sounder currency conditions was taken in December last, when, on the recommendation of the Currency Committee, a maximum of £320,600,000 was fixed as the limit to the fiduciary currency note issue in 1920. At the time this limit was fixed the demand for credit by traders and manufacturers was enormous; but it made no difference to the requests which the banks were asked to satisfy. The mercantile community does not study monetary matters carefully and they failed to perceive that the gradual reduction in the excess Government expenditure over revenue meant that a check was being gradually imposed on the capacity of the banks to create new credit, consistent with the renewal of the floating debt, and that the fixing of the fiduciary limit would be a factor in the future monetary situation. Neither did they see that, apart from the effects of disordered exchanges and of the cessation of money—or purchasing power—creation, an increase in the production of purchasable things would bring about a new

relationship between money and goods and render prices very unstable.

The demand for credit was such that early in the year the banks found it difficult to satisfy all that was asked of them. Indeed, they had to call in loans made for speculative purposes—to hold up securities or goods for higher prices—in order to satisfy demands for legitimate trade purposes. That is to say, the banks gave a preference to loans required to finance the export trade over loans required for luxury trades and other less urgent purposes. Thus credits had to be rationed. Many people whose loans had to be called in protested that credit was being contracted, though nothing of the kind had taken place, as is shown by the table given below giving the amounts of loans or advances made by the five big banks at the end of June as compared with Dec. 31 and June 30 last year:

	ADVANCES (000's omitted)			
	June 30, 1920.	Dec. 31, 1919.	June 30, 1919.	
Barclays	£153,686	£130,065	£94,496	
Lloyds	164,396	135,764	92,785	
London County West.	154,173	128,091	97,756	
London Joint City and M.	197,044	178,556	129,123	
National Prov. and Un.	135,882	140,362	92,785	
Total	£605,181	£712,868	£506,945	

It will be seen that in the last year the amount of loans made by these five banks was increased by over £300,000,000, while the increase since December has been about £82,000,000. Experience of the other banks has been the same.

THE RISE IN BANK RATE

The differences between the dear money and cheap money schools became accentuated at this period. The Bank on April 15 raised its minimum rate of discount from 6 to 7 per cent. On the previous day the Treasury had raised its selling rate for Treasury bills from 5½ to 6½ per cent. The immediate cause of the advance was that in the first ten days or so of April £63,000,000 of Treasury bills were not renewed, and the Government was compelled to ask the Bank of England to create new ways and means advances to the amount of £55,000,000. This fresh inflation of credit, by broadening the cash basis of the joint stock banks' operations, thus giving them the power to create credit to the extent of five or six times the amount of the new ways and means advances, was, of course, regarded by speculators

and other sellers of goods with complete complacency, since further inflation they knew would tend at least to maintain high prices, even if it did not produce a further advance. Therefore fresh inflation held out a profitable prospect for their operations.

But those whose business it is to check inflation and gradually improve the value of our currency could not be expected to regard the prospect of further inflation with equanimity, especially as they knew that the demand for credit was on such an enormous scale that to satisfy their customers the banks might continue to allow their Treasury bills to run off, and thus compel the Treasury to go on increasing its ways and means advances until everybody who wanted credit had got it. They foresaw that, if such a thing were allowed to happen, the vicious circle—constantly rising prices and constantly rising wages—would be kept in operation until disaster came. Booming conditions in commodity and security markets and the enormous volume of new capital issues at constantly rising rates showed that there was a good deal of speculation. And these were the circumstances which in the main led to the raising of Bank rate.

The stringency of monetary conditions, however, was and is not peculiar to this country. It is a worldwide phenomenon, and in the United States the price of money is appreciably higher than it is here. And the fact that we already owe America considerably more than £1,000,000,000, mostly "on demand," was given as a further reason for not allowing our own rate to remain too much below the American rate, since it might induce Americans to borrow here and increase the strain on our monetary resources.

LOWER CASH RATES

Some people appear to think that banks can go on creating credit ad lib. and ad inf. Of course they can do no such thing, except against an unlimited paper currency issue, inconvertible, and secured against nothing more substantial than a Government debt. A bank's capacity to create credit—that is, give the right to draw checks on it—is limited by its capacity to pay them. A certain proportion of checks is payable in cash, and a bank, if it is not to suspend payment, must keep such a proportion as experience shows to be necessary or desirable. That the banks have in fact strained their resources to the uttermost limits of safety in order to sell credit—which after all is their primary function—is shown by the reduction in the ratio of cash to deposit liabilities of the Big Five in the past six months:

	June 30, Dec. 30, 1920. 1919.	
	P. C.	P. C.
Barclays	16.6	17.4
Lloyds	16.8	17.6
London County Westminster and Parr's	15.6	19.3
London Joint City and Midland	17.2	16.2
National Provincial	14.1	14.2

Even to show lower percentages a good deal of window dressing had to be indulged in by some of the banks in the last few days of June. Taking the banks as a whole, it may be inferred that the proportion of cash to deposits was smaller than usual in the first six months of the year. This is a measure of the exceptionally free extension of facilities which have been given by the banks to finance the trade of the country during a difficult period. But in the face of these figures it is absurd to allege contraction of credit, when, as the various tables in this article show, there had been marked extension and not contraction. Indeed, while the increase in deposits has been less than in the second half of 1919, owing to the slowing down of inflation, the total is now the largest on record. On June 30 the deposits of the Big Five amounted to £1,585,190,837, against £1,548,812,129 on Dec. 31, and £1,503,716,168 on June 30 last year. The great advance in loans in the face of a comparatively small increase in deposit resources is another proof of the extent to which banks have stretched their resources in order to meet the requirements of traders.

ENORMOUS CAPITAL FLOTATIONS

In addition to the increase in bankers' advances, it should be noted that private capital issues offered to the public in the first half of the year amounted to £241,000,000, a figure in excess of a whole year's flotations before the war.

Dividends and Appropriations

Bank.	% P. A.		Depreciation, Reserve, 1920.	Depreciation, Reserve, 1919.	Carry Forward, 1920.	Carry Forward, 1919.
	1st Half 1920.	1st Half 1919.				
Bank of Ireland.....	12	12	£150,000	{ £250,000 } 75,000	£40,902	£41,993
Bank of Liverpool.....	16	16	....	\$250,000	....	\$111,000
Lancaster and York.....	16	16	....	....	....	....
Manchester and County.....	6s.	6s.	....	....	....	....
Manchester and Liverpool.....	18½	18½	....	....	....	....
Munster and Leinster.....	20	20	*40,000	†35,000	27,228	21,702
National	12	12	†70,000	†45,000	28,238	24,907
Prov. of Ireland.....	13½	13½	35,000	....	16,841	....
Union of Manchester.....	20	20	120,000	15,000	10,939	40,682
Williams Deacon's.....	12½	12½	....	....	....	....

*£35,000 to investment contingency account. †To reserve or rest. ‡To tax and contingencies account. §For year to June 30.

Comparative Showing of Various Banks

Bank.	Deposits at June 30, 1920.		Deposits at June 30, 1919.		Cash in Hand, &c., June 30, 1920.		Bills Advances June 30, 1920.		Investm'ts June 30, 1920.	
	1920.	1919.	1920.	1919.	1920.	1919.	1920.	1919.	1920.	1919.
Bank of Ireland.....	£28,008,920	£22,583,422	£9,204,103	£11,841,233	£16,028,288	£8,475,244	£18,727,704	£14,642,517	£14,642,517	£14,642,517
Barclays	314,240,700	281,944,678	52,173,500	46,940,030	185,375,384	135,649,344	55,349,446	54,939,392	54,939,392	54,939,392
Coutts & Co.	21,178,813	19,730,090	3,428,958	4,030,485	7,824,202	6,599,704	4,932,619	4,015,598	4,015,598	4,015,598
Glyn, Mills, Currie ..	28,638,101	38,019,246	5,510,667	10,259,333	11,438,283	7,613,939	7,544,927	7,925,032	7,925,032	7,925,032
Lanc and Yorkshire ..	27,419,211	24,172,604	*4,517,842	*6,996,857	11,659,872	13,343,620	6,305,531	5,290,707	5,290,707	5,290,707
Lloyds	324,308,230	309,328,801	54,537,956	87,207,924	205,111,705	143,064,044	67,035,589	51,877,774	51,877,774	51,877,774
London Joint City and Midland	367,667,322	371,054,601	63,328,580	81,618,917	207,329,717	152,193,907	58,704,776	55,109,922	55,109,922	55,109,922
London, County, West. and Parr's	322,646,306	308,395,808	*70,601,000	*114,487,171	229,225,721	163,256,241	67,086,357	62,171,061	62,171,061	62,171,061
Manchester and County ..	25,427,449	19,160,049	*4,216,603	*6,192,135	18,326,470	10,904,892	4,749,579	3,919,579	3,919,579	3,919,579
National	37,809,817	32,003,903	5,532,169	5,115,985	19,067,980	12,341,621	6,544,727	6,455,750	6,455,750	6,455,750
National Provincial and Union	256,328,248	232,992,280	36,241,211	35,467,900	167,927,395	117,800,921	63,010,463	51,931,648	51,931,648	51,931,648
Union of Manchester ..	23,463,281	17,210,427	*2,905,644	*4,147,735	18,391,173	8,803,464	3,305,149	4,677,141	4,677,141	4,677,141
Williams Deacon's.....	37,839,813	37,566,414	6,392,959	6,908,707	25,090,581	19,968,094	6,477,808	7,105,220	7,105,220	7,105,220

*Includes money at call and short notice.

We have been at pains to set out the credit position because many borrowers have questioned whether a rise in the Bank rate was necessary or desirable. The answer is that the price of money rose because the demand for it was greater than the supply. Long before the Bank rate was raised borrowers from the public direct had found it necessary continually to raise the rate of interest in order to insure the success of their issues. It is difficult to say to what extent the raising of Bank rate compelled liquidation of speculative accounts in securities and commodities, and to what extent it has prevented some foreign borrowers obtaining money here and lending it at higher rates abroad. But it has certainly influenced both of these things. Owing, however, to the absence of a perfectly free gold market, Bank rate is no longer an important factor in regulating the foreign exchanges.

PROFIT MARGINS

Owing to apprehensions that have ruled in the market as to Bank rate possibilities, and also to more caution being exercised in the purchase of bills, due to the unstable condition of commodity markets, and financial embarrassments, there has been a good margin between discount rates and the price of short loans. In fact, a feature of the half year has been the excess of short money seeking employment from day to day or week to week. We give below a table showing the daily average of money rates in the first six months of the last four years, comparison also being made with the first half of 1913:

	Discount Rate		Banks' Deposit Rate
	Bank Rate for Three Months	Short Loans	Per Cent.
	Per Cent.	Per Cent.	Per Cent.
	f s. d.	f s. d.	f s. d.
1920...	6 8 7	6 2 2	4 16 0
1919...	5 0 0	3 10 0	3 4 7
1918...	5 0 0	3 13 0	3 6 2
1917...	5 6 0	4 16 7	4 11 0
1913...	4 15 9	4 6 10	3 19 1

Thus the margin between Bank rate and the three months' market rate was 6s. 5d. per cent. this year against £1 10s. in 1919 and 8s. 11d. in 1913. Between the deposit rate and the market rate of discount the margin was £1 13s. 7d., against 10s. last year and 21s. in 1913, and that between the deposit rate and the short loans rate 7s. 5d., against 4s. 7d. in 1919 and 13s. 3d. in 1913. These ample margins, the big growth in advances and the enormous foreign exchange business must have been reflected in a substantial increase in gross profits, but, on the other hand, the banks have

suffered a very heavy depreciation in their investments, and they have also had to raise salaries, pay bonuses and meet the higher cost of supplies, &c. Consequently, the increase in profits has not been accompanied by a general increase in dividends, as the following table shows:

Bank.	First Half, 1920.		First Half, 1919.		First Half, 1918.		First Half, 1917.		First Half, 1916.		First Half, 1915.	
	P. C.	Per Ann.	P. C.	Per Ann.	P. C.	Per Ann.	P. C.	Per Ann.	P. C.	Per Ann.	P. C.	Per Ann.
Barclays, B.	14½	20	18½	20	18½	18½	18½	18½	18½	18½	18½	18½
Lloyds	16½	20	18½	20	18½	18½	18½	18½	18½	18½	18½	18½
London County, West. and Parr's	20	20	20	20	18	18	18	18	18	18	18	18
London Joint City and Mid.	18	18	18	18	18	18	18	18	18	18	18	18
National Prov. and Union of Eng.	16	16	16	16	16	16	16	16	16	16	16	16

†Under capital rearrangement scheme B shares obtained an increase of 50 per cent. in paid-up capital, and the equivalent now of dividend for first half of 1919 would be 13-1-3 per cent.

‡A share-splitting scheme was carried through in February, and this dividend is the equivalent of 20 per cent. on the old shares.

(Note.—Dividends of the Provincial Banks are set out in the table at the end of this article.)

There are very few banks which now issue profit statements in July, but below we give figures of those which still do so:

Bank.	Net Profits 1st Half 1920.		Net Profits 1st Half 1919.		Net Profits 1st Half 1918.		Net Profits 1st Half 1917.	
	£	s. d.	£	s. d.	£	s. d.	£	s. d.
Bank of Ireland...	£268,675		£241,953		£221,151		£210,025	
Bank of Liverpool...	£325,320		£494,416		£414,567		£404,017	
Munster and Leinster	70,993		58,301		43,282		33,132	
National	134,448		108,794		140,408		117,379	
Provin. of Ireland.	61,531		59,896		63,502		58,796	
Union of Manchester	167,521		129,512		105,968		81,333	

*Figures for the years ended June 30. †Figures for the half-year ended Dec. 31, 1919; the profits have been increased by absorption of other banks.

Thus high money rates, the sequel to enormous demand for credit, have brought no advantage to the banks.

MONETARY PROSPECTS

Developments in the banking world have been so great recently that it has been difficult to follow the various changes that have been effected. British banking is now established in all parts of the world, either through amalgamation or alliance with institutions working abroad. One of the latest of departures was the establishment by the Joint City and Midland Bank of offices of the bank on the great Cunard liners.

One of the principal questions before the banking community is the prospect of dearer money in the Autumn.

The fixing of a limit to the fiduciary issue has set a limit to credit expansion. But the fixing of £320,600,000 was a purely arbitrary figure. There is no mathematical formula by which it would have been possible to fix the limit with any scientific exactness. The figure of £320,600,000 at the time it was fixed was the highest figure ever reached by the fiduciary issue. Probably in December few people thought that it would be exceeded, but experience has shown that the fixing of a maximum, though admirable in design, was faulty in practice. In these circumstances opponents of the official monetary policy have been on safe ground in criticising this arbitrary limit, and are, no doubt, right in thinking that the banks can burst the limit at any time they may wish, since the enormous amount of Treasury bills outstanding gives them power to demand additional currency at any time.

Therefore, although a maximum exists for the fiduciary issue, there can never be any question of insufficient currency being obtainable, but the fear is entertained that if the maximum fiduciary issue were reached, which would mean that any further demand for currency would cut into the Bank of England's reserve, reducing its proportion to some nominal figure, that bank rate would be raised to 8 per cent., or even higher. Therefore, the real importance of the limit does not lie in its supposed power to restrict the supply of currency, but as a register of the credit position. The question whether a full fiduciary issue would warrant a further advance in bank rate must, it seems to us, depend upon the circumstances of the increase.

One of the worst evils of inflation is that people get so used to it that, while deploring its consequences, they dislike the prospect of getting rid of it. But we have got to face the fact that we have gradually to raise the value of our currency to a parity with gold. Production alone will do that eventually, without any monetary deflation at all, but there are forces at work, in the shape of monopolies, trusts and vicious taxation, which tend to prevent the increasing volume of goods, with a more or less stationary volume of credit, from being reflected in lower commodity prices. It would be unwise actually to contract credit in order to bring down prices, and therefore the only weapon at hand to prevent an unsound position developing is the bank rate. But it should only be used when the need is unmistakably clear.

Would Spread Federal Taxes So That All Pay Equitably

Continued from Page 230

per cent. on everything that he sells than 40 per cent. on everything that he buys, I arbitrarily fix the amount that he pays at 40 per cent., for the reason that this is the maximum amount levied under the present excess profits tax.

"No merchant or manufacturer can tell at the commencement of his season how much goods he will sell, nor how much he will make on the sale of those goods. But he is a poor merchant if he does not contemplate the worst that can happen to him, which is a 40 per cent. tax, and he is going to add that amount from the start, so that no matter what the final result may be, he will not be the loser. Therefore, I repeat that the problem to the farmer is whether he is to pay 40 per cent. on what he buys, or 1 per cent. on what he sells."

Of some abuses existing under the present law that would be corrected, and some advantages that would be gained by the new law, the speaker said:

"Believing, as I do, that the maximum supertax on income need not go over 25 per cent., the incentive to large fortunes to withdraw from all enterprise and invest in municipal bonds would disappear. A new market would develop for securities of industrial enterprises. The promoter, the investor, the young man starting in business, would again find sources of support in people whose incomes exceeded their annual expenditures, and to whom the incentive to add to their incomes would be reopposed by the removal of the confiscatory imposts of the present system."

"Under the present system it seems to be the one effort of the taxpayer to take advantage of every loophole contained in the law, in order to pay as small a tax as possible."

"No one seems to appreciate that the avoidance of his just share of the taxes by each taxpayer merely adds to the burden of his neighbor. Even the present system, iniquitous as I consider it, would probably not be very burdensome if every one paid equitably and equally. But he must be optimistic indeed who would believe that every one will voluntarily pay his full share. I do not believe

that under any system every one can be compelled to pay his share, but I do believe that under the turn-over tax every one will cheerfully pay his share, or where he does not pay it will only be because he is legally exempt."

"Every business man will be able to look both his neighbor and the tax gatherer in the face and feel that he is under no suspicion. Instead of wasting time studying methods of evading taxes, it will be found that the business community will have gained time to increase its activities and

cheerfully pay the increased taxes which those activities will bring upon them."

"The discontented will have one less topic to find fault with. The unwilling contributor will have one less excuse to offer for evading his contribution. A dark cloud will have been removed from the business horizon, one more burden taken from the shoulders of the struggling business man, and an example will have been set that the entire financial world might in the end follow, to its great benefit."

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The Business Structure Is Shaken by Contract Repudiation

Continued from Page 228

other words, if the seller delivered but half the goods promised when the market was advancing, the buyer is considered to have some right in refusing to accept half of the goods he ordered when there were fairer business prospects. Some sellers refuse to take this into consideration, chiefly because they owed their delivery difficulties to circumstances outside their control. Many mills, for instance, were forced to make their terms f. o. b. mill, because of freight embargoes. It did the customer no good to have his order completed but not shipped, and until delivery was actually made he felt the mill should be the responsible party. Strikes, too, were another disturbing factor that justified late shipments or partial shipments only. Sellers who did their best to get out merchandise resent the repudiation of a contract on the ground that "turn about is fair play."

CAN'T ENFORCE HONESTY

Steps have been taken by various trade organizations to straighten out the present difficulties

and at the same time provide a means of making future contracts more valid. The cotton converters, the cotton selling agents, the woolen and silk manufacturers and others, hit hardest by cancellations, are working on contract forms that will make orders more binding. A prominent manufacturer connected with one of these groups believes an ironclad contract will be difficult to draw up and more difficult to enforce. He said:

"In industries furnishing materials for future use, months ahead of actual consumption, there is bound to be some looseness in the contracts made. Looking back to the panic of 1907 we find that the fast contracts made between the most upright concerns were repudiated. The strain on the commercial fabric is similar now, and because contracts everywhere are going by the board is no reason for believing that all men have suddenly become dishonest and unscrupulous. When it becomes impossible to operate under a load of contracts, no money for financing, and no demand, contract obligations must be less binding. To say that the

commercial structure is doomed is untrue. On the Stock Exchange itself when a stock gets oversold the issue is likely to be withdrawn. The sale of stock is an overnight transaction at the most. A real estate sale is the transfer of ownership of existing property from one man to another. In our business an order is taken on goods for which the materials have to be assembled, and which will not be filled for months to come. In such preparations if a snag is hit, and particularly a big snag like the present one, it becomes obviously impossible to stand by contracts.

"We are preparing a form of contract now which I am certain will not help conditions a whit. There will be just as many sellers unwilling to use it, as there will be buyers who will refuse to sign it. As the contract situation looks to me, a contract will always be just as good as the man who makes it. A word will do in some cases and a stack of Bibles won't help in others. In short, there will be just as many honest men in business as there are honest citizens, no more and no less."

Exchange Conditions Make British Securities an Attractive "Buy"

THE prevailing discount on sterling exchange offers to the United States an unexampled opportunity for the purchase of British securities, according to F. R. Acheson Shortis, Vice President of the Guaranty Trust Company of New York.

"Although Great Britain is not in a position to liquidate her indebtedness to America in gold," said Mr. Shortis, "she holds abundant tangible assets, which America could have today, as good in intrinsic value as the American securities which the British people have already sold back. If the United States would adopt the policy of purchasing securities now held by Great Britain to the degree that Great Britain invested in American securities before the war, estimated at \$10,000,000,000, the difficulty would be solved at once. I am aware, however, that while American securities always appeal to British investors, British securities of equal intrinsic value have not appealed to American investors. For this there have been certain well-defined reasons, including the field for domestic investments presented by the development of this newer country. I am aware, also, that American farmers, manufacturers and merchants require money, rather than securities, for their products, and that bankers are required to keep their depositors' funds liquid, but nevertheless it is unfortunate that the investing public of this rich country cannot, for the time being, be induced to invest in foreign securities.

"The debt of Great Britain to the United States today approximate \$5,000,000,000, made up of \$772,000,000 of Government loans and of \$4,280,000,000 of other credits on behalf of the British Government. Until the loans that are placed in this country mature they will not, of course, affect the exchange situation. Sterling exchange is declining because British exports are not at present sufficient to pay for current imports. The recent decline is due to the larger supply of grain bills offered. So far very little cotton exchange has been offered.

"This decline in sterling exchange will operate automatically to increase the cost of British imports and thus prove to be a blessing in disguise. It will, on the other hand, stimulate British exports to the United States. While the curtailment of American export trade, because of a low sterling exchange, may be a hardship for the time being, we must recognize that the British are by this method adjusting their international account with Americans, and that eventually this will be to America's advantage as well as to Britain's. Until the British are able to adjust their indebtedness to the United States, the decline in exchange will provide the only effective method of forcing Great

Britain to economize, and the more exchange declines the greater will be the effect.

The restriction of imports into Great Britain and the encouragement of exports are not, however, the only economic forces thus brought into play. Because of the low sterling exchange, investments in British securities are made exceptionally attractive. Under present exchange conditions these securities can be bought at a discount, in fact, at a discount which is exactly the same as the premium which British purchasers have to pay on commodities imported from the United States. Should the American investor disclose a disposition to take advantage of this situation, he could have a wide choice of gilt-edged investments.

"It may be argued by short-sighted people that it is immaterial to what level exchange declines, as the cost of the commodity enhanced by a fall in

exchange is paid by the ultimate consumer. The merchant and farmer on this side receive the proceeds from their sales in dollars. This is true as far as it goes, but I think I am voicing the feelings of the people on the other side by saying that they want to trade as much as possible with the United States. They may be rivals, but they are going to be friendly rivals.

"It is essential that the English-speaking races of the world work in harmony and friendship. Commercial relations are interwoven, and there is plenty of trade for all. For the moment it is in American interest, as well as British, that Great Britain's economic position be restored. That restoration can be forwarded, and America's interests enhanced at the same time, by such a change in the attitude of American investors as I have suggested."

Wooden Steamers For Sale

Twenty-four United States Shipping Board Steamers

Sealed bids will be received in the office of the United States Shipping Board, 1319 F Street, N. W., Washington, D. C., on or before 5 P. M., August 30, 1920. Bids to be opened August 31, 1920, at 10 o'clock in the offices of the Board.

The Steamers Are as Follows:

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ASHBURN
BIRCHLEAF
DALANA
THALA

BALLIN TYPE
AWENSDAW
BUTTONWOOD
BUSHONG
BUSHROD
BUTTE
BYFIELD

DEVA
DIANA
DERTONA
MINDORA
WALLOWA

SPECIFICATIONS on the above vessels are as follows: Length, B. P., 285'; breadth, moulded, 43'; depth, moulded, 26'; loading draft, 23'-2"; designated deadweight ton, approximately 4,000; boilers, 2 Water Tubes; Engine, one triple expansion; I. H. P., 1,500; coal burner—radius 5,508; speed, 9 knots; bale cargo, 149,750 cubic feet.

DAUGHERTY TYPE

ALDERMAN
ARGENTA
COWARDIN
HORADO

ITOMPA
NAWITKA
NEABSCO
ZAVALIO

SPECIFICATIONS on the above vessels are as follows: Length, B. P., 300'; breadth, 46'; depth, 28'-6"; loading draft, 24'; designated deadweight ton, 4,700; boilers, 2 Babcock & Wilcox Water Tubes; Engine, aft, one triple expansion; I. H. P., 1,450; coal burner—radius, 5,130; speed, 10 knots; bale cargo, 193,200 cubic feet.

TERMS:—10% Cash, Balance in Three Years

Further information may be obtained by request sent to the Secretary of the Board.

Bids may be submitted for one or more vessels, or for any combination of vessels, and must be accompanied by certified check payable to the U. S. Shipping Board for 2½% of amount of the bid. Bids should be submitted on the basis of purchase, "as is and where is."

The Board reserves the right to reject any and all bids.

SEALED BIDS should be addressed to the Secretary of the UNITED STATES SHIPPING BOARD, WASHINGTON, D. C., and endorsed "SEALED BID FOR STEAMSHIP (Name of Ship)" and "Do Not Open."

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Forces Swaying Stocks and Bonds

Stocks

SHARP declines in prices marked the course of the stock market during the early part of last week, but the depression of the early days gave place to a pronouncedly better feeling in the later trading, and substantial recoveries were made throughout the general list, which for the most part enabled the majority of issues to close the week with net gains. The sight of ascending prices was reassuring, even though it was patent that the advance was impelled by technical conditions rather than by any underlying influence which made for a strong buying power. The market had been heavily sold by the bears, and with better news coming out of the foreign situation, especially as to Poland, the shorts became a bit wary of the strength of their position, and buying to cover their commitments served to sharply advance the leading issues. It is doubtful if there was any more than a scattered public participation. The market has been in the hands of the professionals for some time and they continue to dominate the situation. On the other hand, there is no doubt that some good scale buying is coming in around current levels in the belief that the Fall months will see a turn from pessimism to something at least akin to optimism.

Ajax Rubber Up 1 1/4—Short covering was largely responsible for the advance.

American Beet Sugar Loses 4 1/2—Doubt as to the future of the sugar market impelled some further liquidation.

American Bosch Magneto Off 2—These shares, while associated directly with the automobile industry, failed to respond to the advance which was general throughout the motor group during the last few trading days.

American Can Advances 1/4—It is reported that the company contemplates entering the automobile field in the manufacture of automobile bodies.

American Car and Foundry Loses 2—Offerings were heavier than usual, and considering the volume of business the decline of this investment stock was small.

American Hide and Leather Gains 1/2—The advance was made in the face of an announcement that the President and Vice Presidents would share in the profits apparently ahead of the common stockholders.

American Linseed Up 3 1/2—Some definite word is expected shortly concerning the purchase of the company by English interests.

American Ship and Commerce Advances 2 1/2—This issue was in good demand, so much so in fact that the shares succeeded in running against the trend of the market during the early part of the week.

Atchison Gains 1/4—There has been good buying of this premier rail on all recessions.

Atlantic, Gulf and West Indies Off 1 1/4—After a moderate rally the shares declined, despite an announcement that the company was planning to spend some \$50,000,000 in the development of its oil properties, and that no new financing would be necessary for the undertaking.

Baldwin Locomotive Up 1 1/4—The bears had been active in this issue, and when the market turned strong there was some extensive covering.

Baltimore & Ohio Gains 3 1/4—A powerful group of speculators were behind the move in these shares.

Barrett Company Loses 2 1/4—It appears now that the chemical merger in which this company is expected to participate will not go through for some little time.

Bethlehem Motors Off 5 1/4—A plan of reorganization is being considered by the creditors of the company.

Bethlehem Steel B Up 2 1/2—Further evidence developed during the week showing that the steel industry is in a particularly strong position.

Butte and Superior Gains 1/4—The gain was made despite news at the close of the week that the company had a large deficit as a result of operations during the second quarter of the year.

Canadian Pacific Gains 2 1/2—There has been excellent buying of this rail on all recessions below 120.

Chandler Motors Up 1 1/4—The President of the company during the week put out a statement showing the company to be in a strong position.

Coca Cola Company Off 4 1/2—The shares broke rather sharply on heavy offerings. The market for the stock was a bit thin.

Colorado Steel and Iron Gains 5 1/4—The advance was a direct reflection of the excellent earnings statement which the company put out for the second quarter of the year.

Columbia Graphophone Up 1 1/2—Short covering contributed largely to the advance.

Cosden & Company Advances 2 1/2—The turnover in the stock was small. The advance seemed to reflect an improved sentiment with relation to most of the oil refining companies.

Crucible Steel Gains 4 1/4—Buying to cover short sales brought about a sharp advance.

Cuban American Sugar Up 2 1/4—This stock has been under pressure for some time and responded to short covering when the general tone of the market improved.

Delaware, Lackawanna & Western Up 7 1/4—There are reports that a segregation of the coal properties of the company may be undertaken.

General Chemical Loses 5 1/4—A small block of stock came on the market and was sold at a recession partly due to the postponement of the chemical merger.

Goodrich Gains 3 1/4—The shares responded to the upturn in the automobile and allied groups.

Houston Oil Up 7 1/4—A large operator was reported to be attempting to cover his short sales.

Kelly Springfield Gains 1—Some important developments in reference to this company are rumored.

Lackawanna Steel Advances 2—The upturn in the shares was a direct reflection of further good reports concerning the business of the steel companies.

Mexican Petroleum Up 2 1/2—According to rumors in the financial district there is a possibility that the dividend may be increased at the next meeting of the directors which will be held the latter part of September.

National Enameling and Stamping Gains 4 1/2—This company is said to be enjoying earnings on a par with those of last year.

National Lead Up 1 1/2—Bear drives were directed against the stock early last week but the shares rallied easily.

Norfolk & Western Advances 1 1/2—There has been good investment buying of this railroad issue.

Pan American Gains 4 1/2—A prospective increase in the dividend rate was rumored.

Reading Up 1 1/4—This issue has been one of the leaders in the rail group holding well against all attacks and rallying easily on a small volume of buying.

Replieg Steel Advances 13—J. Leonard Replieg, the head of the company, returned from Europe on Saturday presumably with some extensive orders for his various companies.

Royal Dutch New York Gains 5 1/4—A good demand for the shares was reported for foreign account.

St. Louis & San Francisco Preferred Advances 3—In point of advance this was one of the leaders among the low-priced rails. The turnover was not large, however.

Sloss-Sheffield Up 4 1/2—The shares reflected the improved conditions which obtain in the iron and steel industry.

Standard Oil of New Jersey Gains 10—The belief is reviving that either a subdivision of the shares or a stock dividend will be announced before the end of the year.

Southern Railway Gains 1/4—There was a wide speculative following in the stock. The turnover was fairly heavy. The company is believed to stand in a very good position as to future earnings.

Standard of Indiana Advances 40—It is believed that a stock dividend of sizable proportions will be declared by the company before a great lapse of time.

Stromberg Carburetor Up 6 1/2—The advance in this issue was brought about by short covering.

Texas Company Advances 2 1/4—The company has brought in several large wells recently.

United Retail Stores Up 4 1/2—The company plans to extend its activities by opening a chain of stores in France.

United States Steel Gains 1 1/4—It is believed that the corporation will show better earnings for the third quarter of the year than in either the first or second quarter of 1920.

Vanadium Corporation Advances 4 1/4—The advance was made in connection with reported large orders from abroad for vanadium.

Bonds

THE bond market last week, with the exception of the railroad group, was what could be termed a rather listless affair. Operations were in comparatively small volume and the course of prices very irregular. Considerable attention was directed toward the railroad obligations because of their continued strength, particularly on Friday, when gains here and there extended from good fractions to a point or more.

A feature of the general municipal market, which was none too active, either on the Exchange or in over-the-counter business, was the successful offering by a syndicate made up of several representative banking institutions, of \$8,473,000 6 per cent. 1-3-year serial and 5 per cent. 4-30-year serial bonds of the city of Detroit, Mich., at prices yielding from 5 1/4 to 6 per cent, according to maturity. In the Canadian market dullness has been very pronounced of late save for the offering occasionally of Provincial issues at very attractive prices. The latest of these was the offering last week of \$1,250,000 6 per cent. five-year gold bonds of the Province of Manitoba at a price yielding 7 1/4 per cent.

But for the offering on Friday of \$25,000,000 ten-year 7 per cent. collateral trust gold bonds of the New York Central Railroad Company, by J. P. Morgan & Co. and others, at par and interest, new financing for the week would have amounted to but very little, aggregating approximately only \$26,000,000. The proceeds from the sale of the New York Central bonds, subscription books for which closed at noon on the day the offering was announced, will be used to retire \$15,000,000 of the company's notes maturing Sept. 15, and \$8,000,000 of bank loans. Collateral behind the issue consists, it is said, of \$25,000,000 New York Central refunding and improvement mortgage 6 per cent. bonds (Series "B"), \$3,750,000 par value Reading Company first preferred stock and \$5,500,000 par value Reading Company second preferred stock. The other new issue brought out during the week was one of \$1,000,000 first lien and general mortgage 8 per cent. gold bonds of the Pacific Power and Light Company, offered to investors at 98 1/4 and interest, yielding 8 1/4 per cent. The company's business is conducted without competition and under satisfactory franchises, in the States of Washington, Oregon, Idaho and in an agricultural and industrial territory, which in the last ten years has shown a growth of about 61 per cent. in population. Among the communities served are Walla Walla, Yakima and Vancouver, Wash.; Astoria, The Dalles, Pendleton and Hood River, Ore., and Lewiston, Idaho.

Liberty Bonds Quiet—Practically all of the sales in this group during the week were in small lots and prices generally continued at low levels until the latter part of the week, when some of the issues took a turn for the better. Notwithstanding the rather depressed conditions prevailing in this group, bankers, it is said, are not concerned, and do not look for any great improvement in the situation for the present at least. They figure that when the time comes the Government issues will take care of themselves. The 3 1/2s from a high of 90.28, established on Monday, fell off to around 89.90 the latter part of the week, with a slight recovery to 89.96. The second 4 1/2s fluctuated between 84.14 and 84.50; the third 4 1/2s between 87.70 and 88.04, and the fourth 4 1/2s between 84.50 and 84.84. Prices for the Victory 4 1/2s and 3 1/2s had an upward tendency, the former selling up to 95.64 and the latter to 95.62.

Rails Continue Strong—The railroad group stood out quite prominently throughout the week. Irregularity developed early, but later in the week a great many of the issues made sizable gains. Among these may be mentioned the Atchison, Topeka & Santa Fe general 4s, which on Monday opened at 75 1/2, later sold off to 74 1/4, moved up to around 75 1/2, declined to around 74 and advanced to 74 1/4. Another was the Baltimore & Ohio convertible 4 1/2s, which the first part of the week sold up to 64, later dropped to 63 1/2, advanced to 65, fell off to around 63 1/4, and on Friday went up again to 65. The 6s sold up from a low of 86 1/4 to 88. Chicago, Milwaukee & St. Paul refunding 4 1/2s were fairly active and declined a point on Monday to 56, then later moved up a point to 57. On the other hand the Chicago, Rock Island & Pacific refunding 4s early reached 66 1/2, sold down to 65 1/2, later got back to around 66, but the latter part of the week lost a point to 65. Erie first general 4s, too, were quite conspicuous at times and early fell off a point to 39, later advanced to 40, finally losing a half point to 39 1/2. Other issues which were ac-

Continued on page 235

GROUP INSURANCE
THE GREAT MODERN WELFARE MEASURE FOR EMPLOYEES
THE EQUITABLE LIFE ASSURANCE
SOCIETY OF THE UNITED STATES

Money

IF the current sentiment among bankers over the credit and money outlook may not be described as strongly optimistic, still there is room for reference to the growth of a confident attitude during the last week. The peak of the Autumn burden is not believed to be passed, nor even pending in the near future, but the custodians of credit say they are beginning to see their way through the ensuing three months. In fully competent quarters the observation is made that the banks will be able to handle the crop moving and commercial demands of September, October and November without new inflation, and a sturdy position of the investment market denotes the presence of substantial amounts of funds to be lent to corporations and Governments at 7½ to 8½ per cent.

But with the expansion of a better feeling it is noticeable that nothing is said about a lowering of rates. The banks intend to conserve credit resources, and the best expedient to this end is to keep the cost high. Furthermore, there is nothing in sight at the moment to indicate that the demand for credit will so far decline as to permit a recession of interest charges. While liquidation in mercantile and security markets, through the gradual improvement of railroad transportation on the one hand and the high cost of margin borrowing on the other, has made considerable progress since June 1 and reduced bank loans in some directions, there prevails a steady pressure upon lenders for funds. The slack in one direction is taken up in another, and it will probably be some time before credit will be in a "buyers" instead of a "sellers" market.

The railroads still have large bank loans, collectively, to liquidate, and they are making decidedly gradual progress through the funding of their temporary borrowings. As railroad loans are paid off, mercantile borrowers appear to acquire new accommodation or to extend existing lines of credit. Builders are constantly in the market, and so on through the many lines of endeavor which require large capital turnovers. When the crops are financed the situation may ease, but this is looking rather far ahead.

One factor which evidently acts to make the crop requirements less onerous than they appeared several weeks ago is the price decline which has occurred practically everywhere. Cotton is 10 to 11 cents below its maximum quotations in the April futures market. This means the lopping off of \$50 to \$55 per bale, and when the possibility of a 13,500,000-bale crop is considered it is clear that the carrying charges for the year's output before it is turned into cloth promises to be much less than earlier estimates. Wheat has fallen sharply. Wool is down from Spring quotations, and so on through a long list of products which require a heavy use of credit before the ultimate consumer takes on his share of the load.

Time loans on securities as collateral remain firmly established at 8% to 9 and 9½ per cent. Call money at New York last week was fairly steady around 7 per cent., with a bulge to 9 per cent. on Wednesday, after the Government had withdrawn \$8,000,000 of its bank balances. There was no important demand for call loans. Stock market prices moved upward in irregular fashion, but the movement apparently added little to loans for the reason that the bulk of the purchases was for the purpose of retiring previous short sales. The offering of \$25,000,000 New York Central 7 per cent. bonds necessitated a temporary growth of loans in behalf of distributing houses. The ready sale of the securities indicated, however, that in a few days the replacement of investors' funds for

the loans would occur. The French Government offering is pending and promises to be one of the largest individual transactions of the year, which the bankers undoubtedly are taking into their calculations.

The weekly bank statements disclosed a rather mixed situation, considering the Federal Reserve Bank by itself and grouping the member institutions in the Clearing House. Through a gain of gold and a sizable decline of rediscounts, while gross deposits receded, the Reserve Bank was able to report an advance for the week from 38.8 to 39.5 per cent. In contrast with a loss of \$21,350,000 through operations of the gold settlement fund the week before, the bank gained \$7,300,000 and the gold reserve expanded \$10,800,000. Rediscounts of notes secured by Government war bonds receded \$12,200,000, nearly all of the change being accounted for by member institutions. Other rediscounts were off about \$5,400,000 for the week, and the aggregate bill holdings were reduced more than \$14,000,000. The item "due to members, reserve account" declined \$21,000,000, against a gain of nearly \$5,000,000 in the preceding week, and outstanding Federal Reserve notes increased no more than \$1,600,000, which could be considered moderate in view of the large demand for currency at this time.

The flow of deposits back to the interior was disclosed in a decline of \$33,000,000 in demand deposits at the same time that loans increased no more than \$4,100,000 in the Clearing House banks. The fall of reserve deposits at the Federal Reserve Bank was reflected in a contraction of more than \$17,000,000 in the surplus reserve, leaving the associated bank reserve about \$1,400,000 above legal requirements.

Bonds

Continued from Preceding Page

tive, but only moderately so, were the Chesapeake & Ohio convertible 5s at prices ranging between 76 and 76½; Chicago, Burlington & Quincy joint 4s between 93½ and 94½; Delaware & Hudson 7s between 100½ and 101; Missouri Pacific general 4s between 52½ and 52¾; New York Central debenture 6s between 88½ and 89½; Pennsylvania 7s between 102½ and 103½, and the general 5s between 84 and 84½; St. Louis & San Francisco issues, the prior lien 4s between 55½ and 56½; the adjustment 6s between 61½ and 61¾, and the income 6s between 48½ and 49; Southern Pacific convertible 4s between 73½ and 74½, and the convertible 5s between 94½ and 95½, and Southern Railway first 5s between 81½ and 83½ and the general 4s between 59 and 59½.

Tractions Continue Quiet—Dealings in the traction bonds were confined mostly to the Interborough Rapid Transit first and refunding 5s, which started the week at 42½, dropped to 41½, later advanced to 43, dropped almost a point to 42¼, and then moved up to around 42½. Early in the week the United Railway and Investment 5s advanced over two points to 68, but toward the end of the week took a tumble of three points to 65. The Interborough - Metropolitan 4½s remained quiet around 10 and 12½, as did the Hudson & Manhattan first and refunding 5s (Series "A") around 53½ and 55½. The adjustment income 5s of the latter company became unusually active, and sold up to 20½ on Friday from a low of 17½, touched earlier in the week.

Industrials Inactive and Down—There were no price movements of any importance among the industrial issues, and trading generally was very quiet. The American Telephone and Telegraph collateral trust 4s continued irregular around 74½ and 76, the 5s around 76½ and 78½ and the 6s around 95½ and 96. Some interest was displayed in the Consolidated Gas convertible 7s at prices fluctuating between 96½ and 97½; the International Mercantile Marine sinking fund 6s between 81 and 82; New York Telephone sinking fund debenture 6s between 86½ and 88½; United States Rubber first and refunding 5s between 76½ and 77½, the 7½s between 97½ and 98, and United States Steel sinking fund 5s between 91 and 91½.

Foreign Bonds Move to Lower Levels—Contrary to expectations, especially as the European political and military situation was regarded as more favorable, quotations in this section toward the latter part of the week were seeking lower levels. This was particularly noticeable at times among the United Kingdom 5½s, with the 1922 and 1929 issues falling off about a point each. The former on Thursday dropped to around 89½, moving up the following day to 89¾, and the latter to around 83, with a recovery later to 84½. Japanese first 4½s, too, were headed downward toward the end of the week, touching 71½, later improving to 71¾, after moving up to around 72½ on Tuesday. City of Paris 6s began the week around 91½, then had a weak spell and sold off to around 90½. Belgium and Swiss Government issues were quite active at times. The Belgium 7½s fluctuated between 97½ and 97¾, and the Swiss 8s between 102 and 103½. Anglo-French 5s ruled around 99½ practically throughout the week.

Stocks—Transactions—Bonds

STOCKS, SHARES

Week Ended August 21.

	1920	1919	1918
Monday	280,146	1,080,520	176,423
Tuesday	434,848	1,038,915	191,274
Wednesday ..	337,322	951,868	211,325
Thursday ...	308,708	1,226,052	177,801
Friday	533,373	779,450	247,893
Saturday ...	217,313	304,440	320,738

Total week	2,111,710	5,390,245	1,325,454
Year to date	145,428,170½	193,871,414	86,385,645

BONDS, PAR VALUE

Monday	\$8,152,300	\$13,613,000	\$6,251,000
Tuesday	9,009,850	12,031,300	7,583,500
Wednesday ..	7,272,000	9,015,300	8,432,000
Thursday ...	10,363,800	11,644,000	8,811,500
Friday	7,381,000	10,397,000	7,405,500
Saturday ...	3,330,300	5,048,000	5,881,000

Total week	\$45,509,250	\$61,748,600	\$44,364,500
Year to date	2,392,010,900	2,069,361,000	905,381,500

In detail the bond dealings compare as follows with the corresponding week last year:

	Aug. 21, '20	Aug. 23, '19	Changes
Corporations	\$10,179,500	\$9,960,500	+ \$219,000
Liberty	32,185,750	52,077,100	- 19,891,350
Foreign	3,074,000	2,558,000	+ 516,000
State	28,000	13,000	+ 15,000
N. Y. City....	42,000	131,000	- 89,000
Total all....	\$45,509,250	\$61,748,600	-\$16,239,350

Stocks—Averages—Bonds

TWENTY-FIVE RAILROADS

	High.	Low.	Last.	Ch'ge.	Net Same Day
Aug. 16....	54.45	54.04	54.15	-.10	58.69
Aug. 17....	54.38	53.83	53.88	-.27	58.85
Aug. 18....	54.00	53.74	53.84	-.04	58.50
Aug. 19....	54.32	53.90	54.15	+.31	58.41
Aug. 20....	55.06	54.33	54.71	+.56	59.09
Aug. 21....	55.11	54.77	54.91	+.20	59.46

TWENTY-FIVE INDUSTRIALS

Aug. 16....	102.69	101.05	101.57	-1.25	103.05
Aug. 17....	102.19	99.90	100.26	-1.31	104.81
Aug. 18....	100.42	99.02	99.85	-.41	102.62
Aug. 19....	101.68	100.28	101.45	+1.60	104.31
Aug. 20....	103.40	102.00	102.79	+1.34	105.86
Aug. 21....	103.61	102.84	103.34	+.55	106.91

COMBINED AVERAGE—FIFTY STOCKS

Aug. 16....	78.57	77.54	77.86	-.67	80.87
Aug. 17....	78.28	76.86	77.07	-.79	81.83
Aug. 18....	77.21	76.38	76.84	-.23	80.56
Aug. 19....	77.99	77.09	77.80	+.66	81.36
Aug. 20....	79.23	78.16	78.75	+.95	82.47
Aug. 21....	79.36	78.80	79.12	+.37	83.18

Bonds—Forty Issues

	Close.	Net	Same Day
Aug. 16....	67.02	-.12	75.19
Aug. 17....	67.00	-.02	75.15
Aug. 18....	66.89	-.11	75.12
Aug. 19....	66.94	+.05	74.92
Aug. 20....	66.91	-.03	74.90
Aug. 21....	66.97	+.06	74.92

STOCKS—YEARLY HIGHS AND LOWS—BONDS

—50 STOCKS.— —40 BONDS.—

	High.	Low.	High.	Low.
*1920..94.07 Apr.	75.04 Aug.	72.51 Jan.	65.57 May	
1919..90.59 Nov.	69.78 Jan.	79.05 June	71.05 Dec.	
1918..80.16 Nov.	64.12 Jan.	82.36 Nov.	75.65 Sep.	
1917..90.46 Jan.	57.43 Dec.	89.48 Jan.	74.24 Dec.	
1916..101.51 Nov.	90.91 Apr.	89.48 Nov.	86.19 Apr.	
1915..94.13 Oct.	58.99 Feb.	87.62 Nov.	81.51 Jan.	
1914..73.30 Jan.	57.41 July	89.42 Feb.	81.42 Dec.	
1913..79.10 Jan.	63.09 June	92.31 Jan.	85.45 Dec.	
1912..85.83 Sep.	75.24 Feb.			
1911..84.41 June	69.57 Sep.			

*To date.

COLORADO



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104 Branches throughout the Island enable us to render efficient Banking Service in Cuba.
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The Annalist Barometer of Business Conditions

THERE can be no question that the last month has seen a considerable curtailment in business activity. It is interesting to note, however, that the recession has not been by any means uniform as related to the various branches of trade. In some certain lines, such as iron and steel, for instance, there is little noticeable falling off to be recorded, whereas the hide and leather industry has had a sharp setback. Similar cases are to be found on every hand, and this would tend to eliminate from consideration any talk of panic, since if there was to be a big financial upheaval it would be apt to manifest itself in more even degree over the entire country and in all branches of activity. The decline which has taken place is not of recent origin, but has been manifesting itself for a number of months, in fact, since the first of the year, so that there has been ample time to get a real sifting of conditions to something like their fair level.

With relation to price cutting, it seems that in the main the recessions are decidedly gradual, even in those lines which are popularly believed to have suffered the greatest degree of price slashing. Special considerations, however, have been at work in the price structure and have made for unusual conditions. Many companies have been carrying high inventories, and the enforced liquidation by a curb on future bank loans and a paring down of those now outstanding has made in the long run for some drastic reductions. There is this to be said, however, that the present price cutting may be terminated as abruptly as it was begun. The reason for this lies in the fact that there is no over-production; in fact, there is a shortage in most lines, hence the underlying basis for lower prices is not present. On the other hand, manufacturers are inclined to the belief that prices will ultimately sift lower, and in retail lines there is a reluctance to take commitments into the distant future. Caution is uppermost in the minds of all, and this very fact in itself tends to minimize the chances of any financial debacle.

It is a fact, apparently, that the talk of prospective difficulties is engendered by the talk that has gone before, rather than by any definite indications which point that way at the present moment. As a matter of fact, bankers are much more optimistic than they were some weeks ago, and many are inclined to believe that the crisis has in large part been passed and that the way is clearing for an eventual elimination of the unfavorable factors. Now and again, in contradiction to the talk of panic which ruled not so long ago, there are to be heard predictions that the way is opening up for another era of business prosperity. This, of course, does not overlook the fact that business is at lower ebb than in a long time, but this fact must be taken into consideration: that the seasonal decline in many lines is not looked upon as such, but rather as an untoward happening which presages further curtailment. This erroneous viewpoint has undoubtedly been playing a part in creating an over amount of pessimism.

Iron and Steel

IT is a remarkable fact that thus far there has been practically no slowing down in the iron and steel industry, such as might have been expected as a sympathetic reflection of the curtailment of business elsewhere. To be sure, some orders have been canceled and some industries which have heretofore been heavy users of steel are withdrawing from the market. This is especially true with relation to the automobile industry, where the decline from capacity production is beginning to manifest itself. This, however, bears little on the general situation of the iron and steel industry. The reports of the steel companies which have come forth for the present quarter of the year indicate beyond doubt that there was a high degree of prosperity for the steel manufacturers. This is rather remarkable when it is remembered that the steel companies were called upon to face discouraging transportation conditions during the second quarter of the year, and even now are a long way from normal in getting their shipments away. In the opinion of many the steel industry is a barometer of business conditions, and, if this be true, there is certainly nothing thus far apparent which should raise grave fears.

A source of future orders, and one which is looked upon to supply heavy business, was the buying by the railroads of equipment and other steel essentials. This is perhaps not developing on the scale that was predicted, but it seems certain that the orders for the railroad companies will

be of volume sufficient to provide capacity operations when domestic orders are taken in conjunction with the foreign business which must necessarily be given consideration. In other words, it seems that the railroads will buy to the limit of their means or the limit of the new financing which they are able to put out for purchasing equipment, and that this business will be more than the equivalent of what the railroads were doing in this line in the pre-war years. Therefore it seems that the steel companies will have a goodly portion of railroad business, even though the earlier optimistic reports of their needs are not fulfilled.

Foreign Exchange

EVIDENCE that the struggle between Poland and Soviet Russia has had only a surface influence upon the European exchanges was disclosed in last week's dealings. Despite consistently good news from the fighting front, sterling, francs, lire and German marks moved downward from day to day, without anything more than momentary periods of recovery. While sterling at 3.59½ for sight drafts on Saturday stood 1½ cents above the lowest quotation of the week, it was noticeable that final dealings were put through amid a descending scale of prices. The same situation prevailed in the other exchanges, and in the case of German rates the mark sold under 2 cents for the first time since the first week of May.

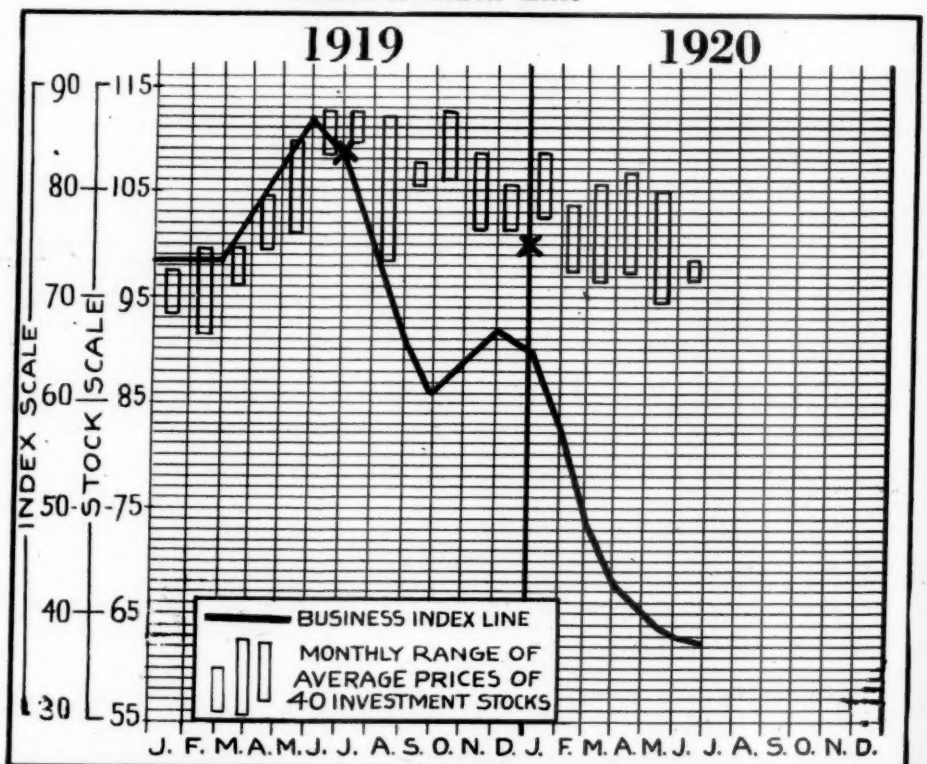
The exchange market appeared to be unable to

stand up under offerings of commercial bills which were by no means as heavy as in the preceding week. Whatever hasty liquidation by exporters was impelled by the early news of Russian successes in the first two weeks of the month, it seemed to have been completed, and last week's output was reduced to a total somewhat less than the average of the Summer. The question may be raised whether the flow of American imports has contracted materially since Aug. 1 because the light buying power in the exchanges suggested that importers had relatively few bills to meet on the other side. But foreign trade figures appear to offset such a theory. The British and French record of exports in July indicated an increased movement to the United States. It probably was the case that importers had so far anticipated their August needs during the period of relatively low rates early in the Spring that there was a lull of buying last week which may continue for a time.

Europe has been buying heavily of wheat and semi-finished materials of various forms, although the outflow of raw cotton has declined substantially this month. In August to date about 6,000,000 bushels of wheat and flour equivalent have been shipped abroad more than in the same period last year. According to advices from Paris, the French harvest is making a lighter return than was expected from the strong growth of the plant, which forecasts larger imports from the United States and Canada than was looked for in June.

A theory that the depression of the exchanges has connection with preparations for the \$500,-

Business Index Line



May Index Number: 38.7.

June Index Number: 37.4, a decline of 3.36 per cent.

THE outlook is for a decline in business activity. If the index line proves as accurate in the present as it has been in the past no forecast of a sustained upward trend of stock market average prices can be confirmed before next October, and there is no indication that such a forward movement will begin even then. Since business is recognized to lag from six to ten months behind the movements of the stock market, the indications are that business will fall off for the rest of the year and through next Spring.

An upward turn of the line may come, of course, with the July index number, and this would constitute, potentially, the beginning of a forecast of a forward movement in the stock market. To complete the forecast it would be necessary for the August index number to reach a figure more than 108 per cent. of the July number and more than 110 per cent. of the June number, with the September figure showing a continued gain to a point more than 110 per cent. of the August number.

In referring to the business index line it should be kept in mind that it was designed to forecast the beginning and end of long-continued movements, whether of rising or falling security prices and increasing or decreasing business activity. To attempt to read from it any indication of the intermediate fluctuations is to ask of it more than it was designed to furnish. In other words, neither security prices nor business activity should be expected to follow the movements of the index line. Either and both may rise while the line is falling, although, over a sufficiently long period, both will be found to follow the same general trend as the index line.

Acknowledgment is made to Professor Warren M. Persons, editor of the Statistical Service of the Harvard University Committee on Economic Research, for his courtesy in supplying to THE ANNALIST corrected figures for the monthly data on which the index is based. The chart has been prepared, however, according to a method entirely different from that employed by Professor Persons in his use of the data.

000,000 Anglo-French loan maturity is worth considering. France has sizable balances here, estimated at \$40,000,000 or more, which are available for application against her share of the loan, but it is certain that additional amounts will have to be provided over and above the proceeds of a refunding loan now under consideration and the gold shipments yet to be arranged. It may be that pressure against sterling, as well as francs, resulted in part last week from the conversion of French balances at London into dollars, together with direct purchases of dollar exchange at Paris.

The French negotiations over the new loan were the subject of as much interest in the foreign exchange market as in investment circles during the week. The French Ministry of Finance, naturally, is striving to obtain the extension of as large a part of her obligation as possible. But the tight credit situation here and the rather limited investment market is making it difficult as yet for the underwriting syndicate to determine how large a loan can be put out at this time. Hence there is uncertainty over the amount of exchange which the French Treasury will need to provide at New York, with a consequent depressing influence upon rates.

The exchanges of countries in Central Europe were rather inactive but inclined to fall away. Polish rates were still unquotable, for, while the Russian menace appeared to have been driven from the environs of Warsaw, bankers realized that the difficulties of the Poles had not been definitely removed. The decline of the German rate to 1.99 cents per mark on Thursday may have been sentimentally directed in part by fears of German participation on the side of the Bolsheviks, but was more probably the result of trade conditions. The import movement from Germany, which promised to reach considerable proportions two months ago, is reported to have moved to a smaller scale in the last few weeks, while German buying here is gradually expanding, partly through the medium of shipments to neighboring countries.

Shipping

THE outlook for shipping, which has been unpromising for some time, was not made brighter last week by the announcement of the sales policy of the Shipping Board. The terms of sale are thought to be liberal enough to permit new companies to acquire ships, but, on the other hand, the prices are too high to attract capital.

The details of the contract under which the American Ship and Commerce Corporation will seek to develop the former German trade routes in conjunction with the Hamburg-American Line were revealed last week. The two companies will operate the steamers on a fifty-fifty basis, with the American line supplying most of the tonnage at the outset. The Americans will place 40,000 tons of passenger carrying vessels in the service before next July, and the two interests will undertake to supply four 600-foot liners of intermediate types and accommodations for three classes of passengers within the next few years. The Hamburg-American Company expects to build about 200,000 gross tons of ships within the next five years.

Inasmuch as the contract has been approved by the Shipping Board, it is assumed that the Government feels the alliance will be beneficial to American shipping. The contract will run for a period of twenty years. The American company has stated that, as a result of the arrangement, it will obtain a very considerable tonnage in the way of return freights which it otherwise might not be able to acquire. No mention was made in the statement of how the profits of the combination will be divided.

There is some nervousness in the French trade due to the inability of the conference lines to get the French Line and the Lloyd Royal Belge to abide by the rates fixed by them. There will be a conference of officials of the foreign companies with the Chairman of the Shipping Board this week, and it is hoped that the possibility of a rate war will pass. The French line is quoting rates about 25 per cent. lower than the Shipping Board lines. On the Pacific there has been some tension caused by the refusal of the Japanese lines to come into the conference with the Shipping Board on the eastbound rates. Both the American and foreign companies are desirous of avoiding a rate war, as it is recognized to be uneconomic and costly. It is feared that unless the rupture in the French trade is healed there may be a spread to other routes.

Since the withdrawal of the Government's ton-

nage from the coal export movement there has been a stiffening in the charter rates. Generally they obtain at about \$2 a ton above the recent low levels. It is said that there has been a drop of about 20 per cent. during the last month in the general cargo rates to Rotterdam, Antwerp, Hamburg and other European terminal ports. It is readily admitted that there is a surplus of tonnage on virtually every route. This has been reflected in the downward trend of rates, although the immediate outlook for cargoes is somewhat better, with cotton and grain starting to move.

The report of the Pacific Mail Steamship Company for the first six months of the present year showed that while the operating revenues had been substantially increased, the operating costs had risen proportionately. The total net revenue for the six months period was \$1,198,815, compared with \$1,240,759 for the corresponding period of 1919. The gross revenues amounted to \$4,748,057, an increase of \$1,975,533 over the operating income of the corresponding period of 1919.

The United American Lines, which will operate the fleet of the Harriman interests, have purchased the Gaston, Williams & Wigmore building at 39 Broadway, and have announced that they will operate their first ship on the New York-Hamburg service in September. It is expected that they will have the largest fleet of ships under the American flag.

Shipbuilding continues dull in regard to new orders for tonnage. However, some of the more prominent shipbuilders profess to be especially optimistic as to the outlook, in that they assert there is a world shortage of ships of special types. No new orders have been placed in the last week.

Grain

UNSETTLING factors in the grain markets of the past week were the favorable and unfavorable reports regarding the Russo-Polish situation, some unexpected changes in supplies throughout the country, receipts which were not up to expectations and conflicting reports regarding export demands and movements. The steady progress of deflation in other markets was reflected to some extent in the trend of prices which in the wheat markets were lower at the close. Corn declined on receipts which failed to meet with general expectations as well as on heavy selling by traders. There was a sharp rally of from 5 to 7 cents near the close.

As the war news from the other side was at first favorable, then unfavorable, and again favorable, the price for wheat fluctuated with the general trend toward lower levels. There was an increase in the visible supply of 1,178,000 bushels, making the total 20,653,000 bushels, as compared with 39,846,000 bushels a year ago. Some of the foreign purchasing agents definitely stated that they were out of the export market but this was offset to a great extent by persistent reports that fairly sizable quantities were being taken for export.

The trade in analyzing the general situation is itself confused about what the price for the new crop will finally be. Reports from out of town in the different producing areas indicated that a great deal of the crop is going into the stack and that farmers are showing an intention of holding their grain for higher prices than those now prevailing. The big break in the price for wheat of

Continued on Page 232

U. S. Shipping Board Offers Steel Ships for Sale

Bids will be opened September 1, 1920. Tenders will be received thereafter and considered in accordance with the requirements of the law. To avoid interference with established steamship lines and carriers, all sales to be approved by the Division of Operations prior to consummation.

Types and Classes of Vessels Offered, with Minimum Prices, are as follows:

	Per D. W. T.	Oil Burners
Vessels built on Great Lakes for ocean service	\$100	\$170
Submarine Boat Corporation type, 5350	100	170
American International S. B. Corporation type, 7,800 D. W. tons.	175	185
Skinner & Eddy type, 8,800 D. W. tons	175	185
Skinner & Eddy type, 9,000 to 10,075 D. W. tons, and all other vessels over 10,000 D. W. tons, excepting combination cargo and passenger vessels, oil tankers and refrigerator vessels.	175	185

The Board has established as minimum prices those set forth above.

The Board will entertain lump sum bids on the various types, sizes and classes of vessels described above, provided the price offered shall not be lower than the said minimum price. The foregoing minimum prices are subject to a deduction for depreciation at the rate of six (6) per centum for the second year of the vessel's age, and five (5) per centum for every year thereafter to date of purchase.

The Board at all times reserves the right to reject any and all bids.

When ships are taken "as is and where is," the whole amount due paid in cash, discount of 10% will be allowed.

In every case the Board will insist upon full and satisfactory evidence of the financial ability of the buyer to carry out his contract and meet his financial obligations as they become due. Proof as to the nationality of the purchaser in compliance with Merchant Marine Act, 1920, will also be insisted upon.

New Ship Sales Policy

The Shipping Board, after a careful survey of the current operating revenue, costs of operation, competitive conditions now existing and which will exist, financial and the general economic situation, offers to the public the following plan of ship sales:

10% of the purchase price in cash upon delivery of the vessel;
5% in 6 months thereafter;
5% in 12 months thereafter;
5% in 18 months thereafter;
5% in 24 months thereafter;

The balance of 70% in equal semi-annual installments over a period of ten years; deferred payments to carry interest at the rate of 5% per annum.

All revenues derived from operations are to be deposited in a controlled or supervised account, and the installments above provided for, except initial payment, may be paid therefrom.

The purchaser shall be permitted to take from said controlled account, after the payment of operating expenses and the payment of accrued installments of and interest on the purchase price, an amount not exceeding fifteen per centum (15%) on the paid-up installments of the purchase price as a dividend upon such investment, to be used free of control as the purchaser wishes.

Upon payment of fifty (50) per centum of the purchase price the buyer is to execute a preferred mortgage to the Board, and thereafter the operation of the vessel is released from the supervision and control of the Board, except as to maintaining berth and route.

The foregoing terms of sale are applicable only to new steel tonnage.

Upon application the Board will furnish the names, tonnage and general specifications of the vessels for sale, and standard contract of sale.

Further information may be obtained by request sent to the Secretary of the Board.

Bids may be submitted for one or more vessels, or for any combination of vessels, and must be accompanied by certified check payable to the U. S. Shipping Board for 2½% of amount of the bid.

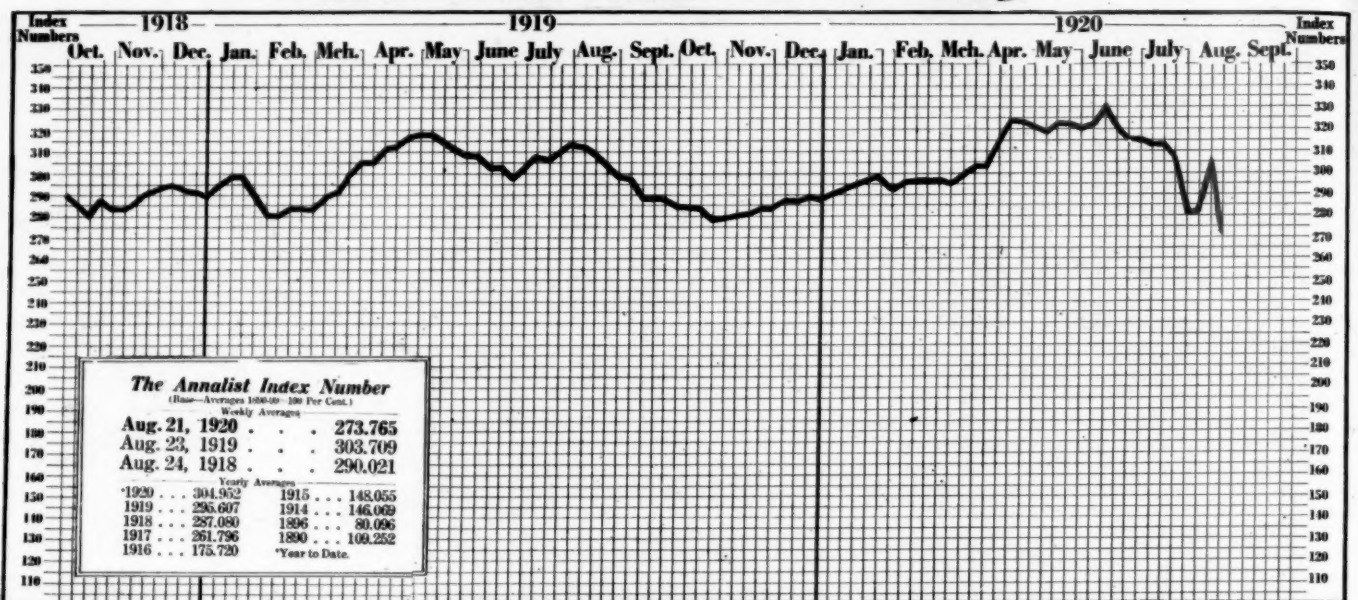
Bids should be submitted on the basis of purchase, "as is and where is."

Sealed bids on a lump sum basis will be received up to Tuesday, August 31, 1920. Bids will be opened September 1, 1920.

SEALED BIDS should be addressed to the Secretary of the UNITED STATES SHIPPING BOARD, WASHINGTON, D. C., and endorsed, "SEALED BID FOR STEAMSHIP (Name of Ship)" and "Do Not Open."

United States Shipping Board
W. S. BENSON, Chairman

Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

	Last Week.	Same Week Last Year.	Year to Date.	Same Period Last Year.
Sales of stocks, shares.....	2,111,710	5,290,245	145,428,170	183,871,414
Sales of bonds, par value.....	45,500,250	\$61,748,600	\$2,382,010,900	\$2,089,361,000
Average price of 50 stocks.....	{High 79.36 Low 76.38	{High 83.40 Low 79.62	{High 94.07 Low 75.04	{High 83.56 Low 69.73
Average price of 40 bonds.....	{High 67.02 Low 66.90	{High 75.19 Low 74.90	{High 72.51 Low 65.37	{High 79.05 Low 74.90
Average net yield of ten high-priced bonds.....	5.427%	5.115%	5.427%	4.914%
New security issues.....	\$33,780,000	\$29,944,500	\$1,041,789,000	\$799,333,500
Refunding.....	30,500,000		124,825,210	177,003,000

POTENTIALS OF PRODUCTIVITY

The Metal Barometer

	End of July.	1919.	End of June.	1919.
United States Steel orders, tons.....	11,118,468	5,578,661	10,978,817	4,892,855
Daily pig iron capacity, tons.....	98,937	78,340	101,451	70,495
Pig iron production, tons.....	*3,067,043	*2,428,521	15,043,540	12,114,863

*Month of July. †Month of June.

Alien Migration

	June.	May.	April.	March.	Feb.	Jan.
Inbound.....	49,715	40,048	36,958	29,098	22,086	25,051
Outbound.....	37,584	21,162	26,169	18,714	21,379	24,529
Balance.....	+12,131	+18,886	+10,789	+10,384	-2,293	+522

Building Permits (Bradstreet's)

	July.	June.	April.	1919.
1920.	135 Cities.	135 Cities.	148 Cities.	144 Cities.
1919.	\$102,342,933	\$120,130,901	\$119,493,718	\$119,771,800
1918.				\$167,199,370
1917.				\$75,970,233

MEASURES OF BUSINESS ACTIVITY

Bank Clearings

	1920.	1919.	1918.	1917.
Entire country estimated from complete returns from cities representing 82.3 per cent. of the total. Percentages show changes from preceding year.				
The Last Week, P.C. The Week Before, P.C.				
1920.....	\$7,496,000,000—2.4	\$7,300,000,000—10.2	\$232,729,000,000—10.2	\$232,729,000,000—10.2
1919.....	7,758,000,000+22.7	8,132,000,000+33.4	230,322,000,000+20.3	230,322,000,000+20.3

Gross Railroad Earnings

	First Week in August.	Fourth Week in July.	Third Week in July.	Month of April.	From Jan. 1 to April 30.
1920.....	\$15,536,829	\$24,822,135	\$15,230,796	\$401,604,095	\$1,787,742,361
1919.....	15,278,893	21,285,462	11,302,650	389,487,271	1,516,094,837
Gain or loss.....	+\$2,257,936	+\$12,536,674	+\$1,928,146	+\$12,117,824	+\$271,647,504
	+17.02%	+16.61%	+17.00%	+3.1%	+17.9%

WEEK'S PRICES OF BASIC COMMODITIES

	Current Price.	Range 1920.	Mean Price 1920.	Mean Price of Other Years.
Copper: Lake, spot, per lb.....	\$0.19	\$0.19 1/4 to \$0.18 3/4	\$0.19	\$0.1925 to \$0.2475
Cotton: Spot, middling upland, lb.....	.3425	.4375 to .3425	.30	.3200 to .3250
Cement: Portland, bbl.....	25.10	25.10 to 25.10	25.10	25.10 to 25.10
Hemlock: Base price per 1,000 feet.....	37.00	37.00 to 37.00	37.00	37.00 to 37.00
Hides: Packer, No. 1, native, lb.....	.28	.28 to .28	.28	.28 to .28
Petroleum: Pennsylvania crude at well, bbl.....	6.10	6.10 to 6.10	6.10	6.10 to 6.10
Pig iron: Bessemer, at Pittsburgh, per ton.....	48.40	48.40 to 48.40	48.40	48.40 to 48.40
Rubber: Up river, fine, per lb.....	.3250	.3250 to .3250	.3250	.3250 to .3250
Silk: Japan, Simsbu No. 1, per lb.....	5.00	17.85 to 5.40	11.625	11.625 to 11.625

*Nominal.

Comparison of Week's Commercial Failures (Dun's)

	Week Ended Aug. 19, 1920.	Week Ended Aug. 21, 1919.	Week Ended Aug. 22, 1918.	Week Ended Aug. 23, 1917.	Week Ended Aug. 24, 1916.
Failures.....	12	7	3	16	22
Liabilities.....	\$21,896,412	\$5,307,910	\$108,650,298	\$74,217,898	\$97,583,134

Failures by Months

	July.	June.	May.	April.	March.	February.	January.
Failures.....	12	7	3	16	22	22	22

OUR FOREIGN TRADE

	1920.	1919.	1918.	1917.	1916.
Exports.....	\$631,000,000	\$628,379,000	\$4,246,755,000	\$4,807,420,000	\$4,807,420,000
Imports.....	\$63,000,000	\$92,915,000	\$2,944,800,000	\$1,619,508,000	\$1,619,508,000
Excess of exports.....	\$78,000,000	\$635,464,000	\$1,301,955,000	\$2,248,912,000	\$2,248,912,000

BAROMETRICS

The State of Credit

Foreign and Domestic Exchange Rates

New York funds in Montreal were quoted at from \$136.25 to \$133.12 premium. The discount in Montreal funds in New York was from \$119.91 to \$117.48. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal Rates of Exchange.	Last Week.	Prev. Week.	Yr. to Date.	Same Wk., 1919.
London.....	3.64%	3.57%	3.67%	3.60%	4.08%
Paris.....	13.57	14.17	13.67	14.08	10.74
Belgium.....	12.80	13.20	12.77	13.02	5.62
Switzerland.....	6.00	6.04	5.97	6.00	5.46
Italy.....	20.34	21.41	19.72	20.04	13.20
Holland.....	33.125	32.625	33.1875	33.00	38.00
Greece.....	11.90	11.90	12.20	12.00	15.15
Spain.....	15.13	15.03	15.20	14.88	19.30
Copenhagen.....	15.15	14.65	15.30	15.05	19.15
Stockholm.....	15.20	14.65	15.30	15.05	19.15
Russia.....	1.65	1.55	1.83	1.55	4.70
Bombay.....	36.50	36.25	37.25	36.00	40.00
Calcutta.....	36.50	36.25	37.25	36.00	40.00
Strait Settlements.....	44.00	44.00	45.00	44.00	49.00
Hongkong.....	82.00	76.50	78.50	76.50	100.25
Peking.....	112.00	117.50	117.00	116.00	179.00
Shanghai.....	116.00	108.50	109.00	108.50	107.00
Kobe.....	51.50	51.25	51.25	51.25	52.50
Yokohama.....	51.50	51.25	51.25	51.25	52.50
Buenos Aires.....	48.50	48.50	47.25	46.25	50.00
Rio.....	20.60	20.50	21.18	20.80	28.00
Germany.....	2.16	1.92	2.19	2.14	3.01
Austria.....	.52	.46	.52	.50	.85
Jugoslavia.....	1.18	1.02	1.26	1.19	1.35
Czechoslovakia.....	1.80	1.62	1.88	1.80	2.50
Belgrade.....	4.80	4.05	4.93	4.25	5.00
Finland.....	3.10	2.90	3.75	2.90	3.75
Rumania.....	2.40	2.12	2.26	2.20	2.20

Cables.

	4.8665—London.	3.65%	3.58%	3.65%	3.61	4.07%	3.19%	4.25%	4.13%
5.1813—Paris.....	13.63	14.15	13.63	14.06	10.72	17.13	7.96	8.17%	8.17%
5.1813—Belgium.....	12.78	13.19	12.73	13.00	5.61	17.50	8.25	8.50	8.50
5.1813—Switzerland.....	6.00	6.02	5.94	6.00	5.44	6.30	5.83	5.72	5.72
5.1813—Italy.....	20.28	21.39	19.68	20.02	13.18	26.05	9.28	9.55	9.55
40.20—Holland.....	33.25	32.75	33.50	33.125	39.25	32.75	37.1875	36.375	36.375
19.30—Greece.....	11.95	11.95	12.25	12.05	15.235	10.95	19.75	19.70	19.70
19.30—Spain.....	15.15	15.05	15.23	14.95	19.30	14.95	19.20	18.90	18.90
26.80—Copenhagen.....	15.25	14.75	15.40	15.13	19.30	14.50	21.80	21.40	21.40
26.80—Stockholm.....	15.20	14.65	15.30	15.05	19.30	14.50	21.80	21.40	21.40
26.80—Christiania.....	15.20	14.65	15.30	15.05	19.30	14.50	21.80	21.40	21.40
51.44—Russia.....	1.60	1.50	1.80	1.50	4.60	1.225	6.30	6.10	6.10
48.06—Bombay.....	36.75	36.50	37.50	36.50	49.50	36.50	41.25	41.25	41.25
48.06—Calcutta.....	36.75	36.50	37.50	36.50	49.50	36.50	41.25	41.25	41.25
48.06—Strait Settlements.....	44.25	44.25	45.75	44.25	50.00	44.25	50.00	50.00	50.00
78.99—Hongkong.....	82.10	76.60	78.60	76.60	108.00	70.10	82.00	82.00	82.00
108.32—Peking.....	112.00	117.50	117.00	116.00	179.00	99.50	136.75	136.75	136.75
108.32—Shanghai.....	116.00	110.00	110.00	109.00	167.50	91.00	129.75	129.75	129.75
49.83—Kobe.....	51.75	51.50	51.50	51.50	52.75	47.35	50.75	50.75	50.75
49.83—Yokohama.....	51.75	51.50	51.50	51.50	52.75	47.35	50.75	50.75	50.75
50.00—Manila.....	46.75	46.75	47.50	46.50	50.25	46.25	49.75	49.75	49.75
42.44—Buenos Aires.....	38.50	38.25	38.65	38.30	43.75	38.10	42.25	42.25	42.25
33.55—Rio.....	20.70	20.80	21.25	20.90	28.25	20.50	25.75	25.75	25.75
23.83—Germany.....	2.18	1.94	2.20	2.16	3.05	1.01	5.12%	4.70	4.70
23.83—Austria.....	.52	.46	.52	.50	1.35	1.35	2.37%	1.93	1.93
20.26—Jugoslavia.....	1.18	1.02	1.26	1.19	1.35	1.35	2.50	2.00	2.00
20.26—Czechoslovakia.....	1.80	1.62	1.88	1.80	2.50	2.50	2.50	2.00	2.00
20.26—Belgrade.....	4.80	4.05	4.93	4.25	5.00	5.00	5.00	5.00	5.00
19.30—Finland.....	3.10	2.90	3.75	2.90	3.75	3.75	3.75	3.75	3.75
19.30—Rumania.....	2.40	2.12	2.26	2.20	2.20	2.20	2.20	2.20	2.20

Cost of Money

	Last Week.	Previous Week.	Year to Date.	Same Week—1919.	1918.
New York:					
Call loans.....	9 67	7 06	25	6	8
Time loans, 60-90 days.....	9 08 1/2	9 06 1/2	10	7	6
Six months.....	9 08 1/2	9 06 1/2	10	7	6
Commercial discounts, 4-6 mos.....	8	8	8	5 1/2	6

Foreign Government Securities

	Last Week.	Previous Week.	Year to Date.	Same Week—1919.	1918.
Brit. Cons. 2 1/2%.....	45 1/2	45 1/2	51 1/2	45 1/2	45 1/2
British 4 1/2%.....	78 1/2	78 1/2	83 1/2	78 1/2	78 1/2
French rentes (in Paris).....	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2
French War Loan (in Paris).....	57 1/2	57 1/2	57 1/2	57 1/2	57 1/2

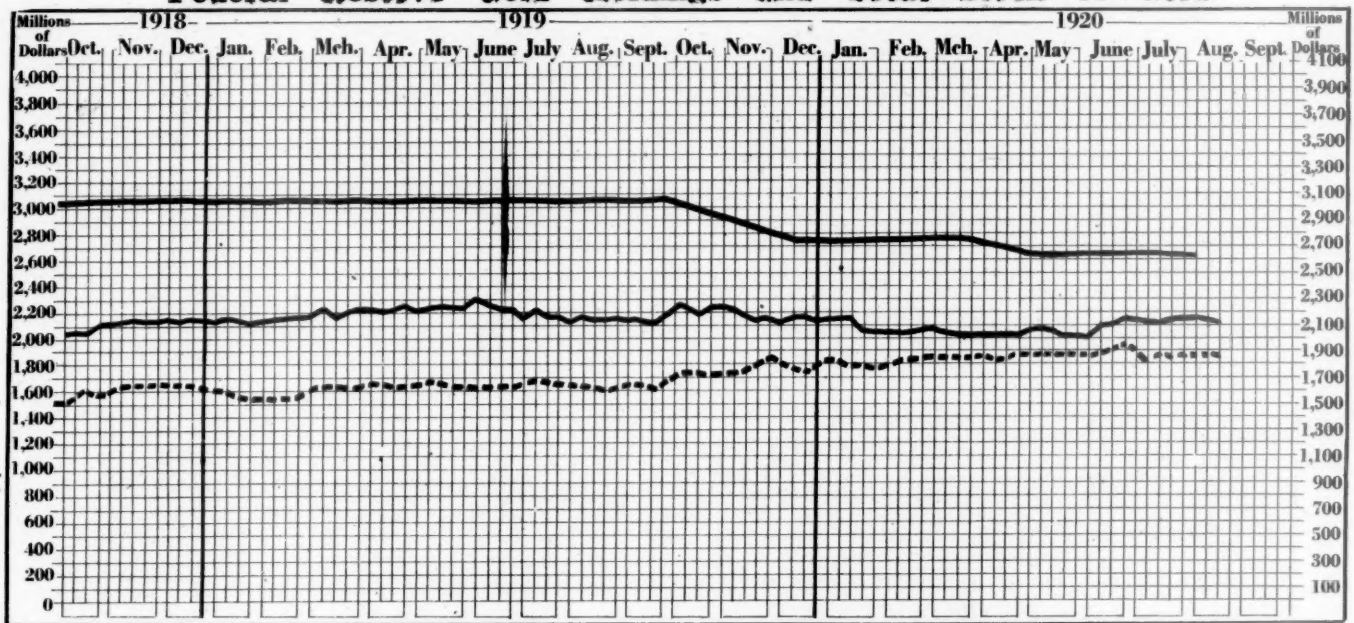
Bar Gold and Silver

	Last Week.	Previous Week.	Year to Date.	Same Week—1919.	1918.
Bar gold in London, 115s.....	115 1/2	115 1/2	115 1/2	115 1/2	115 1/2
Bar silver in N. Y., \$1.01 1/2.....	\$1.01 1/2	\$1.01 1/2	\$1.01 1/2	\$1.01 1/2	\$1.01 1/2

Average of Wholesale Prices

	Last Week.	Previous Week.	Year to Date.	Same Week—1919.	1918.
Wheat, good to choice, live weight.....	15.35	15.35	15.35	15.35	15.35
Wheat, light and heavy.....	15.00	15.00	15.00	15.00	15.00
Flour, W. S., per barrel 196 pounds.....	12.875	12.875	12.875	12.875	12.875
Flour, W. S., per barrel 196 pounds.....	10.875	10.875	10.875	10.875	10.875
Potatoes, white, per 100 pounds.....	1.725	1.725	1.725	1.725	1.725
Beef, native sides, per pound.....	.21	.21	.21	.21	.21
Mutton, dressed, per pound.....	.1250	.1250	.1250	.1250	.1250

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Aug. 21					By Telegraph to The Annalist				
Central Reserve cities					Other cities				
1920.	1919.	1920.	1919.	1918.	1920.	1919.	1920.	1919.	1918.
New York.....	\$4,074,630,000	\$4,352,525,182	\$161,243,932,166	\$143,602,005,317	Baltimore.....	\$91,968,525	\$89,517,125	\$3,144,815,401	\$2,718,661,064
Chicago.....	565,069,158	503,558,564	21,467,934,256	18,518,175,633	Buffalo.....	45,563,805	34,831,924	1,494,698,631	940,826,894
St. Louis.....	158,200,086	162,347,422	5,553,728,006	4,168,055,033	Cincinnati.....	65,543,874	56,786,827	4,357,544,878	1,962,084,599
Total 3 C. R. cities.....	\$4,828,908,244	\$5,108,431,168	\$188,265,505,028	\$166,288,836,983	Columbus, Ohio.....	13,814,100	12,427,900	474,385,100	418,416,000
Increase.....	5.5%		13.2%		Los Angeles.....	74,879,000	46,436,000	2,495,165,000	1,442,788,000
Other Federal Reserve cities:					Louisville.....	29,037,478	16,341,322	778,095,539	631,835,970
Boston.....	\$340,031,185	\$320,345,089	\$12,643,203,703	\$11,002,962,740	Milwaukee.....	32,582,518	26,528,875	1,141,066,342	1,022,900,071
Cleveland.....	130,738,431	100,860,613	4,096,091,699	3,296,059,367	New Orleans.....	62,983,230	51,580,070	2,221,541,229	1,632,219,104
Kansas City, Mo.....	235,780,401	266,101,710	8,062,966,370	6,767,604,660	Pittsburgh.....	164,326,555	136,526,558	5,473,666,773	4,511,737,165
Philadelphia.....	474,086,568	415,775,475	16,241,220,973	13,713,005,545	Providence.....	10,638,300	9,960,700	475,489,318	352,701,860
Richmond.....	57,480,100	58,414,000	1,050,047,000	1,718,309,591	St. Paul.....	40,362,108	18,453,886	899,252,179	579,928,291
San Francisco.....	164,800,000	146,792,198	5,178,982,000	4,203,543,379	Seattle.....	36,442,111	41,510,675	1,408,274,838	1,340,524,017
Total 6 cities.....	\$1,402,916,585	\$1,308,292,135	\$47,282,411,855	\$40,702,165,282	Washington.....	15,932,622	14,760,671	575,796,365	506,200,073
Increase.....	7.1%		16.1%		Total 13 cities.....	\$684,214,226	\$555,682,531	\$24,932,670,813	\$18,861,521,688
Total 9 cities.....	\$6,231,824,829	\$6,416,723,303	\$235,548,006,683	\$206,991,012,265	Increase.....	23.1%		36.2%	
Increase.....	2.9%		13.8%		Total 22 cities.....	\$6,916,039,055	\$7,066,211,536	\$260,480,677,496	\$228,442,297,492
					Increase.....	*2.1%		14.02%	
									*Decrease.

Actual Condition Statements of the Federal Reserve Banks Aug. 20

	Dist. 1. Boston.	Dist. 2. New York.	Dist. 3. Philadelphia.	Dist. 4. Cleveland.	Dist. 5. Richmond.	Dist. 6. Atlanta.	Dist. 7. Chicago.	Dist. 8. St. Louis.	Dist. 9. Minneapolis.	Dist. 10. Kansas City.	Dist. 11. Dallas.	Dist. 12. San Fran'ce.
Gold reserve.....	\$205,465,000	\$486,003,000	\$172,801,000	\$234,805,000	\$78,031,000	\$74,515,000	\$314,946,000	\$73,066,000	\$48,115,000	\$71,028,000	\$45,153,000	\$162,337,000
Bills on hand.....	208,040,000	997,762,000	188,074,000	240,706,000	113,225,000	113,903,000	485,669,000	117,298,000	79,491,000	113,624,000	74,334,000	205,900,000
Resources.....	504,551,000	1,854,689,000	470,689,000	585,705,000	206,040,000	243,136,000	958,860,000	262,730,000	157,763,000	272,671,000	178,922,000	428,064,000
Due to members.....	116,855,000	706,633,000	104,482,000	106,448,000	39,185,000	49,175,000	235,668,000	85,446,000	42,670,000	81,240,000	51,855,000	115,888,000
Notes in circulation.....	294,550,000	854,295,000	262,239,000	322,890,000	132,692,000	139,546,000	541,649,000	128,584,000	75,849,000	103,655,000	79,494,000	239,271,000

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	Last Week.	Previous Week.	Year Ago.
Gold coin and certificates.....	\$183,125,000	\$179,630,000	\$260,507,000
Gold settlement fund, Federal Reserve Board.....	368,892,000	389,927,000	579,480,000
Gold with foreign agencies.....	111,455,000	111,531,000	
Total gold held by banks.....	\$663,472,000	\$681,088,000	\$839,987,000
Gold with Federal Reserve agents.....	1,164,264,000	1,164,562,000	1,127,028,000
Gold redemption fund.....	140,615,000	131,708,000	107,270,000
Total gold reserves.....	\$1,968,351,000	\$1,977,358,000	\$2,074,285,000
Legal tender notes, silver, &c.....	155,486,000	155,527,000	68,416,000
Total reserves.....	\$2,123,837,000	\$2,132,885,000	\$2,142,701,000
Bills discounted: Secured by Government war obligations.....	1,301,600,000	1,296,981,000	1,563,048,000
All other.....	1,317,820,000	1,292,025,000	211,202,000
Bills bought in open market.....	320,597,000	320,618,000	362,911,000
Total bills on hand.....	\$2,940,026,000	\$2,909,624,000	\$2,137,221,000
United States Government bonds.....	26,800,000	26,810,000	27,068,000
United States Victory notes.....	69,000	69,000	209,000
United States certificates of indebtedness.....	277,158,000	277,836,000	237,847,000
Total earning assets.....	\$3,244,062,000	\$3,214,339,000	\$2,402,375,000
Bank premises.....	14,654,000	14,604,000	11,000,000
Uncollected items and other deductions from gross deposits.....	785,240,000	198,155,000	763,170,000
Five p. c. redemption fund against Federal Reserve Bank notes.....	11,000,000	11,947,000	11,382,000
All other resources.....	3,827,000	3,850,000	9,905,000
Total resources.....	\$6,181,220,000	\$6,175,789,000	\$5,444,096,000
LIABILITIES—			
Capital paid in.....	\$96,739,000	\$96,551,000	\$84,730,000
Surplus.....	164,745,000	164,745,000	81,087,000
Government deposits.....	54,959,000	11,625,000	303,330,000
Due to members—reserve account.....	1,793,675,000	1,834,542,000	1,679,834,000
Deferred availability items.....	591,094,000	599,397,000	605,812,000
Other deposits included for Govt. credits.....	44,828,000	45,043,000	98,098,000
Total gross deposits.....	\$2,484,556,000	\$2,490,805,000	\$2,487,074,000
Federal Reserve notes in actual circulation.....	3,174,725,000	3,169,181,000	2,593,534,000
Fed. Res. Bank notes in circulation, net liab.....	108,563,000	196,912,000	215,795,000
All other liabilities.....	61,872,000	57,795,000	21,876,000
Total liabilities.....	\$6,181,220,000	\$6,175,789,000	\$5,444,096,000
Ratio of total reserves to net deposit and F. R. note liabilities combined.....	43.5%	43.9%	51.3%
Ratio of gold reserves to F. R. notes in circulation after setting aside 35 per cent. against net deposit liabilities.....	48.1%	48.6%	61.7%

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities.

	New York	Chicago
	Aug. 13.	Aug. 6.
Number of reporting banks.....	72	72
U. S. bonds to secure circulation.....	\$37,026,000	\$36,886,000
U. S. bonds, incl. Liberty bonds.....	221,530,000	226,849,000
U. S. Victory notes.....	71,684,000	65,686,000
U. S. cts. of indebtedness.....	188,547,000	193,101,000
Total U. S. securities.....	518,787,000	522,522,000
Loans sec. by U. S. bonds, &c.....	430,869,000	442,224,000
Loans sec. by stocks and bonds.....	1,085,346,000	1,094,253,000
All other loans and investments.....	3,582,874,000	3,548,801,000
Reserve with Fed. Res. Banks.....	624,805,000	615,224,000
Cash in vault.....	102,250,000	104,913,000
Net demand deposits.....	4,578,540,000	4,603,319,000
Time deposits.....	307,727,000	300,362,000
Government deposits.....	37,707,000	41,896,000
Bills payable with F. R. Bank.....	346,848,000	331,149,000
Bills redisc'd with F. R. Bank.....	434,045,000	391,336,000
All Reserve Cities.....	Aug. 13.	Aug. 6.
Number of reporting banks.....	279	279
U. S. bonds to secure circulation.....	\$96,817,000	\$96,677,000
U. S. bonds, incl. Liberty bonds.....	340,475,000	348,715,000
U. S. Victory notes.....	100,712,000	94,522,000
U. S. cts. of indebtedness.....	271,466,000	279,394,000
Total U. S. securities.....	809,470,000	819,309,000
Loans sec. by U. S. bonds, &c.....	721,929,000	733,150,000
Loans sec. by stocks and bonds.....	2,092,480,000	2,111,28,000
All other loans and investments.....	7,317,943,000	7,273,032,000
Reserve with Fed. Res. Banks.....	1,027,228,000	1,010,152,000
Cash in vault.....	202,181,000	204,908,000
Net demand deposits.....	7,959,731,000	7,933,480,000
Time deposits.....	1,234,490,000	1,225,262,000
Government deposits.....	56,981,000	63,271,000
Bills payable with F. R. Bank.....	511,973,000	502,478,000
Bills redisc'd with F. R. Bank.....	968,000,000	937,139,000
All Other Reporting Banks.....	Aug. 13.	Aug. 6.
Number of reporting banks.....	338	338
U. S. bonds to secure circulation.....	\$100,557,000	\$100,552,000
U. S. bonds, incl. Liberty bonds.....	122,001,000	121,900,000
U. S. Victory notes.....	38,114,000	38,005,000
U. S. certificates of indebtedness.....	46,315,000	46,647,000
Total United States securities.....	307,077,000	307,113,000
Loans secured by United States bonds, &c.....	96,259,000	100,809,000
Loans secured by stocks and bonds.....	422,006,000	419,131,000
All other loans and investments.....	1,886,735,000	1,885,589,000
Reserve with Federal Reserve Banks.....	161,158,000	158,768,000
Cash in vault.....	81,870,000	84,483,000
Net demand deposits.....	1,676,312,000	1,638,825,000
Time deposits.....	601,873,000	609,020,000
Government deposits.....	4,092,000	4,382,000
Bills payable with Federal Reserve Bank.....	96,046,000	94,748,000
Bills rediscouted with Federal Reserve Bank.....	150,348,000	150,048,000

New York Stock Exchange Transactions

Highest and lowest prices of the year are based on sales of 100 shares. Where prices are used for less than that amount they are marked with an asterisk (*)

Week Ended August 21

Total Sales 2,111,710 Shares

Yearly Price Ranges				This Year to Date		STOCKS.	Amount Capital Stock Listed.	Last Dividend	Per Cent.	Period.	Last Week's Transactions				
High.	Low.	High.	Low.	High.	Low.						First.	High.	Low.	Last	Change.	Sales.
80	80	84	84	46	Mar. 31	ACME TBA 1st pf.	2,750,000	June 1, '20	1%	Q	34 1/2	34 1/2	33	33	400
80	42	84	25%	46	Mar. 29	Adams Express	12,000,000	Dec. 1, '17	1	Q	34 1/2	34 1/2	33	33	400
20 1/2	11	54	21	40%	Mar. 29	Advance Rumely	13,100,400	July 1, '20	1%	Q	30	31	30	30	500
62 1/2	25 1/2	73	56%	72	Jan. 12	Advance Rumely pf.	11,945,500	July 1, '20	1%	Q	10 1/2	10 1/2	9 1/2	9 1/2	700
72 1/2	40	113	60	80%	Jan. 5	Alax Rubber (\$50)	10,000,000	June 15, '20	\$1.50	Q	44	50	48	50	1,800
5 1/2	1 1/2	4 1/2	1%	2%	Mar. 24	Alaska Gold M. (\$10)	7,500,000	July 15, '20	2	SA	1 1/2	1 1/2	1 1/2	1 1/2	1,300
3 1/2	1 1/2	3 1/2	1%	3	Mar. 31	Alaska Jun. G. M. (\$10)	13,967,440	July 15, '20	2	SA	1 1/2	1 1/2	1 1/2	1 1/2	500
18 1/2	13 1/2	18 1/2	150	100%	May 15	Albany & Susquehanna	3,500,000	July 1, '20	4%	SA	100	100	100	100	100
37	17 1/2	51 1/2	30	53%	Jan. 3	All-American Cables	22,901,700	July 14, '20	1%	Q	30 1/2	31	29	31	3,900
80 1/2	72 1/2	97	81 1/2	92	Jan. 3	Allis-Chalmers Mfg. pf.	15,719,100	July 15, '20	1%	Q	70 1/2	71	70 1/2	71	200
100	78	113 1/2	87	95	Jan. 28	Allis-Chalmers Mfg. pf.	31,978,800	July 15, '20	1%	Q	78 1/2	78 1/2	76	77 1/2	1,300
101	80 1/2	105	102	90 1/2	Jan. 16	Am. Agricultural Chem.	28,435,200	July 15, '20	1%	Q	78 1/2	78 1/2	76	77 1/2	1,300
33 1/2	31 1/2	35	33	48 1/2	Apr. 1	Am. Bank Note (\$50)	4,495,700	Aug. 16, '20	41	Q	44	44	44	44	100
42 1/2	41 1/2	51 1/2	42	45 1/2	Jan. 28	Am. Bank Note pf. (\$50)	4,495,650	July 1, '20	72c	Q	40	40	40	40	100
84	48	101 1/2	62	100 1/2	Aug. 18	Am. Beet Sugar Co.	15,000,000	July 31, '20	2	Q	70 1/2	70 1/2	70 1/2	70 1/2	11,300
91 1/2	82	95	84 1/2	85	Jan. 5	Am. Beet Sugar pf.	5,000,000	July 1, '20	1%	Q	70 1/2	70 1/2	70 1/2	70 1/2	1,100
101	80 1/2	105	84 1/2	120 1/2	Jan. 2	Am. C. & M. Mfg. Co.	10,000,000	July 1, '20	2 1/2	Q	50 1/2	50 1/2	50 1/2	50 1/2	2,500
33 1/2	31 1/2	35	33	48 1/2	Apr. 1	Am. Brake Shoe & Fy. new (sh.)	150,000	Aug. 16, '20	41	Q	56	56	54	54	300
90 1/2	5 1/2	60 1/2	42 1/2	4 1/2	Jan. 3	Am. Brake Shoe & Fy. pf. new	9,000,000	Aug. 16, '20	41	Q	56	56	54	54	300
50 1/2	3 1/2	60 1/2	42 1/2	4 1/2	Jan. 3	Am. Can Co.	41,223,300	Aug. 16, '20	41	Q	56	56	54	54	300
90	80 1/2	107 1/2	88	101	Jan. 2	Am. Can Co. pf.	41,223,300	Aug. 16, '20	41	Q	56	56	54	54	300
92 1/2	80 1/2	107 1/2	88	101	Jan. 2	Am. Can Co. pf.	41,223,300	Aug. 16, '20	41	Q	56	56	54	54	300
115 1/2	100	113	113	110 1/2	Jan. 5	Am. Car & Foundry pf.	30,000,000	July 1, '20	1%	Q	100	100	100	100	100
44 1/2	28	67 1/2	39 1/2	54 1/2	Jan. 3	Am. Cotton Oil Co.	20,267,100	June 1, '20	1	Q	24 1/2	26	24 1/2	26	1,100
88	78	93	84 1/2	85	Jan. 14	Am. Cotton Oil Co. pf.	2,210,200	Feb. 28, '20	40c	SA	10	10	9 1/2	9 1/2	3,400
95 1/2	77 1/2	103	70 1/2	17 1/2	Mar. 31	American Express	18,000,000	July 1, '20	\$1.50	Q	131	131	129	131	900
22 1/2	12	43 1/2	13 1/2	30 1/2	Jan. 2	Am. Hide & Leather Co.	11,274,100	July 1, '20	1%	Q	13 1/2	14 1/2	13 1/2	14 1/2	2,200
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5	American Hide & Leather pf.	10,958,700	July 1, '20	1%	Q	74 1/2	75	72	75	3,100
94 1/2	50	142 1/2	71 1/2	123	Jan. 5										

New York Stock Exchange Transactions—Continued

1918.		Yearly Price Ranges		This Year to Date		Date		STOCKS.	Amount Capital Stock Listed.	Last Dividend		Per Cent.	P. r. r. d.	Last Week's Transactions					Sales.
High.	Low.	High.	Low.	High.	Low.	High.	Low.			Date Paid.	Date Paid.			First.	High.	Low.	Last.	Change.	
27 1/2	18	31 1/2	19	27	Feb. 19	29	Feb. 11	Colorado & Southern	\$1,000,000	Dec. 31, '12	1	1	SA	25	26	25	26	+ 1/2	700
53	47	56 1/2	48	51 1/2	Mar. 25	46	July 6	Col. & South. 1st pf.	8,500,000	June 30, '20	2	2	SA	54 1/2	54 1/2	52 1/2	54 1/2	+ 1/2	1,500
46	40	51 1/2	45	43	Jan. 16	35	Aug. 11	Col. & South. 2d pf.	8,500,000	Dec. 15, '19	1	1	A	54 1/2	54 1/2	52 1/2	54 1/2	+ 1/2	1,500
44 1/2	28 1/2	60	39 1/2	47	Jan. 9	30	May 19	Columbia Gas & Elec.	30,000,000	Aug. 16, '20	1	1	Q	21 1/2	21 1/2	21 1/2	21 1/2	+ 1/2	8,700
..	..	73 1/2	60 1/2	67 1/2	Jan. 9	10 1/2	Aug. 9	Columbia Gas & Elec.	1,251,475	July 1, '20	1	1	Q	12 1/2	12 1/2	12 1/2	12 1/2	+ 1/2	300
..	..	90 1/2	81 1/2	92 1/2	Jan. 14	75 1/2	Aug. 11	Columbia Graph. pf.	10,581,500	July 1, '20	1	1	Q	12 1/2	12 1/2	12 1/2	12 1/2	+ 1/2	300
39	30	63 1/2	47 1/2	56 1/2	Jan. 16	43 1/2	Aug. 9	Comp. Tab. Rec. (sh.)	181,033	July 10, '20	1	1	Q	45 1/2	46	45 1/2	46	+ 1/2	300
..	..	75	34	70 1/2	Mar. 22	55 1/2	Feb. 10	Consol. Cigar. (sh.)	90,000	July 15, '20	1	1	Q	65 1/2	68	65 1/2	67 1/2	+ 1/2	900
..	..	80 1/2	74	83 1/2	Apr. 1	76 1/2	Feb. 13	Consol. Cigar pf.	4,000,000	June 1, '20	1	1	Q	14 1/2	14 1/2	14 1/2	14 1/2	+ 1/2	1,100
105 1/2	85	106 1/2	78 1/2	93 1/2	Mar. 22	75 1/2	July 26	Consolidated Gas. pf.	100,384,500	June 15, '20	1	1	Q	78 1/2	78 1/2	78	78 1/2	+ 1/2	1,100
158	95	111 1/2	101 1/2	107 1/2	Jan. 3	91 1/2	Aug. 9	Con. G. El. L. & P. Balt.	14,607,700	July 1, '20	2	2	Q	11 1/2	11 1/2	11 1/2	11 1/2	+ 1/2	5,400
13	7 1/2	10 1/2	7 1/2	10 1/2	Jan. 3	9 1/2	Aug. 9	Con. Int. Cal. M. (\$10)	4,805,900	June 30, '20	50c	50c	Q	20 1/2	21 1/2	20 1/2	21 1/2	+ 1/2	2,900
85	65 1/2	105 1/2	65 1/2	91 1/2	Apr. 8	74 1/2	Aug. 7	Continental Can Co.	15,500,000	July 1, '20	1	1	Q	76	76 1/2	76	76 1/2	+ 1/2	800
107	90	110 1/2	105 1/2	108 1/2	Jan. 22	97 1/2	Aug. 22	Continental Can Co. pf.	15,500,000	July 1, '20	1	1	Q	76	76 1/2	76	76 1/2	+ 1/2	800
..	..	16	10 1/2	14 1/2	Apr. 16	10 1/2	May 24	Cont. Candy. (sh.)	500,000	July 20, '20	2 1/2	2 1/2	Q	10 1/2	10 1/2	10 1/2	10 1/2	+ 1/2	1,300
60	44	84 1/2	34	68	Jun. 2	68	Aug. 2	Cont. Insur. Co. (\$25)	10,000,000	July 7, '20	\$2.50	SA	10 1/2	10 1/2	10 1/2	10 1/2	+ 1/2	1,300	
104	90 1/2	107 1/2	86 1/2	103 1/2	Apr. 13	70 1/2	Feb. 13	Corn Prod. Ref. Co.	45,784,000	July 20, '20	1	1	Q	87 1/2	88 1/2	87 1/2	88 1/2	+ 1/2	12,100
..	..	100 1/2	102 1/2	107 1/2	Jan. 9	104	Aug. 11	Corn Prod. Ref. Co.	25,627,000	July 15, '20	1	1	Q	101 1/2	101 1/2	101 1/2	101 1/2	+ 1/2	100
..	..	37 1/2	30 1/2	40 1/2	Apr. 26	21 1/2	Feb. 5	Cosden & Co. (sh.)	759,464	Aug. 2, '20	2	2	Q	34	36 1/2	33	36 1/2	+ 2 1/2	3,000
51 1/2	40	79	48	69	Apr. 17	45 1/2	Aug. 9	Croix Carpet Co.	2,098,500	June 15, '20	3	3	SA	55	55	55	55	+ 2	100
74 1/2	52	261	105	278 1/2	Apr. 7	115 1/2	May 24	Cruible Steel Co.	37,500,000	July 31, '20	2	2	Q	132	137 1/2	131	137 1/2	+ 3 1/2	26,500
91 1/2	88	105	91	100	Jan. 7	92 1/2	June 19	Cruible Steel Co.	37,500,000	June 30, '20	1	1	Q	132	137 1/2	131	137 1/2	+ 3 1/2	26,500
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuban Am. Sugar	10,000,000	July 1, '20	1	1	Q	90	90	90	90	+ 2 1/2	8,000
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuban Am. Sugar	10,000,000	July 1, '20	1	1	Q	90	90	90	90	+ 2 1/2	8,000
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2	100 1/2	108 1/2	Mar. 19	100 1/2	Feb. 19	Cuba Cane Sugar	500,000	July 1, '20	1	1	Q	38	38 1/2	35 1/2	38 1/2	+ 1/2	16,400
..	..	107 1/2																	

[illegible]

New York Stock Exchange Transactions—Continued

Yearly Price Ranges										This Year to Date		STOCKS.		Amount Capital		Last Dividend		Last Week's Transactions																											
1918.		1919.		High.		Low.		High.		Low.		Date Paid.		Per Cent.		Per Cent.		First.		High.		Low.		Last.		Change.		Sales.																	
714	39	89	46%	82%	Jan. 26	59	Aug. 9	100	Apr. 12	120	Feb. 11	Sloan-Sheffield St. & Iron	10,000,000	May 10, '20	1 1/2	Q	63	69%	62%	68	+ 4%	3,700	714	39	89	46%	82%	Jan. 26	59	Aug. 9	100	Apr. 12	120	Feb. 11	Sloan-Sheffield St. & Iron	10,000,000	May 10, '20	1 1/2	Q	63	69%	62%	68	+ 4%	3,700
353	129	237	97%	85	Apr. 19	87	Aug. 26	100	Apr. 14	100	Aug. 10	Sloan-Sheffield St. & Iron	6,700,000	July 1, '20	1 1/2	Q	134	134	115	124	- 11	1,900	353	129	237	97%	85	Apr. 19	87	Aug. 26	100	Apr. 14	100	Aug. 10	Sloan-Sheffield St. & Iron	6,700,000	July 1, '20	1 1/2	Q	134	134	115	124	- 11	1,900
110	102	102	80%	115	Jan. 3	88%	Feb. 13	100	Apr. 14	100	Aug. 10	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	91	92%	89%	92%	+ 1	14,400	110	102	102	80%	115	Jan. 3	88%	Feb. 13	100	Apr. 14	100	Aug. 10	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	91	92%	89%	92%	+ 1	14,400
130	84	100	124	100	Apr. 12	120	Feb. 11	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	267	27%	26	27	- 1	18,200	130	84	100	124	100	Apr. 12	120	Feb. 11	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	267	27%	26	27	- 1	18,200
734	57	50	73%	50	Jan. 5	51%	Jan. 5	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	734	57	50	73%	50	Jan. 5	51%	Jan. 5	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
120	84	100	124	100	Apr. 12	120	Feb. 11	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	120	84	100	124	100	Apr. 12	120	Feb. 11	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
804	79	94%	82%	85	Apr. 13	78	Aug. 16	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	804	79	94%	82%	85	Apr. 13	78	Aug. 16	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600
100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '20	1 1/2	Q	60	60	50	50	- 1	600	100	80%	104%	92	101%	Jan. 31	92	June 7	100	Apr. 12	120	Feb. 11	Standard Oil N. J.	5,825,000	July 1, '								

FOOTNOTES

High and low prices are based on sales of 100-share lots, except in special instances where an asterisk (*) indicates that the price given is for less than that amount. Including the dividend listed of New York Central.

x Ex dividend. y Payable in scrip.

The rates of dividends referred to under note indicated by † include extra or special dividends as shown.

American Shipbuilding	3 1/4%	Extra
Am. Sugar Refining	4%	Extra
Bush Terminal	2 1/2%	Scrip
Certain-Teck	2 1/2%	Extra
Chicago Graphophone	1-20%	Stock
Conn. Prod. Ref.	1 1/2%	Extra
Durham Hosiery, Class B	25c	Extra
Eastman Kodak	2 1/2%	Extra
General Electric	2 1/2%	Stock
Int. Mer. Mar. pf.	5%	Back
Kennecott Copper	25c	Extra

(Capital distribution).

Leucal Wiles 15c

payment on account of back dividends covering period from Feb. 1, '15-Nov. 1, '15.

Ohio Fuel Supply	50c	Extra
Payable Ltd.	10c	Extra
Pacific Mail	41	Extra
St. Joseph Lead	25c	Extra
Stearns & Co. pf.	15%	Extra
Texas & Pacific Oil Co.	15c	Extra

(Also 20c in stock.)

	Amount.	Kind.
Tide Water Oil.....	2 %	Extra
Underwood Typewriter.....	5 %	Extra
Vocan Tanning Plant.....	1 %	Black
Alb. & Sump.....	1 1/2 %	Extra on Jan. 10,
not included in amount given in preceding table.		
Am. Bosch Magneto paid 20% in stock July 18, 1920.		
American Steel Foundries paid \$2 in common stock May 29, 1920.		
American Tobacco paid on common 75% in Class B stock on Aug. 1, 1920.		
Brown Shoe common paid 33 1/3% in common stock on July 1, 1920.		
Central of New Jersey paid a special dividend of 2% on June 30, 1920.		
Chandler Motor paid 33 1/3% in stock June 16, 1920.		
Crescent Steel paid 50% in stock April 30, 1920, and 16 2/3% in stock July 31, 1920.		
Endicott-Johnson paid 10% in stock on common June 10, 1920.		
General Motor paid May 1 and Aug. 2, 1920, 1.40 of a share on new common.		
General Chemical paid 20% in stock May 1, 1920.		
International Motor Truck paid 100% in stock May 11, 1920.		
Kelly Springfield Tire paid on common May 1 and Aug. 2, 1920, 3% in common stock.		
May Department Stores paid on common 33 1/3% in common stock on July 16, 1920.		

Mexican Petroleum paid on common 10% in common stock July 10, 1920.

Middle States Oil paid 20% in stock March 1, 1920, and 50% in stock July 10, 1920.

Owens Bottle common paid 5% in common stock on July 1, 1920.

Pan American Petroleum and Transp. paid on common and Class B stock 4% in Class B stock on July 10, 1920.

Pierce Oil common paid 2 1/2% in common stock July 1, 1920.

Savage Arms paid 5% Extra on Jan. 15 and April 20, in addition to the regular quarterly dividend of 1 1/2%.

Sears, Roebuck & Co. paid 40% in common stock on common July 15, 1920.

Shenior Cons. Oil paid 3% in stock July 15, 1920.

South Porto Rico Sugar paid 100 in common stock on common Aug. 6, 1920.

Studebaker Corporation paid 33 1/3% in stock May 1, 1920.

United Retail Stores paid 5% in stock Aug. 16, 1920.

United States Rubber paid 12 1/2% in stock Feb. 19, 1920.

United Cigar Stores paid 10% in stock April 1, 1920.

Union Paper and Paper paid 50% in stock March 20, 1920.

Woolworth (F. W.) Company paid 50% in common stock June 1, 1920.

LAST SALES OF INACTIVE STOCKS.

Stock.	Last Sale.	Date.
Alleg. & Western.....	\$101	Nov., '18
American Cities pf.....	105½	May, '18
American Coal (\$25).....	82	June, '18
American Smelters pf. \$5.....	91½	Aug., '17
Car., Clinch. & Ohio.....	22½	Aug., '17
Car., Clinch. & Ohio pf.....	50	Oct., '17
Certain-Ted Prod. 2d pf.....	*75½	July, '18
Cleve. & Pitts. sp. grd. (\$50)	*80	Apr., '17
Consol. Coal of Maryland.....	94	Jan., '18
Dayton Power & Light pf.....	87	Nov., '18
Detroit Machine.....	70	July, '18
Hay, St. Ry. L. & P. pf.....	105	May, '17
Hocking (C. & I.) Co.....	190	July, '18
Hocking Valley.....	112	Apr., '18
Ingersoll-Rand.....	*105	Sept., '18
Mobile & Birm.....	81½	Nov., '18
Northern Central (\$50).....	*72½	Apr., '18
Northwestern Tel.....	51	Nov., '18
Old Dominion (\$25).....	70½	Apr., '18
Wa. Ry. & Power.....	47½	Sept., '18

*Old lot.

Standard Oil Securities

	Aug. 14		Aug. 21			Aug. 14		Aug. 21			Aug. 14		Aug. 21	
	Bid	Asked	Bid	Asked		Bid	Asked	Bid	Asked		Bid	Asked	Bid	Asked
Anglo-Am. Oil Co., Ltd.	21½	22¼	20¾	20%	Eureka Pipe Line Co.	102	107	100	105	Southern Pipe Line Co.	120	122	116	121
Atlantic Lohos Oil Co.	30	40	30	40	Galeña Signal Oil Co.	43	47	40	44	South Penn. Oil Co.	267	273	280	276
Atlantic Lohos Oil Co. pf.	95	105	95	105	Galeña Signal Oil Co. pf., new	88	92	88	92	Southwest Penn. Pipe Lines	62	65	62	65
Atlantic Refining Co.	1,100	1,150	1,075	1,125	Galeña Signal Oil Co. pf., old	90	95	90	95	Standard Oil Co. of California	307	311	309	305
Atlantic Refining Co. pf.	105	107	105	107	Illinois Pipe Line Co.	145	153	145	153	Standard Oil Co. of Indiana	660	660	625	645
Borne-Scrymmer Co.	420	400	420	400	Imperial Oil Co., Ltd.	100	120	100	120	Standard Oil Co. of Kansas	330	340	335	340
Buckeye Pipe Line	90	93	95	90	Indiana Pipe Line Co.	85	100	85	92	Standard Oil Co. of Kentucky	400	370	325	335
Chesabrough Mfg. Co. com.	230	230	220	230	International Petroleum Co., Ltd.	36	37	34	34	Standard Oil Co. of Nebraska	430	440	400	440
Chesabrough Mfg. Co. con. pf.	100	105	100	105	National Transit Co.	25	26	25	28	Standard Oil Co. of New York	302	305	295	305
Continental Oil Co.	130	125	112	120	New York Transit Co.	160	170	150	160	Standard Oil Co. of Ohio	430	450	415	440
Crescent Pipe Line Co.	28	32	26	28	Northern Pipe Line Co.	102	105	93	98	Standard Oil Co. of Ohio pf.	104	108	112	100
Cumberland Pipe Line Co.	140	145	140	145	Ohio Oil Co.	310	320	275	295	Swan & Finch Co.	65	65	80	65
					Penn.-Mex. Prod. Co.	44	40	40	40	Union Tank Car Co.	93	90	90	95
					Prairie Oil & Gas Co.	200	200	205	205	Union Tank Car Co. pf.	83	90	90	95
					Prairie Pipe Line Co.	190	194	190	195	Vacuum Oil Co.	360	365	360	365
					Solar Refining Co.	335	380	340	360	Washington Oil Co.	20	33	27	33

Stock Exchange Bond Trading—Continued

Range, 1920					Range, 1920					Range, 1920				
High	Low	Sales	High	Low	High	Low	Sales	High	Low	High	Low	Sales	High	Low
105 1/2	90 1/2	2	105 1/2	90 1/2	105 1/2	90 1/2	2	105 1/2	90 1/2	105 1/2	90 1/2	2	105 1/2	90 1/2
92	83 1/2	10	92	83 1/2	92	83 1/2	10	92	83 1/2	92	83 1/2	10	92	83 1/2
94	85 1/2	1	94	85 1/2	94	85 1/2	1	94	85 1/2	94	85 1/2	1	94	85 1/2
92	83 1/2	1	92	83 1/2	92	83 1/2	1	92	83 1/2	92	83 1/2	1	92	83 1/2
40 1/2	39	18	40 1/2	39	40 1/2	39	18	40 1/2	39	40 1/2	39	18	40 1/2	39
61	49 1/2	35	61	49 1/2	61	49 1/2	35	61	49 1/2	61	49 1/2	35	61	49 1/2
41 1/2	32	99	41 1/2	32	41 1/2	32	99	41 1/2	32	41 1/2	32	99	41 1/2	32
73	61 1/2	37	73	61 1/2	73	61 1/2	37	73	61 1/2	73	61 1/2	37	73	61 1/2
106	93 1/2	163	106	93 1/2	106	93 1/2	163	106	93 1/2	106	93 1/2	163	106	93 1/2
81 1/2	73 1/2	96	81 1/2	73 1/2	81 1/2	73 1/2	96	81 1/2	73 1/2	81 1/2	73 1/2	96	81 1/2	73 1/2
73 1/2	68	39	73 1/2	68	73 1/2	68	39	73 1/2	68	73 1/2	68	39	73 1/2	68
73 1/2	62 1/2	29	73 1/2	62 1/2	73 1/2	62 1/2	29	73 1/2	62 1/2	73 1/2	62 1/2	29	73 1/2	62 1/2
87 1/2	77	68	87 1/2	77	87 1/2	77	68	87 1/2	77	87 1/2	77	68	87 1/2	77
41 1/2	33	94	41 1/2	33	41 1/2	33	94	41 1/2	33	41 1/2	33	94	41 1/2	33
67 1/2	62	3	67 1/2	62	67 1/2	62	3	67 1/2	62	67 1/2	62	3	67 1/2	62
58 1/2	50	15	58 1/2	50	58 1/2	50	15	58 1/2	50	58 1/2	50	15	58 1/2	50
90	71 1/2	4	90	71 1/2	90	71 1/2	4	90	71 1/2	90	71 1/2	4	90	71 1/2
85 1/2	78 1/2	3	85 1/2	78 1/2	85 1/2	78 1/2	3	85 1/2	78 1/2	85 1/2	78 1/2	3	85 1/2	78 1/2
93 1/2	81	2	93 1/2	81	93 1/2	81	2	93 1/2	81	93 1/2	81	2	93 1/2	81
83	83 1/2	1	83	83 1/2	83	83 1/2	1	83	83 1/2	83	83 1/2	1	83	83 1/2
93	73 1/2	5	93	73 1/2	93	73 1/2	5	93	73 1/2	93	73 1/2	5	93	73 1/2
51 1/2	38	23	51 1/2	38	51 1/2	38	23	51 1/2	38	51 1/2	38	23	51 1/2	38
31	19 1/2	14	31	19 1/2	31	19 1/2	14	31	19 1/2	31	19 1/2	14	31	19 1/2
84	75	1	84	75	84	75	1	84	75	84	75	1	84	75
47	42 1/2	2	47	42 1/2	47	42 1/2	2	47	42 1/2	47	42 1/2	2	47	42 1/2
90	85	4	90	85	90	85	4	90	85	90	85	4	90	85
85 1/2	74 1/2	51	85 1/2	74 1/2	85 1/2	74 1/2	51	85 1/2	74 1/2	85 1/2	74 1/2	51	85 1/2	74 1/2
84	66	51	84	66	84	66	51	84	66	84	66	51	84	66
88 1/2	78 1/2	75	88 1/2	78 1/2	88 1/2	78 1/2	75	88 1/2	78 1/2	88 1/2	78 1/2	75	88 1/2	78 1/2
102 1/2	95	6	102 1/2	95	102 1/2	95	6	102 1/2	95	102 1/2	95	6	102 1/2	95
30	21	1	30	21	30	21	1	30	21	30	21	1	30	21
76 1/2	65	26	76 1/2	65	76 1/2	65	26	76 1/2	65	76 1/2	65	26	76 1/2	65
84 1/2	74	24	84 1/2	74	84 1/2	74	24	84 1/2	74	84 1/2	74	24	84 1/2	74
98	97	10 1/4	98	97	98	97	10 1/4	98	97	98	97	10 1/4	98	97
103 1/2	97 1/2	26	103 1/2	97 1/2	103 1/2	97 1/2	26	103 1/2	97 1/2	103 1/2	97 1/2	26	103 1/2	97 1/2

Transactions on the New York Curb

WEEK ENDED AUG. 21

Trading by Days					German Bds				
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Total	High	Low	Close
39,340	57,030	110,905	279,000	287,000	287,000	1,000,000	105 1/2	90 1/2	105 1/2
56,375	82,950	110,905	279,000	287,000	287,000	1,000,000	105 1/2	90 1/2	105 1/2
32,760	206,840	103,200	280,500	382,000	382,000	1,000,000	105 1/2	90 1/2	105 1/2
46,500	110,575	154,177	211,000	660,000	660,000	1,000,000	105 1/2	90 1/2	105 1/2
44,870	100,000	265,525	302,000	373,000	373,000	1,000,000	105 1/2	90 1/2	105 1/2
24,400	74,920	152,980	108,000	145,000	145,000	1,000,000	105 1/2	90 1/2	105 1/2
247,335	650,375	886,027	1,453,500	2,176,000	2,176,000	1,000,000	105 1/2	90 1/2	105 1/2

INDUSTRIALS

Range, 1920	High	Low	Sales	High	Low	Close	Ch'ge
4 1/2	1 1/2	6,500	*Acme Coal	10 1/2	10	10 1/2	1/2
11 1/2	7 1/2	1,800	*Aetna Explosives	10 1/2	10	10 1/2	1/2
36	12	400	*Allied Packers	12 1/2	12	12 1/2	1/2
40	20	500	*Aluminum Mfg.	21 1/2	20	21 1/2	1/2
97	79 1/2	705	*Allum. Mfg. pf.	93	84 1/2	84 1/2	1/2
93 1/2	5	1,100	*Am. Candy	7	5	7	-1 1/2
50	39 1/2	100	*Am. Chiclé	40	40	40	1/2
60	58	425	*Am. Chiclé pf.	42	59	62	-1
93	91	100	*Armour & Co. pf.	93	93	93	1/2
18	15 1/2	100	*Armour Leather	15 1/2	15 1/2	15 1/2	1/2
61	51	100	*Automatic F. & G.	59	59	59	1/2
290	290	40	*Bliss (E. W.), old	300	290	300	-30
65	44	1,650	*Bliss (E. W.), rts.	55	40	50	-2
40	26	1,850	*Bliss (E. W.), w.l.	20	26	29	+2
4	1 1/2	250	*Bliss E.W. pf. rts.	1 1/2	1 1/2	1 1/2	1/2
105	94	625	*Borden Co.	97	95	97	+1
91	80	545	*Borden pf.	84	82	83	+1 1/2
32	36	1,100	*Brit. Emp. 7% pf.	42 1/2	36	42	+1
28	14	1,300	*Brit. Emp. Co.	23 1/2	21	23 1/2	+ 1/2
12 1/2	5 1/2	4,670	*Brit.-Am. Chem.	7 1/2	6 1/2	7 1/2	+ 1/2
27	12 1/2	900	*Br.-Am. Tob.	13	12 1/2	12 1/2	+ 1/2
11 1/2	10 1/2	8,700	*Bulck Carburetor	11 1/2	11	11 1/2	1/2
32	22	1,000	*Bucyrus Co.	30 1/2	20	20	1/2
98 1/2	93 1/2	200	*Bucyrus Co. pf.	93 1/2	93 1/2	93 1/2	1/2
3 1/2	1 1/2	3,600	*Car Light & Pow	2 1/2	2 1/2	2 1/2	+ 1/2
60	48	625	*Caracas Sugar	51	48	50	- 1/2
14 1/2	7 1/2	25,200	*Chicago Nipple	9 1/2	7 1/2	9	- 1/2
1 1/2	1	600	*Crude Chemical	1 1/2	1	1 1/2	1/2
91	47 1/2	200	*Cleveland Auto.	52	50	52	+ 1/2
29	18	700	*Conley Tin Foil	20 1/2	18	19 1/2	- 1/2
14	9	1,000	*Continental Mot.	9	9	9	1/2
60	50	400	*Dominion Steel	52 1/2	51 1/2	52 1/2	+ 1/2
13	7 1/2	2,100	*Empire T. & S.	13	12 1/2	13	+ 1/2
54 1/2	20	1,900	*Farrell Coal	23 1/2	20	23 1/2	+ 1/2
200	94	800	*Firestone Tire	120	114	116	- 4
80	80	100	*Firestone Tire pf.	80	80	80	1/2
5 1/2	4 1/2	1,800	*Garland S. R.	5 1/2	4 1/2	5 1/2	1/2
29 1/2	25 1/2	600	*Gardner Motor	25 1/2	24 1/2	24 1/2	- 1
130	40 1/2	321	*Gen. Asphalt	55 1/2	48 1/2	53 1/2	- 1/2
105	77	1,800	*Gen. Asphalt pf.	90	84	85 1/2	+ 1/2
128	100	600	*Goodyear Tire	110	108	110	- 5
34	9	1,900	*Goldwyn Pictures	10 1/2	9	10 1/2	+ 1/2
2 1/2	1 1/2	4,400	*Grape-Ola	2 1/2	1 1/2	2 1/2	- 1/2
2 1/2	1 1/2	4,400	*Grape-Ola pf.	2 1/2	2 1/2	2 1/2	1/2
33	13	3,800	*Hercules Paper	28 1/2	24 1/2	25 1/2	- 1 1/2
43	20	1,200	*Hydraulic Steel	28 1/2	27	28	- 1/2
95	70	1,000	*Hydraulic Steel pf	82	76	78	- 4 1/2
17	10	500	*Intercon. Pub.	10 1/2	10	10 1/2	1/2
20	5 1/2	2,100	*Indian Packing	7	6 1/2	6 1/2	+ 1/2
2 1/2	1 1/2	14,500	*Kay County Gas	1 1/2	1 1/2	1 1/2	- 1/2
92	65	300	*Lima Loco	67	65	65	1/2
53	37	1,300	*Lincoln Motor "A"	40	37	39	- 1/2
32	9	400	*Libb. Mo. & Lib.	12 1/2	9	12 1/2	+ 1 1/2
25	8	400	*Locomotive	8	8	8	- 1/2
30	12	500	*Merco Motors	13	12	13	+ 1/2
7 1/2	3 1/2	13,800	*Nor. Am. F. & P.	5 1/2	4 1/2	5 1/2	+ 1 1/2
17 1/2	10 1/2	900	*National Lenth	11	10 1/2	10 1/2	- 1/2
44	30 1/2	800	*Peerless Motors	32	31	32	+ 1
5 1/2	1	5,000	*Perfection T. & R.	1 1/2	1 1/2	1 1/2	- 1/2
8	1 1/2	1,500	*Radio Co.	1 1/2	1 1/2	1 1/2	- 1/2
54 1/2	1 1/2	2,000	*Radio Co. pf.	2 1/2	2 1/2	2 1/2	+ 1/2
84 1/2	30	100	*Rainier Motor	36 1/2	36 1/2	36 1/2	1/2
54 1/2	31	100	*Roar & Van	31	31	31	- 1/2
0 1/2	5	1,900	*Royce Franch T.B.	5	5	5	- 1/2
150	117	60	*Singer Mfg.	124	125	125	1/2
6 1/2	1 1/2	10,900	*Sweets Co. of Am.	1	1	1	- 1/2
10	10	2,000	*Submarine Boat	11 1/2	10 1/2	11	- 1/2
68 1/2	20 1/2	1,100	*Swift Int'l	32	30	31 1/2	+ 1 1/2
106 1/2	106	200	*Swift & Co.	106	106	106	1/2

Range, 1920	High	Low	Sales	High	Low	Close	Ch'st
3 1/2	1	7,800	*Un. Prof. Sharing.	1 1/2	1 1/2	1 1/2	+ 1/2
20	27	1,500	*U. S. H. S. Tool	30 1/2	30 1/2	30 1/2	1/2
78	58 1/2	800	*Un. Carbide.....	62 1/2	61	61	+ 1/2
19	9	8,500	*Un. Retail Candy.	13	10 1/2	12 1/2	+ 1/2
55	52	1,000	*U. S. District.....	34	32	34	1/2
2 1/2	2 1/2	11,500	*U. S. Metal Cap S.	2 1/2	2 1/2	2 1/2	1/2
4 1/2	1 1/2	10,800	*U. S. Steamship.....	2 1/2	1 1/2	2	- 1/2
50	31	1,600	William Davies.....	39 1/2	35 1/2	38 1/2	+ 1 1/2
74	60	100	Warren Bros.....	60	60	60	1/2
26 1/2	13 1/2	650	*Willis Corp.....	17	16 1/2	16 1/2	+ 1 1/2
100	70	600	Willis Corp. 1st pf. 80	70	70	71	+ 1 1/2
67	50	200	*Willis Corp. 2d pf	55 1/2	54 1/2	55 1/2	+ 1 1/2
1 1/2	1 1/2	1,000	Wigley (Wm.).....	7 1/2	7 1/2	7 1/2	1/2
1 1/2	1 1/2	4,500	Wigley (Wm.) 1st 2d	2 1/2	1 1/2	4 1/2	- 1 1/2

Transactions on Out-of-Town Markets

Boston

Sales	High	Low	Last	Net
50 Adventure	14	14	14	+10
200 Alaska Gold	14	14	14	+ 4
15 Alloues	21	21	21	..
71 Anaconda	52 1/2	51 1/2	52 1/2	+ 1/2
50 Arcadian Con.	2 1/2	2 1/2	2 1/2	+ 1/2
200 Ariz. Com.	9 1/2	9	9	- 1/2
50 Batopilas	68	68	68	..
4,015 Big Heart	8 1/2	8 1/2	8 1/2	- 1/2
15 Bingham	8 1/2	8 1/2	8 1/2	+ 1/2
1,200 Butte & Balak	55	55	55	- 10
108 Cal. & Ariz.	54 1/2	54	54 1/2	+ 1/2
38 Cal. & Hecla	300	290	300	..
785 Carson Hill	22 1/2	22	22 1/2	- 1/2
10 Chile	14	14	14	..
1,210 Cop. Range	34 1/2	32 1/2	33 1/2	- 1 1/2
900 Davis-Daly	7 1/2	7 1/2	7 1/2	+ 1/2
15 Daly-West	4 1/2	4 1/2	4 1/2	..
1,040 East Butte	10 1/2	9 1/2	10	- 1/2
375 Franklin	2 1/2	2 1/2	2 1/2	+ 1/2
255 Hancock	8 1/2	8	8 1/2	- 1
422 Helvetia	2	2	2	..
20 Ina. Cop.	45 1/2	45 1/2	45 1/2	- 1/2
445 Island Creek	54	52	54	+ 2
5 Is. Creek pf. 78	78	78	78	..
40 Isle Royale	27 1/2	26 1/2	27	+ 1
100 Kerr Lake	3 1/2	3 1/2	3 1/2	- 1/2
60 Keweenaw	1 1/2	1 1/2	1 1/2	..
60 Lake Copper	3	3	3	+ 1/2
70 Mass. Con.	3	3	3	+ 1/2
965 Mayflow. O.C.	5 1/2	4 1/2	5 1/2	+ 1/2
145 Michigan	4	3 1/2	3 1/2	- 1/2
150 Mohawk	59	57	59 1/2	- 1/2
160 New Cornelia	17	16 1/2	16 1/2	..
3 New River pf. 85	84	85	85	+ 1
62 Nipissing	9	8 1/2	8 1/2	- 1/2
1,620 North Butte	14 1/2	14	14 1/2	+ 1/2
35 Old Dominion	22	20	20	- 1
49 Osceola	37	36	36	..
25 Pond Creek	15	15	15	+ 1/2
95 Quincy	44	44	44	..
10 Ray Con.	14 1/2	14 1/2	14 1/2	+ 1 1/2
303 Seneca	15	12 1/2	13 1/2	..
220 St. Mary's L.	30 1/2	35	35 1/2	- 3
200 South Utah	15	15	15	..
150 Sup. Copper	4	4	4	- 1/2
675 Sup. & Boston	3	3	3	- 1/2
175 Trinity	1 1/2	1 1/2	1 1/2	..
400 Tuolumne	65	60	65	+ 10
104 U. S. Smelt	31 1/2	30 1/2	31	- 1/2
221 U. S. Sm. pf. 43 1/2	42 1/2	42	42	..
50 Utah Apex	1 1/2	1 1/2	1 1/2	+ 1/2
110 Utah Con.	6 1/2	6 1/2	6 1/2	+ 1/2
3,040 Utah Metals	1 1/2	1	1 1/2	+ 1/2
200 Victoria	2 1/2	2	2	..
350 Winona	40	40	40	- 10

RAILROADS

60 Bos. & Alb.	125	124	124	- 1
206 Bos. Elev.	63	62	62 1/2	- 1/2
20 Bos. Elev. pf. 85	85	85	85	..
116 Bos. & Maine	37 1/2	36	36 1/2	- 1
15 Maine Cent.	62 1/2	62 1/2	62 1/2	+ 1
744 N.Y. N.H. & H.	33 1/2	31 1/2	32	- 1 1/2
24 Old Colony	76	74 1/2	74 1/2	- 1/2
3 Prov. & Wor.	115	115	115	..
147 West End	42 1/2	40 1/2	42 1/2	+ 1 1/2
32 West End pf. 50	48	48	48	..

MISCELLANEOUS

67 Am. Ag. Ch.	77 1/2	77	77 1/2	- 1 1/2
11 Am. A. C. pf. 86 1/2	86	86 1/2	86 1/2	..
40 Am. Oil & E.	3	3	3	..
200 Am. P. S. pf. 1 1/2	1 1/2	1 1/2	1 1/2	- 1/2
301 Am. P. S. pf. 7 1/2	6 1/2	7 1/2	7 1/2	..
1,090 A. Steel F'drs	30 1/2	34 1/2	30 1/2	..
70 Am. Sug. pf. 107 1/2	107	107 1/2	107 1/2	..
2,376 Am. A. & T.	96 1/2	95 1/2	96 1/2	+ 1/2
7 Am. Woolen	77	77	77	+ 2 1/2
217 Am. Wool. pf. 92 1/2	91 1/2	92 1/2	92 1/2	- 1/2
128 Amoskeag	75 1/2	75	75 1/2	..
19 Amoskeag pf. 75 1/2	75	75	75	..
182 Atlas Tapk.	25	24	24 1/2	- 1
34 Art Metal	15 1/2	14 1/2	15	- 1/2
250 Beacon Choc.	8	7 1/2	7 1/2	- 1/2
920 Best. M. Pet.	2	2	2	..
100 Booth Fish	6 1/2	6 1/2	6 1/2	..
25 E. Bos. Land	5	5	5	..
555 Eastern Mfg.	30 1/2	29 1/2	30 1/2	+ 1/2
350 Eastern SS.	10 1/2	17 1/2	19 1/2	+ 1 1/2
75 Edison Elec.	150	148	148	- 1 1/2
102 Elder Corp.	25	24 1/2	25	..
15 Fairbanks	30	30	30	..
5 Gen. Electric	140	139 1/2	139 1/2	+ 1 1/2
435 Gray & Davis	21	20	20 1/2	..
50 G'ton Pew F.	13	13	13	..
121 Green T. & D.	39	38 1/2	39	+ 1/2
918 Int. P. Cem.	28 1/2	27	28	+ 1/2
1,917 Int. Products	19 1/2	18 1/2	19 1/2	+ 1/2
235 Int. Prod. pf. 42 1/2	42	42 1/2	42 1/2	+ 1/2
1,716 Island Oil	6 1/2	5 1/2	6	..
700 J. T. Connor	13 1/2	13	13 1/2	- 1/2
369 Libby M. & L.	12 1/2	12 1/2	12 1/2	+ 1/2
10 Loew's Thea.	10 1/2	10 1/2	10 1/2	+ 1/2
107 Mass. Gas	79	78	79	..
116 Mass. Gas pf. 60	60	60	60	..
15 McElwain pf. 94	93 1/2	94	94	..
24 Merg. Lino.	120 1/2	120 1/2	120 1/2	..
300 Mex. Invest.	33 1/2	32	33 1/2	+ 1
25 Mullins Body	33	33	33	..
2,571 Nat. Leather	10 1/2	10 1/2	10 1/2	- 1/2
354 N. E. Tel.	88 1/2	88 1/2	88 1/2	+ 2
17 Ohio Body	23 1/2	23 1/2	23 1/2	- 1/2
43 Orpheum Cir.	25	25	25	..
73 Pacific Mills	165	165	165	..

Sales	High	Low	Last	Net
10 Pullman	111	111	111	..
375 Root & Van.	33 1/2	31 1/2	31 1/2	- 2 1/2
417 Shawmut SS.	22 1/2	21 1/2	22	+ 1/2
55 Simms Mag.	13 1/2	14 1/2	14 1/2	- 1/2
275 So. Iron	22 1/2	22 1/2	22 1/2	- 1/2
505 Swift & Co.	107	104	107	+ 1 1/2
390 Swift Int'l.	32 1/2	30 1/2	32 1/2	+ 2
285 Torrington	65 1/2	65	65	..
110 United Drug	110	109	109	- 1
45 Un. D. 1st pf. 44 1/2	44 1/2	44 1/2	44 1/2	..
161 United Fruit	189 1/2	183 1/2	187	- 3
1,432 U. Shoe M.	41	40	40 1/2	- 1
66 Un. S. M. pf. 24	24	24	24	- 1/2
45 Un. Tr. Dr.	25 1/2	25 1/2	25 1/2	..
25 U. S. Steel	88	88	88	..
582 Waldorf	19 1/2	19 1/2	19 1/2	- 1/2
107 Wal. Watch	39	29	29	..
480 W'worth Mfg.	17	17	17	..
40 War. Bros. 1st	60	60	60	..
11 W. B. 2d pf. 60	60	60	60	..

Pittsburgh

Sales	High	Low	Last	Net
330 Am. W. G. M.	110 1/2	110	110	..
12,217 Ark. Gas	13	9 1/2	13	+ 3
50 Barnsdall B.	35	35	35	..
15 B. Pitta. N.A.	141	141	141	..
70 Carbo-hydro.	1 1/2	1 1/2	1 1/2	..
125 Carbo-H. pf.	3 1/2	3 1/2	3 1/2	- 1/2
10 Cru. Steel pf. 92	92	92	92	..
500 Car. L. & Z.	4	4	4	+ 1/2
5 Com'w'th Tr.	125	125	125	..
20 Fld. T. & T.	300	300	300	..
1,145 Guffey GH'pie	27	25 1/2	27	+ 1
65 Hab. El. Cab.	15	15	15	+ 1/2
110 Harb.-W. pf. 97	96	97	97	+ 1
50 Ind. Brew.	2 1/2	2 1/2	2 1/2	- 1/2
1,400 Kay Co. Gas	1 1/2	1 1/2	1 1/2	..
755 L. Star Gas	27	27	27	+ 1/2
740 Mfra. L. & H.	5 1/2	5 1/2	5 1/2	+ 1/2
2,836 Mariand Ref.	4 1/2	4 1/2	4 1/2	+ 1/2
130 N. Fireproof	6	5 1/2	6	..
252 Nat. Fire. pf. 11	11	11	11	..
220 Ohio Fuel Oil	24 1/2	24	24 1/2	+ 1/2
298 Ohio Fuel S.	40	48	40	+ 1
910 Okla. Gas	30 1/2	30 1/2	30 1/2	- 1/2
50 Pitta. Frewing	3 1/2	3 1/2	3 1/2	..
25 Pitta. Inv. pf. 11	11	11	11	- 1/2
1,010 Pitta. Coal	62 1/2	60	62 1/2	+ 2 1/2
275 Pitta. Coal pf. 83	84 1/2	84 1/2	84 1/2	- 1/2
13,100 Pitta. Jerome	68	67	68	+ 10
1,200 P. M. Shasta	35	32	35	..
430 P. Oil & Gas	12 1/2	12	12 1/2	..
42 Pitta. FL	150	150	150	..
800 San Toy	4	4	4	..
100 Texas Co.	46 1/2	46 1/2	46 1/2	..
642 Un. Gas	118 1/2	118	118 1/2	+ 1
135 U. S. Glass	58	58	58	..
110 U. S. Steel	88 1/2	87	88 1/2	+ 1/2
30 W'house A. B.	104	104	104	+ 2
215 W'house Elec.	47 1/2	47	47 1/2	+ 1
10 W'pa. Ry. pf. 70	70	70	70	..

BONDS

\$3,000 Ind. Brew.	68	50	50	..
7,000 Pitta. Br.	68	70	70	..

Philadelphia

Sales	High	Low	Last	Net
219 Am. Gas	33 1/2	34	34	- 1
195 Am. Stores	43 1/2	43 1/2	43 1/2	+ 1/2
220 Cambria Iron	38 1/2	38	38 1/2	..
2,527 El. Stor. Bat.	121 1/2	114 1/2	121 1/2	+ 4 1/2
100 Gen. Asphalt	54 1/2	54 1/2	54 1/2	+ 6
18 Ins. of N. A.	28 1/2	28	28	..
1 Keystone Tel.	10	10	10	+ 1/2
2,380 Lake Superior	12	11	12	+ 1/2
432 Leh. Nav.	58	57	57	- 1
60 Leh. Valley	44 1/2	44	44 1/2	..
5 Pa. Salt	68	65	68	..
496 Ph. Co. pf. 30 1/2	30	30	30	- 1/2
1,200 Phila. Elec.	21 1/2	21 1/2	21 1/2	+ 1/2
5,205 Phila. R. T.	14 1/2	14	14 1/2	..
1,271 Phila. Trac.	50 1/2	50	50	- 1/2
330 Tono. Belmont	1 1/2	1 1/2	1 1/2	..
3 Tono. Mining	1	1	1	- 1/2
806 Un. Traction	25	24 1/2	25	- 1/2
2,059 Un. Gas Imp.	41	40	40 1/2	- 1/2
10 York Ry. pf. 29	29	29	29	- 1

BONDS

\$1,000 City 4s	87	87	87	..
18,000 E. & P. Tr.	52 1/2	52	52	..
5,000 L. V. 6s	98 1/2	98 1/2	98 1/2	..
2,000 Leh. Val.	105	105	105	..
1,000 L. V. Coal	86 1/2	86 1/2	86 1/2	..
9,000 Penn. 7s	102 1/2	102 1/2	102 1/2	..
18,000 Ph. El. 1st	80 1/2	80	80 1/2	+ 1/2
1,000 P.A.R. deb.	94	94	94	..
7,000 Rdg. gen. 4s	79 1/2	79 1/2	79 1/2	+ 1/2
1,000 U. Ry. Inv.	65	65	65	..

Montreal

STOCKS					Net
Sales		High	Low	Last	Ch'ge
3,310 Abitibi	79	74½	77½	+ 1½
10 Abitibi pf.....		80	80	80	- 1
135 Ames-H. pf.....		68	67½	67½	+ ½
85 Asbestos	88	82	82	+ 2½
90 Asbestos pf.....		94	92	93	..
6,115 Atlantic Sug.....		140	142	145	+ 1½
82 Atlantic S. pf.175		170	170	170	+ 8
67 Bk. of Com.....178½		177	177½	- 3½	
109 Bk. of Mont.....196½		195	196½	+ ½	
53 Bk. of N. S.....249		249	249	..	
134 Bell. Tel.....103		102	102	- 1	
3,680 B. T., L. & P. 40½		39	39	- ½	
3,250 Brompton	70	69½	69	+ 1½
160 C. C. & Fdy.....50		49	50	..	
101 C. C. & F. pf.....95		94½	95	..	
71 Can. Cement.....58½		58	58	..	
144 Can. Cem. pf. 90		90	90	..	
225 Can. Cot.....94		94	94	+ 1	
25 Can. Cot. pf.....79		78	78	..	
30 Can. Convert.....70		70	70	..	
100 Can. Gen. El.100½		100	100½	+ ½	
71 Can. Woollens. 55		54	54	+ 1	
334 Can. SS.Lines 68½		67	68	+ ½	
204 Can. SS. L.pf. 79		78	78	+ 1½	
70 Carriage Pac. 24		23	23	..	
280 Can. M. & S. 25½		24½	25½	+ ½	
100 Detroit U. Ry.103½		103½	103½	- 1½	
264 Dom. Bridges. 81		81½	86	- 1	
65 Dom. Cannsrs. 50		49	50	..	
5 Dom. Col. pf. 81		81	81	..	
30 Dom. Glass.....64		63	64	+ ½	
10 Dom. Gl. pf.....85		85	85	..	
705 Dom. Steel.....61½		59½	60	- 1	
405 Dom. Textile.141		140	140	+ 4	
32 Dom. Txa. pf.102		101½	101½	..	
30 Hillcrest.....56		56	56	..	
525 H. Sm. P. M.160		154	158	+ 5	
6 H. Sm. P. M. pf.100½		100	100	- 1	
60 Illinois Trac.....14½		14½	14½	..	
54 Ill. Trac. pf. 69		67	67	- 3	
110 Laurentide.....116		110½	116	+ 5	
85 Laurentide P. 55		55	55	- 5½	
28 L. of Woods.....208		207	208	- 1	
79½ Lyall Can. Co. 60		58	60	+ 2	
285 MacDonaldCo. 32½		32	32½	+ ½	
30 Mattagami.....65		63½	65	+ 5	
71 Merch. Bk.....179		177½	178	+ ½	
61 Molson's Bk.....185		185	185	..	
5 Mont. Cot. pf. 95		95	95	..	
675 Mont. Power. 81½		80½	81	..	
6,280 Nat. Brew.....67		63½	65½	+ 1½	
4,375 N. A. P. & P. 6½		5½	6½	+ 1	
80 Ogilvie Min.....255		249	249	- 1	
225 Ont. St. Prod. 75		75	75	- ½	
130 Pennmans.....135		132	135	+ 10	
101 Price Bros.....360		340	360	+20	
113 Price. Paper.....100		99	100	..	
1,330 Q.R.L. & L. P. 31		30	30½	- ½	
269 Riorpan Pap.202½		200	206	+ 8	
35 Riorpan P. pf. 92		90	92	..	
360 Riorpan Co.....37		51	52	- 2½	
10 Riorpan Cof. 88		88	88	..	
88 Royal Bank.....208½		207	- 4		
15 So. C. P. pf. 73½		73½	73½	..	
10 St. Maur.Pap.144		144	144	..	
380 Shawingam.....100½		108	108	- ½	
3 Sherwin-W. 100		100	100	..	
1 Sherwin-W. pf. 90		90	90	..	
6,466 Spanish Rrv.118½		109	118	+ 8½	
6,206 Spanish Rrv.124		115	124	+ 9	
155 St. L. F. M. pf. 97		89	85	+ 9	
910 St. Co. Can. 68½		67½	68½	+ 1	
50 St. Co. C. pf. 94		94	94	+ 2	
30 Toronto Ry.....40		40	40	..	
45 Tuckets Tob. 30		49	50	+ 3	
140 Tram. & Pow. 14½		14	14	..	
12 Wabasso Cot.130		130	130	..	
795 Way. P. & P.124		120	122½	..	
25 Windsor Hotel 71		71	71	..	
75 Woods Mfg.....98½		99½	98½	..	
130 Whalen Pulp. 50		49½	46½	..	
30 Whalen P. pf. 72		72	72	..	
BONDS					
15,000 Bell. Tel. 5a.....90½		90½	90½	..	
2,800 Can. Cen. 6a 80		90	90	..	
1,900 Can. Cot. 5a 84		82	84	..	
1,000 City of Mont.					
May, '23.....104½		101	101	- 4	
6,300 Mon. Tr. deb. 68		67	67	- 1	
1,000 Pennmas 5a.....88		85	88	..	
2,000 Quebec Ry. 5a 62		62	62	..	
2,000 Wayagam. 5a 82		82	82	- 1	
18,500 War Loan,'25 90½		93½	90½	+ 2½	
12,200 War Loan,'31 91½		91	91½	+ ½	
22,000 War Loan,'37 96½		92½	93½	- ½	
Chicago					
STOCKS					Net
Sales		High	Low	Last	Ch'ge
505 A. Pich.....39½		39	39½	+ ½	
24 Am. Radiator. 70		70	70	..	
200 Am. Shipbldg. 88		88	88	..	
530 Armour pf.....91½		91	91½	+ ½	
1,069 Armour Lth.....15½		15½	15½	..	
40 Armour L. pf. 93½		93½	93½	..	
145 Beaver Board. 43		42	42	- ½	
100 Briscoe Motor 28		28	28	- 7	
200 Booth Fish.... 7		6½	6½	- ½	
150 Case Flow.....10½		10	10	- 1	
25 Chi. T. & T.200		200	200	..	
85 C. C. & C. pf. 7		7	7	..	
50 Chi. El. pf.....5		5	5	..	
155 Com. Edison.....101½		101	101½	+ ½	

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Bonds

UNITED STATES AND TERRITORIES

	—Bid for—		—Offered—
At	By	At	By
U. S. 2s, reg. 1930.....	101 1/2	C. F. Childs & Co.....	101 1/2
Do coupon, 1930.....	101 1/2	"	"
U. S. 4s, reg. 1925.....	103 1/2	"	"
Do coupon, 1925.....	103 1/2	"	"
U. S. conversion 3s, 1940.....	80	"	"
Pan. Canal 2s, reg. 1925.....	101	"	"
Do coupon, 1936-38.....	101	"	"
Panama 3s, reg. 1961.....	77	"	"
Do coupon.....	77	"	"

OTHER FOREIGN, Including Notes

Anglo-French.....	99 1/2	Salomon Bros. & Hutzler.....	99 1/2
Argentine Govt. 5s, 1940.....	68	McKinley & Morris.....	68
Alberta 5 1/2s, Jan. 1923.....	85	Lynch & McDermott.....	84
Do 5s, May, 1923.....	85	"	"
Do 4s, June, 1923.....	85	Miller & Co.....	85
Do 4 1/2s, Feb. 1, 1924.....	85	"	"
Do 5s, 1925.....	85	"	"
Do 5 1/2s, 1929.....	84 1/2	Lynch & McDermott.....	87
British Columbia 4 1/2s, Dec. 1922.....	81	"	"
Do 4 1/2s, July, 1926.....	81	"	"
Do 5s, Jan. 1925.....	87	"	"
Belgian Govt. 6s, 1-yr., Jan. '21.....	98 1/2	Salomon Bros. & Hutzler.....	98 1/2
Do 6s, 3-yr., Jan. 1923.....	90	Lynch & McDermott.....	91 1/2
Do 5s, April, 1922.....	92	"	"
Do 4 1/2s, Jan. 1926.....	83	"	"
Canada War Loan 5s, 1925.....	81 1/2	Miller & Co.....	82 1/2
Do 5s, 1931.....	80	"	"
Do 5s, 1937.....	83 1/2	"	"
Do 5 1/2s, 1922-1923.....	83 1/2	"	"
Cuba, Int. 5s, 1905.....	77	"	"
Do 4 1/2s, 1919.....	71	"	"
Chinese Govt. Hu Kuang Ry. 5s, '01.....	42	McKinley & Morris.....	42 1/2
French Victory 5s.....	60	Bull & Eldredge.....	74 1/2
French Premium 5s.....	71	"	"
Manitoba 5s, Aug. 1920.....	90	Miller & Co.....	92 1/2
Manitoba 7s, June, 1928.....	90	"	"
Do 5s, April, 1922.....	91 1/2	Lynch & McDermott.....	94
Montreal 6s, Dec. 1922.....	93 1/2	"	"
Do 5s, May, 1923.....	93 1/2	"	"
New Brunswick 5s, Dec. 1926.....	85	"	"
Do 6s, 1928.....	88	Miller & Co.....	89 1/2
Ontario 6s, April, 1925.....	94 1/2	Lynch & McDermott.....	95 1/2
Do 5s, June, 1926.....	86 1/2	"	"
Do 5 1/2s, 1925.....	81	Miller & Co.....	84
Do 5 1/2s, 1930.....	88	"	"
Quebec 6s, March, 1925.....	93	Lynch & McDermott.....	95
Do 5s, 1929.....	88	"	"
Russian Government 5 1/2s, 1921.....	25	McKinley & Morris.....	30
Saskatchewan 4s, 1923.....	85	Miller & Co.....	88
Do 5s, 1925.....	79	"	"
Do 5s, 1932.....	79	"	"
Swedish Govt. 6s, 1939.....	82	Salomon Bros. & Hutzler.....	85
Switzerland 5 1/2s, Aug. 1929.....	84	"	"
United Kingdom of Gt. Britain and Ireland 5 1/2s, 1921.....	90 1/2	Salomon Bros. & Hutzler.....	90 1/2
Do 5 1/2s, 1922.....	90 1/2	"	"
Do 5 1/2s, 1929.....	83 1/2	"	"
Do 5 1/2s, 1937.....	81 1/2	"	"

MUNICIPALS, Etc., Including Notes

Albany (Ala.) Str. Imp. Bonds 6s, 1930.....	*6.25	W. L. Slayton & Co., Tol.	
Antlers Twp. (Okla.) bonds 6s, 1944.....	*6.00	"	
Alliance (Ohio) Waterworks 5s, 1922-28.....	*5.60	A. E. Aub & Co., Cin.	
Augusta (Maine) coupon 4s, 1934.....	*5.35	Estabrook & Co.	
Boston (Mass.) 4 1/2s, 1922.....	*5.50	"	
Bienville Par. (La.) bonds 5s, 1938-1949.....	*6.00	W. L. Slayton & Co., Tol.	
Bessie (Okla.) Waterworks bonds 6s, 1941.....	*6.25	"	
Bowling Green (Fla.) W. W. & E. L. bonds 6s, 1939.....	*6.25	"	
Bryan (Ohio) Waterworks 5s, 1924-33.....	*5.75	A. E. Aub & Co., Cin.	
Caldwell Par. (La.) Road bonds 5s, 1934-1944.....	*6.00	W. L. Slayton & Co., Tol.	
Clay Co. (Fla.) Rd. Dist. No. 2 bonds 6s, 1921-1926.....	*6.75	"	
Cleveland Twp., Johnson Co. (N. C.) bonds 5s, 1947.....	*6.00	"	
Comanche County (Texas) Road Dist. 5s, 1921-30.....	*6.00	A. E. Aub & Co., Cin.	
Dade County (Fla.) funding 5s, 1923.....	*6.00	"	
Dade County (Fla.) School bonds 6s, 1928-1943.....	*6.25	W. L. Slayton & Co., Tol.	
Delaware County (Ohio) redemption 4 1/2s, 1921.....	*6.00	"	
Gallipolis (Ohio) redemption 5s, 1920-34.....	*5.50	A. E. Aub & Co., Cin.	
Grant Par. (La.) Rd. Dist. No. 4 bonds 5s, 1926-1947.....	*5.50	W. L. Slayton & Co., Tol.	
Hall River (Mass.) 4s, 1922.....	*5.50	Estabrook & Co.	
Hickory (N. C.) Highway 5s, 1921.....	*6.00	"	
Hunt County (Texas) Road 5s, 1924-33.....	*6.00	W. L. Slayton & Co., Tol.	
Holmes Co. (Fla.) Rd. Dist. No. 3 bonds 6s, 1923-1930.....	*6.00	"	
Hawtree Twp., Warren Co. (N. C.) Rd bonds 5s, 1931-1936.....	*5.50	"	
Iberia Par. (La.) Rd. Dist. No. 2 bonds 5s, 1930-1938.....	*6.00	"	
Irish Long Point Drainage Par. (La.) bonds 5s, 1927-41.....	*6.00	A. E. Aub & Co., Cin.	
Jackson County (Ala.) Road & Bridge 5s, 1932.....	*6.00	W. L. Slayton & Co., Tol.	
Jackson Co. (Miss.) Sup. Dist. Nos. 2 and 3 bds. 5 1/2s, 1928-1949.....	*5.50	"	
Jackson Co. (Tex.) Rd. Dist. No. 1 bonds 5 1/2s, 1933 (top 23-48).....	*5.50	"	
Jefferson Par. (La.) Rd. Dist. No. 2 bonds 5s, 1929-1944.....	*5.50	Estabrook & Co.	
Jersey City (N. J.) gold 6s, August, 1921.....	*5.50	"	
Do August, 1922.....	*5.75	"	
Do August, 1923-25.....	*5.80	W. L. Slayton & Co., Tol.	
Jonesboro (La.) E. L. & W. bonds 5s, 1931-1948.....	*6.25	"	
Klamath Twp. (Okla.) Rd. Imp. bonds 6s, 1944.....	*5.00	"	
Lafayette Co. (Fla.) Spec. R. & B. Dis. 5s, 1929-1940.....	*5.50	"	
Lake Alfred (Fla.) Str. Imp. bonds 6s, 1925-1929.....	*6.00	"	
Little Rock (Ark.) temp. loan, 1921.....	*6.25	P. W. Chapman & Co.	
Limestone Co. (Texas) 5 1/2s, 1924-40.....	*6.00	W. L. Slayton & Co., Tol.	
Lufkin (Texas) Treasury Warrants 6s, 1941-1945.....	*6.00	"	
Lawrence (Mass.) 5 1/2s, 1924-25.....	*5.50	R. M. Grant & Co.	
Matagorda Co. (Texas) D. D. No. 4 bonds 5s, 1922.....	*6.75	W. L. Slayton & Co., Tol.	
Monroe Co. (Fla.) school warrants 6s, 1940.....	*6.00	"	
New Iberia (La.) paving certif. 5s, 1924-1930.....	*6.00	Estabrook & Co.	
New Bedford (Mass.) reg. 5 1/2s, 1922-25.....	*5.50	"	
Newport (R. I.) epn. 5 1/2s, 1923-30.....	*5.50	R. M. Grant & Co.	
New Britain (Conn.) school 4s, 1925.....	*5.25	"	
New Haven (Conn.) school district 4 1/2s, 1924-47.....	*5.00	"	
New York City bonds:			
Interchangeable 4 1/2s, July, '67.....	88 1/2	Bull & Eldredge.....	90 1/2
Do 4 1/2s, June, 1925.....	88 1/2	"	90 1/2
Do 4 1/2s, March, 1923.....	88 1/2	"	90 1/2
Do 4 1/2s, Nov., 1927.....	88 1/2	"	90 1/2
Do 4 1/2s, May, 1937.....	88 1/2	"	90 1/2
Do 4 1/2s, April, 1926.....	82	"	83 1/2
Do 4 1/2s, March, 1924.....	82	"	83 1/2
Do 4 1/2s, March, 1922.....	82	"	83 1/2
Do 4 1/2s, Sept., 1920.....	82	"	84
Do 4 1/2s, March, '60, op. '30.....	82	"	84
Do 4s, May, 1929.....	79	"	81
Do 4s, Nov., 1928.....	79	"	81
Do 4s, May, 1927.....	79	"	81
Registered 4s, Nov., 1926.....	79	"	81
Do 4s, Nov., 1925.....	79	"	81
Do 4s, Nov., 1924.....	82	"	85
Interchangeable 3 1/2s, Nov., '29.....	75	"	75
Coupon 3 1/2s, May, 1924.....	70	"	75
Reg. 3 1/2s, Nov., 1920-23, inc. 70.....	70	"	75
Do 3 1/2s, Nov., 1919-20, inc. 5.75.....	5.75	"	5.00
Do & Cou. (Serial) 4 1/2s, Jan. 1920-30, inc. 6.00.....	6.00	"	5.00
Do & Cou. (Serial) 4 1/2s, July 1920-32, inc. 6.25.....	6.25	"	5.00
Do & Cou. (Serial) 4 1/2s, Apr. 1921-31, inc. 6.25.....	6.25	"	5.50
Portsmouth (Ohio) Water Works 5 1/2s, 1930.....	*5.00	"	5.00
Do sewer extension 5s, 1925-25.....	*5.00	"	5.00
Putnam Co. (Fla.) Road & B. Dist. No. 4, 6s, 1928-41.....	*6.00	W. L. Slayton & Co., Tol.	
Quitman Co. (Miss.) Road Dist. No. 4 bonds 6s, 1929-43.....	*5.75	"	
Redmond Township (Okla.) Road Imp. bonds 6s, 1944.....	*6.00	"	
Richland Township (S. D.) Road Imp. bonds 6s, 1935-39.....	*6.25	"	
Sarasota (Fla.) W. V. E. L. Sewer & ref. bonds 5s, 1949.....	*5.50	"	
Seloto County (Ohio) Flood Emergency 5s, 1934.....	*5.00	A. E. Aub & Co., Cin.	

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MUNICIPALS, Etc., Including Notes—Continued.

Bid for—	At	By	Offered—	At	By
St. Louis 4 1/2s, 1935	83	Six & Co., St. L.	97	Stix & Co., St. L.	
St. Louis School 4s, 1939	80 1/2	Steinberg & Co., St. L.	91 1/2	Steinberg & Co., St. L.	
St. Louis (City 4s, 1928-29-31)	80 1/2	Steinberg & Co., St. L.	91 1/2	Steinberg & Co., St. L.	
Stamford (Texas) Water Works 5s, 1925	84	"	94	"	
Tacoma (Wash.) 5s, 1947-55	84 1/2	"	94 1/2	"	
Union County (N. J.) 5 1/2s, due 1928	84 1/2	"	94 1/2	"	
Wyoming (Ohio) Sewer Extension 5s, 1932-43	84 1/2	"	94 1/2	"	
Worcester (Mass.) 4s, 1925	84 1/2	"	94 1/2	"	
Basis.					
Mass. reg. 3 1/2s, 1932-35	5.10	"	5.10	"	
Do reg. 3 1/2s, 1942-45	5.10	"	5.10	"	
New York					
Canal Imp. 4 1/2s, Jan. '45	100	E. Canfield & Bro.	101 1/2	E. Canfield & Bro.	
Highway Imp. 4 1/2s, Sept. 1963	100	"	101 1/2	"	
Canal Imp. 4 1/2s, Jan. '45	94	"	94	"	
Highway Imp. 4 1/2s, March, '45	94 1/2	"	94 1/2	"	
Barge Canal T. 4 1/2s, Jan. '45	94 1/2	"	94 1/2	"	
Highway Imp. 4 1/2s, March, 1963	90	"	90	"	
Highway Imp. 4 1/2s, March, 1962	90	"	90	"	
Highway Imp. 4 1/2s, March, 1961	90	"	90	"	
Highway Imp. 4 1/2s, March, 1960	90	"	90	"	
Canal Imp. 4 1/2s, Jan. 1962	90	Bull & Eldredge	92 1/2	Bull & Eldredge	
Canal Imp. 4 1/2s, July, 1963	90	"	92 1/2	"	
Barge Canal Ter. 4 1/2s, Jan. '42	91	"	92	"	
Barge Canal Ter. 4 1/2s, Jan. '42	91	"	92	"	

STATE

Mass. reg. 3 1/2s, 1932-35	5.10	"	5.10	"	
Do reg. 3 1/2s, 1942-45	5.10	"	5.10	"	
New York					
Canal Imp. 4 1/2s, Jan. 1964	100	E. Canfield & Bro.	101 1/2	E. Canfield & Bro.	
Highway Imp. 4 1/2s, Sept. 1963	100	"	101 1/2	"	
Canal Imp. 4 1/2s, Jan. '45	94	"	94	"	
Highway Imp. 4 1/2s, March, '45	94 1/2	"	94 1/2	"	
Barge Canal T. 4 1/2s, Jan. '45	94 1/2	"	94 1/2	"	
Highway Imp. 4 1/2s, March, 1963	90	"	90	"	
Highway Imp. 4 1/2s, March, 1962	90	"	90	"	
Highway Imp. 4 1/2s, March, 1961	90	"	90	"	
Highway Imp. 4 1/2s, March, 1960	90	"	90	"	
Canal Imp. 4 1/2s, Jan. 1962	90	Bull & Eldredge	92 1/2	Bull & Eldredge	
Canal Imp. 4 1/2s, July, 1963	90	"	92 1/2	"	
Barge Canal Ter. 4 1/2s, Jan. '42	91	"	92	"	
Barge Canal Ter. 4 1/2s, Jan. '42	91	"	92	"	

PUBLIC UTILITIES

Adirondack P. & L. 5s, 1962	70	Pynchon & Co.	75	Pynchon & Co.	
Alabama Power 5s, 1946	75	"	78	"	
Alabama Tr. Lt. & Pr. 5s, 1962	41	A. F. Ingold & Co.	42	A. F. Ingold & Co.	
Albany Southern 5s, 1920	90	Redmond & Co.	90	Redmond & Co.	
Amer. Light & Trac. 6s, 1920	90	Pynchon & Co.	93	Pynchon & Co.	
Am. Water Works & Elec. 5s, 34	53 1/2	A. F. Ingold & Co.	54 1/2	A. F. Ingold & Co.	
Asheville Pr. & Lt. 1st 5s, '42	75	Redmond & Co.	85	Redmond & Co.	
Baton Rouge El. 1st 5s, '39	68	Stone & Webster	73	Stone & Webster	
Bell Tel. Co. of Canada 5s, April 1, 1925	77	Lynch & McDermott	79	Lynch & McDermott	
Do 5s, 1925	95	"	95	"	
Bell W. G. & E. 5s, 1937	95	"	95	"	
Brazilian Tr. Lt. & Pr. 5s, 1922	80	Pynchon & Co.	85	Pynchon & Co.	
Birm. Ry. & Lt. 4 1/2s, 1954	51	Lynch & McDermott	53	Lynch & McDermott	
Do 5s, 1957	50	"	52	"	
Butte Elec. & Pr. 1st 5s, 1931	82	Pynchon & Co.	85	Pynchon & Co.	
Cal. G. & E. 5s, 1937	82	A. E. Lewis & Co., Los A.	84	A. E. Lewis & Co., Los A.	
Cal. Elec. Gen. Co. 1st 5s, '48	70	"	72	"	
Carolina Pr. & Lt. 1st 5s, 1938	70	Pynchon & Co.	74	Pynchon & Co.	
Cape Breton Elec. 5s, 1932	60	Stone & Webster	65	Stone & Webster	
Canada Light & Power 5s, '49	45	Miller & Co.	45	Miller & Co.	
Cedar Rap. Mfg. & P. 5s, '53	73	Lynch & McDermott	74	Lynch & McDermott	
Central States Elec. 5s, 1922	80	Pynchon & Co.	85	Pynchon & Co.	
Cities Service deb. C.	93 1/2	H. L. Doherty	95 1/2	H. L. Doherty	
Columbia Gas & E. 5s, '27	75	J. Nickerson, Jr.	78	J. Nickerson, Jr.	
Cincinnati Gas 7 1/2s, 1929	85	McKinley & Morris	85	McKinley & Morris	
Cleve. Elec. 3 1/2s, 1939	74 1/2	Pynchon & Co.	80 1/2	Pynchon & Co.	
Columbia (S. C.) Ry. G. & E. 5s, 1936	45	Redmond & Co.	45	Redmond & Co.	
Conn. Power 1st 5s, 1963	78	Stone & Webster	83	Stone & Webster	
Conn. Ry. & Lt. Co. 1st 4 1/2s, 1951	61	Redmond & Co.	64	Redmond & Co.	
Cons. Trac. (N. Y.) 5s, '39	80	Redmond & Co.	85	Redmond & Co.	
Cons. Wat. (Utica) 1st 5s, '30	80	"	85	"	
Dallas Elec. col. tr. 5s, 1922	100	Stone & Webster	100	Stone & Webster	
Defiance G. & E. 5s, '42	50	A. F. Ingold & Co.	60	A. F. Ingold & Co.	
East St. Louis & Sub. 5s, '32	47	Steinberg & Co., St. L.	48	Steinberg & Co., St. L.	
Eastern Tex. 5s, 1942	75	Stone & Webster	75	Stone & Webster	
Economy Lt. & P. Co. 1st 5s, '36	75	Redmond & Co.	85	Redmond & Co.	
Edison Elec. (Los Angeles) 1st & ref. 5s, 1929	92	A. E. Lewis & Co., Los A.	95	A. E. Lewis & Co., Los A.	
El Paso Elec. 5s, 1930	78	Stone & Webster	85	Stone & Webster	
Empire Gas & E. 5s, '26	83 1/2	Doherty & Co.	85 1/2	Doherty & Co.	
Elec. Dev. of Ont. 5s, March, '33	78	Pynchon & Co.	79	Lynch & McDermott	
Galveston Elec. 5s, 1940	74	Stone & Webster	75	Stone & Webster	
Do 5s, 1954	60	"	65	"	
Gen. Gas & E. 5s, 1922	60	Redmond & Co.	65	Redmond & Co.	
Gt. West. Pr. 1st & ref. 5s, '40	82	Cahn, McCabe & Co., L. A.	84 1/2	A. E. Lewis & Co., Los A.	
Great West. Pr. 1st 5s, 1946	75	A. E. Lewis & Co., Los A.	74 1/2	"	
Do 5s, 1925	83 1/2	"	85 1/2	"	
Harvard Elec. Co. 1st 5s, 1930	75	Redmond & Co.	80	Redmond & Co.	
Houston Electric 5s, 1925	80 1/2	Stone & Webster	85	Stone & Webster	
Home Tel. & Tel. (Spokane) 1st 5s, 1936	70	A. E. Lewis & Co., Los A.	75	A. E. Lewis & Co., Los A.	
Hydro-Elec. of Ont. 5s, '27	55	A. F. Ingold & Co.	62	Miller & Co.	
Idaho Power 1st L. 5s, '30	78	Pynchon & Co.	81	Pynchon & Co.	
Kansas City H. T. 5s, 1923	87	Steinberg & Co., St. L.	88	Steinberg & Co., St. L.	
Laurentide Power 5s, 1946	74	Lynch & McDermott	75	Lynch & McDermott	
Laclede Gas Light 7s, 1929	72	Steinberg & Co., St. L.	73	Steinberg & Co., St. L.	
Do 5s, 1934	60	"	65	"	
Lockport L. H. & P. 5s, '38	75	J. Nickerson, Jr.	75	J. Nickerson, Jr.	
Loco. & Mach. Co. of Montreal 4s, 1924	83	Lynch & McDermott	85	Lynch & McDermott	
Los Angeles Ry. Corp. 1st & ref. 5s, due 1940	50	Pynchon & Co.	60 1/2	Cahn, McCabe & Co., L. A.	
Los Angeles Ry. 1st 5s, 1938	60 1/2	A. E. Lewis & Co., Los A.	71 1/2	"	
Los Angeles Elec. 5s, 1930	80	"	85 1/2	"	
Manila El. Ry. L. 5s, '33	60	McKinley & Morris	65	McKinley & Morris	
Madison River Pr. 1st 5s, 1935	81	Pynchon & Co.	82	A. F. Ingold & Co.	
Middle West Utilities 6s, 1925	81	A. H. Bickmore & Co.	84	A. H. Bickmore & Co.	
Memphis St. Ry. 5s, 1945	58	Miller & Co.	62	Miller & Co.	
Max. Lt. & P. 5s, '33	21	A. F. Ingold & Co.	32	"	
Mich. Trac. 1st 5s, 1930	72 1/2	J. Nickerson, Jr.	73 1/2	J. Nickerson, Jr.	
Miss. River Power 1st 5s, 1951	72 1/2	Stone & Webster	73 1/2	Stone & Webster	
Mil. Elec. Ry. & Lt. 5s, 1926	80	Pynchon & Co.	80	Pynchon & Co.	
Mich. Val. Trac. 1st 5s, '48	82	J. Nickerson, Jr.	82	J. Nickerson, Jr.	
Montreal Franchise 5s, 1911	68	Lynch & McDermott	71	Lynch & McDermott	
Montreal Lt. H. & P. 4 1/2s, Jan. 1932	75	"	77	"	
Do (Lachine) 5s, April, 1933	78	"	82	"	
Mount Whitney Tr. 5s, 1939	80	A. E. Lewis & Co., Los A.	83 1/2	A. E. Lewis & Co., Los A.	
New England Pr. 1st 5s, 1931	78	Pynchon & Co.	81	Pynchon & Co.	
New Orleans Ry. & Lt. 4 1/2s, 1936	65	Miller & Co.	62	A. F. Ingold & Co.	
Newark Pass. Ry. 5s, '30	65	J. S. Rippel & Co., Newark	65	"	
Newark Corp. Gas 5s, '39	73	"	75 1/2	"	
Nev.-Cal. Pr. 1st 5s, 1927	88	A. E. Lewis & Co., Los A.	91	A. E. Lewis & Co., Los A.	
N. Y. & Westchester Ldg. 4s, 2000	75	McKinley & Morris	75 1/2	McKinley & Morris	
Do deb. 4s, '40	75	"	75 1/2	"	
Northern Texas Elec. 5s, 1940	56	Redmond & Co.	59	Redmond & Co.	
Norfolk & Port. Trac. 5s, '36	68	Stone & Webster	73	Stone & Webster	
Norfolk Elec. 5s, '39	54	A. F. Ingold & Co.	60	A. F. Ingold & Co.	
Omaha & C. B. 5s, 1928	74	Pynchon & Co.	78	Pynchon & Co.	
Pacific Electric Ry. 5s, 1942	64 1/2	A. E. Lewis & Co., Los A.	66	A. E. Lewis & Co., Los A.	
Pensacola Electric 5s, 1931	48	Stone & Webster	55	Stone & Webster	
Pac. Lt. & Power 1st 5s, 1942	82 1/2	A. E. Lewis & Co., Los A.	82 1/2	McKinley & Morris	
Pac. Lt. & Pr. 1st & ref. 5s, 1951	81	"	82 1/2	Cahn, McCabe & Co., L. A.	
Pac. Lt. & Pr. 5s, 1930	81	Pynchon & Co.	82 1/2	Pynchon & Co.	
Pub. Ser. Corp. of N. J. 5s, '50	60	McKinley & Morris	61	McKinley & Morris	
Do perp. 6s	60	A. F. Ingold & Co.	70	A. F. Ingold & Co.	
Portland (Ore.) Ry. 5s, 1930	54	Redmond & Co.	60	Redmond & Co.	
Rio de J. Franchise & P. 5s, 1933	62 1/2	Lynch & McDermott	64 1/2	Lynch & McDermott	
Rosario Tr. & Lt. 5s, '58	45	A. F. Ingold & Co.	45	"	
San Joaquin Lt. & Pow. 6s, 1960	84	A. E. Lewis & Co., Los A.	87 1/2	A. E. Lewis & Co., Los A.	
St. Louis Transit 5s, 1924	25	Steinberg & Co., St. L.	28	Steinberg & Co., St. L.	
St. Louis & Suburban 5s, 1921	87 1/2	"	89 1/2	"	
Do gen. 5s, 1925	20 1/2	"	42	"	
St. L. Ry. (B'way) 4 1/2s, 1920	94	"	95 1/2	"	
Seattle Elec. 5s, 1929	76	Stone & Webster	81	Stone & Webster	
So. Cal. Edison 5s, 1930	78 1/2	A. E. Lewis & Co., Los A.	79 1/2	Cahn, McCabe & Co., L. A.	
So. Cal. Edison G. m. 5s, 1939	82 1/2	"	83 1/2	"	
Do 1st & ref. 5s, 1939	82 1/2	A. E. Lewis & Co., Los A.	83 1/2	Cahn, McCabe & Co., L. A.	
So. Cal. Gas 6s, 1950	87 1/2	"	88 1/2	A. E. Lewis & Co., Los A.	
Syracuse Lighting Co. 1st 5s, 1961	10	Redmond & Co.	50	Redmond & Co.	
Tampa (Fla.) Elec. 1st 5s, 1963	82	"	82	"	
Toronto Power 5s, 1924	78	Lynch & McDermott	82	Lynch & McDermott	
Twin States Gas & Elec. 5s, 1963	60	Pynchon & Co.	65	Pynchon & Co.	

Offerings of the Week

Pacific Power and Light Company \$1,000,000 first lien and general mortgage 8 per cent. gold bonds, due Aug. 1, 1930. The company was incorporated in 1910 by the consolidation of several established properties, owned in fee, some of which have now been in successful operation for twenty-five years. The business done by the company is conducted without competition in the States of Washington, Oregon and Idaho. Among the communities served are Walla Walla, Yakima, Vancouver, The Dalles, Pendleton, Hood River and Lewiston. The bonds will be secured by general mortgage upon all of the company's property and by deposit with the trustee of \$1,000,000 par value of the company's first and refunding mortgage 5 per cent. bonds, now a first lien on the property. Net income has increased from \$700,187 in 1916 to \$1,122,161 in the year ended with June 30, 1920, and is more than twice the interest charges on all bonds outstanding. Offered at 98% and interest to yield 8.25 per cent. by W. C. Langley & Co. and Blyth, Witter & Co.

Province of Manitoba \$1,250,000 6 per cent. gold bonds, due Aug. 10, 1925, principal and semi-annual interest of which is payable in New York City in United States gold coin, or in Winnipeg, Toronto or Montreal at the holder's option. The issue is a direct and primary obligation of the Province and the bonds are payable from its general revenues. The financial statement of the province shows assessed valuation of property at \$680,000,000 and total funded debt amounting to \$46,630,000, from which a total of \$30,025,000 is deductible for revenue bearing debt, secured debt and unexpended capital balance, leaving net debt of \$16,605,000. Manitoba is the oldest of the prairie provinces of the Dominion of Canada and is noted for producing remarkable wheat crops. The value of its agricultural products in 1919 is reported to have been \$102,422,200. Offered at 98.25 and interest to yield 7.75 per cent. by the First National Company of Detroit and Halsey, Stuart & Co., Inc.

Province of Nova Scotia 6 per cent. gold bonds, due April 1, 1928, and offered by E. H. Rollins & Sons at 92 and interest to yield 7% per cent. The finances of the province are handled so that the entire annual expenditure, including all bond interest charges, is adequately taken care of without recourse to a provincial property tax.

George B. Gibbons & Co. made the following offer of city bonds of New York State at prices yielding from 5.15 per cent. to 5 3/4 per cent. The issues, which are exempt from Federal and New York State income taxes, have been put out by the following cities with their corresponding maturities: Jamestown, 1921 to 1930; Watervliet, 1921 to 1923; and Cohoes, 1921 to 1930.

Blodgett & Co. offered at prices to yield 5% per cent. Great Northern Railway, St. Paul, Minneapolis & Manitoba first mortgage gold 4 per cent. bonds, due July, 1933.

Foreign Securities

Foreign Currency

Foreign Cheques

Bought and Sold

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Canadian Provincial

And

Municipal Bonds

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Land Title Bldg., Philadelphia

Annalist Open Market

Offerings of the Week

INDUSTRIAL AND MISCELLANEOUS

—Bid for—		—Offered—	
At	By	At	By
American Book Co., 1928.....	90 3/4 Carruthers, Pell & Co.	101	Carruthers, Pell & Co.
Am. Brake Shoe & Fdry Co., '32.....	90	101	"
American Can deb. 5s, '28.....	84	87	"
Amer. Thread Co., 1928.....	92	95	Holmes, Bulky & W.
Acker, Merrill & Condit deb. 6s, '28.....	60	62	Carruthers, Pell & Co.
Aetna Explosives Co., 1931.....	90	94	A. F. Ingold & Co.
Do 6s, 1941.....	82	84	A. E. Lewis & Co., Los A.
Am. Oil Fields 1st 6s, 1930.....	82	84	Carruthers, Pell & Co.
Atlas Portland Cement Co., 1925.....	90	90	H. I. Nicholas & Co.
Austin Coal & C. Co., 1926.....	60	60	A. F. Ingold & Co.
Breitung Iron Co., 1927.....	60	60	McKinley & Morris.
Bradley Copper Co., 1931.....	85	85	"
Bush Term. 1st 4s, 1932.....	67 1/2	71	"
Buss C. I. & L. Co., 1931.....	100	100	H. I. Nicholas & Co.
Cahaba Coal Co., 1922.....	95	95	Lynch & McDermott.
Canadian Car & Fty. Co., Dec. '29.....	79	79	H. I. Nicholas & Co.
Cambria County C. Co., 1932.....	90	90	Carruthers, Pell & Co.
Consolidation Coal Co., 1930.....	68 1/2	69 1/2	Carruthers, Pell & Co.
Do 6s, 1923.....	100 1/2	100 1/2	"
Do 4 1/2s, 1934.....	72 1/2	73 1/2	Carruthers, Pell & Co.
Chi. W. & V. Coal Co., 1931.....	70	70	Miller & Co.
Dominion Iron & Steel Co., 1929.....	60	60	"
Do 5s, 1939.....	60	60	Lynch & McDermott.
Dominion Coal Co., 1940.....	77 1/2	77 1/2	Carruthers, Pell & Co.
Fairmont Coal Co., 1931.....	60	60	H. I. Nicholas & Co.
Elmhurst Coal Co., 1931.....	103	103	Webb & Co.
General Baking Co., 1936.....	87	87	"
Huntington Lead & Imp. 1st col. trust, 1936.....	80	80	A. E. Lewis & Co., Los A.
Hale Coal Co., 1929.....	82	82	H. I. Nicholas & Co.
Inland Coal Co., 1921-4.....	77 1/2	77 1/2	Redmond & Co.
Lima Lumber Co., 1st 6s, 1925.....	80	80	McKinley & Morris.
International Paper Co., 1917.....	80	80	"
Jef. & Clear. C. & I. 2d 5s, '26.....	93	93	H. I. Nicholas & Co.
Marquette Iron Co., 1927.....	60	60	A. F. Ingold & Co.
Merch. Coal Joint Co., 1924.....	90 1/2	90 1/2	Carruthers, Pell & Co.
Mercantile Stores Co., 1933.....	70	70	W. C. Orton & Co.
Monon. Coal Co. 1st s. f. 5s.....	37	37	Redmond & Co.
Oxford Paper Co., 1930.....	97	97	H. I. Nicholas & Co.
Ocean S. S. of Sav. Co., 1925.....	98	98	Carruthers, Pell & Co.
Pleasant Valley Coal Co., 1928.....	90 1/2	90 1/2	McKinley & Morris.
Pocahontas Collieries Co., 1937.....	76	76	Carruthers, Pell & Co.
Quemahoning Coal Co., 1935.....	90 1/2	90 1/2	"
Rocky Mountain Coal & Iron Co., 1929.....	84	84	Miller & Co.
Riordan Pulp & Paper Co., 1929.....	80	80	Webb & Co.
Santa Cecilia Sugar Co., 1926.....	85	85	Carruthers, Pell & Co.
Standard Steel Works, 1st 5s, '28.....	90	90	"
St. Joe Stock Yards 1st 4 1/2s, '30.....	71	71	H. I. Nicholas & Co.
St. Clair Furn. Co., 1921-30.....	75	75	McKinley & Morris.
Tenn. Coal & Iron Co., 1931.....	84	84	Holmes, Bulky & W.
Union Steel Co., 1932.....	96	96	Carruthers, Pell & Co.
United Lead deb. 5s, 1943.....	76	76	"
Welching & Sales Co. s. f. 5s, 1931.....	68	68	A. F. Ingold & Co.
West Ky. Coal Co., 1925.....	66	66	Holmes, Bulky & W.
West. Mich. Co., 40s, 1923.....	93	93	"

Notes

RAILROADS

—Bid for—		—Offered—	
At	By	At	By
Canadian Pac. Co., March, 1924.....	92 1/2	92 1/2	McKinley & Morris.
Cleve. C. C. & St. L. Co., 1929.....	85	85 1/2	Mann, Pell & Peake.
Chi. & W. Ind. Co., 1920.....	100 1/2	100 1/2	Salomon Bros. & H.
Ch. Northern Ry. Co., Sept., 1920.....	98	98	Salomon Bros. & H.
Hocking Valley Co., 1924.....	80	80	Bull & Eldredge.
Kansas City Terminal Co., 1923.....	103 1/2	103 1/2	Mann, Pell & Peake.
N. Y. Central Co., Sept., 1920.....	98 1/2	98 1/2	Salomon Bros. & H.
Penn. Ave. Co., 1921.....	98 1/2	98 1/2	"
Southern Railway Co., 1922.....	92 1/2	92 1/2	"
St. Paul Union Depot Co., 1923.....	92 1/2	92 1/2	Mann, Pell & Peake.

PUBLIC UTILITIES

—Bid for—		—Offered—	
At	By	At	By
Am. Cities Co., 1919.....	35	40	Miller & Co.
Baton Rouge Elec. Co., 1920.....	97 1/2	98 1/2	Stone & Webster.
Dallas Electric Co., 1921.....	95	96	"
El Paso Elec. Co., 1925.....	95	96	"
E. Texas Elec. Co., 1925.....	93	93	Steinberg & Co., St. Louis.
Southwestern Bell Tel. Co., 1920.....	72	72	"
Union Elec. L. & P. Co., '32.....	94	95	"

INDUSTRIAL AND MISCELLANEOUS

—Bid for—		—Offered—	
At	By	At	By
Am. Cotton Oil Co., Sept., 1924.....	80 1/2	80 1/2	Salomon Bros. & H.
Am. Tel. & Tel. Co., Feb., 1924.....	92	92 1/2	Bull & Eldredge.
Do 6s, 1922.....	93 1/2	93 1/2	Mann, Pell & Peake.
Anglo-Am. Oil Co., 1925.....	98 1/2	98 1/2	Salomon Bros. & H.
Am. Tobacco Co., 1920.....	98 1/2	98 1/2	Bull & Eldredge.
Do 7s, 1921.....	96 1/2	96 1/2	Salomon Bros. & H.
Do 7s, 1922.....	96 1/2	96 1/2	"
Armour & Co. Co., 1921 to 1924.....	96 1/2	96 1/2	"
Associated Sins. Harb. Co., 1925.....	96	96	Steinberg & Co., St. L.
Bethlehem Steel Co., 1922.....	98	98 1/2	Bull & Eldredge.
Do 1923.....	97	97 1/2	Mann, Pell & Peake.
Cudahy Packing Co., 1923.....	97 1/2	97 1/2	Salomon Bros. & H.
Fed. Land Bk. Farm Loan Bonds.....	87	88 1/2	Bull & Eldredge.
4 1/2s, May, 1929, op. 24.....	87	88	"
4 1/2s, Nov., 1938, op. 23.....	87	88	"
4 1/2s, May, 1937, op. 22.....	87	88 1/2	"
5s, May, 1938, op. 23.....	94	95 1/2	"
Federal Sugar Ref. Jan., 1924.....	92 1/2	94	"
Goodrich Co. (R. F.) 7s.....	92	92 1/2	"
Gulf Oil Corp. Co., July, 1921.....	96 1/2	96 1/2	Mann, Pell & Peake.
Do 6s, July, 1922.....	95	95 1/2	Bull & Eldredge.
Do 6s, July, 1923.....	93	93 1/2	"
Legett & Myers Co., 1925.....	89	89 1/2	B. Bogart & Co.
Procter & G. Co., March, 1921.....	97 1/2	97 1/2	Salomon Bros. & H.
Do 7s, March, 1922.....	99 1/2	99 1/2	"
Do 7s, March, 1923.....	99 1/2	99 1/2	"
Reynolds & H. Co., 1922.....	96 1/2	96 1/2	"
Swift & Co. Co., 1921.....	97 1/2	97 1/2	"
U. S. Rubber Co., 1923.....	97 1/2	98	Bull & Eldredge.
Utah Securities Co., 1922.....	83	85	"
Western Electric Co., 1920.....	97 1/2	98	Salomon Bros. & H.

Stocks

Stocks

BANKS

—Bid for—		—Offered—	
At	By	At	By
America.....	200	210	C. Gilbert.
American Exchange National.....	200	210	"
Atlantic National.....	215	215	"
Battery Park.....	195	205	C. Gilbert.
Bowery.....	425	425	"
Bryant Park.....	250	190	C. Gilbert.
Bronx National.....	150	190	"
Broadway Central.....	150	190	"
Butchers & Drovers.....	27	405	"
Chase.....	270	290	"
Chatham & Phoenix.....	300	300	"
Chatham National.....	150	150	"
Chelsea Exchange.....	140	150	"
City National.....	225	275	"
City National rts.....	92	93	McDonnell & Co.
Colonial.....	350	350	C. Gilbert.
Columbia.....	175	190	C. Gilbert.
Coal & Iron.....	218	220	C. Gilbert.
Commerce National.....	175	175	"
Corn Exchange.....	330	340	"
Commonwealth.....	215	225	"
Cosmopolitan.....	100	100	"
Continental.....	130	130	"
Commercial Exchange.....	425	425	"
Cuba.....	185	185	Miller & Co.
East River.....	190	190	C. Gilbert.
Fifth Avenue.....	915	930	C. Gilbert.
Fifth National.....	180	170	"
First National.....	900	900	"
Greenwich.....	225	240	C. Gilbert.
Gotham.....	105	105	"
Garfield.....	230	240	"
Harriman.....	240	240	"
Hanover.....	815	850	"
Importers & Traders.....	515	515	"
Irving.....	205	215	C. Gilbert.
Liberty.....	285	405	"
Manhattan.....	297	215	M. Lachenbruch & Co.

City of Detroit, Mich., \$8,473,000 5 per cent. and 6 per cent. coupon bonds, due serially 1921 to 1930, inclusive, and exempt from Federal and Michigan State income taxes. The issue is also a legal investment for savings banks and trustees in New York, Massachusetts and other States. The financial statement of the city is officially reported Aug. 1, 1920, shows assessed property valuation as \$1,688,600,730 and bonded debt, including the present issue of \$4,702,550, from which is deductible \$12,785,392 water bonds and sinking fund, leaving a net debt of less than 2 per cent. of the assessed valuation, or \$30,027,464. The net debt of the city is limited by charter to 4 per cent. of the assessed valuation. Offered at prices to yield from 5.25 to 6 per cent. by the William R. Compton Company, the Guaranty Trust Company, F. H. Rollins & Sons, Halsey, Stuart & Co., Inc., the Bankers Trust Company, Stacy & Braun, White, Weld & Co., Blodgett & Co., Eastman, Dillon & Co., Eldredge & Co., Edmunds Brothers, the City of Detroit Trust Company, the Old Colony Trust Company of Boston, the First National Company of Detroit, and the Merchants Loan and Trust Company of Chicago.

New York Central \$25,000,000 ten-year 7 per cent. collateral trust gold bonds, due Sept. 1, 1930, secured by deposit with the trustee of \$25,000,000 New York Central Railroad Company refunding and improvement mortgage 6 per cent. bonds. Series "B" \$3,750,000 par value Reading Company first preferred, and \$5,500,000 Reading Company second preferred stock. These securities at present market values approximate \$31,425,000, or more than 125 per cent. of the principal amount of the bond issue. The purpose of the issue is to retire \$15,000,000 of the company's notes and \$8,000,000 in bank loans. Including the compensation payable by the United States Government during the two full years of Federal control, the company's income available for rental and interest charges during the last four calendar years has exceeded such charges by at least \$23,000,000 annually. Offered at par and interest to yield 7 per cent. by J. P. Morgan & Co., the First National Bank, the National City Company, the Guaranty Trust Company, the Bankers Trust Company and Harris, Forbes & Co.

Continental Guaranty Corporation offered a new issue of its self-liquidating collateral trust gold notes of one and two year maturities. The issue consists of notes of a banking corporation incorporated under the laws of the State of New York, and well as being eligible as security for postal savings accounts. The net bonded debt of the county is less than 1/2 of 1 per cent. of the assessed valuation. The county is one of the important manufacturing, residential and agricultural districts in the State. Offered at prices to yield 5.00 per cent. by Harris, Forbes & Co.

Passaic County, N. J., \$206,000 road and bridge 6 per cent. gold bonds, interest payable Feb. 1 and Aug. 1. The issue is exempt from Federal income tax and free from tax in the State of New Jersey and is a legal investment for savings banks in New York, New Jersey and other States, as well as being eligible as security for postal savings accounts. The net bonded debt of the county is less than 1/2 of 1 per cent. of the assessed valuation. The county is one of the important manufacturing, residential and agricultural districts in the State. Offered at prices to yield 5.00 per cent. by Harris, Forbes & Co.

City of Cleveland, Ohio, \$500,000, 5% per cent. Public Hall bonds, due June 1, 1970, and exempt from all Federal income taxes, as well as being legal investments for savings banks and trust funds in New York, Massachusetts and Connecticut. Cleveland is now the fifth largest city in the United States and is one of the country's most important commercial and industrial centers. The bonds are part of an issue of \$1,500,000, part of which had already been sold. Offered by Eldredge & Co. at 104 1/2 and interest, to yield 5 1/2 per cent.

R. W. Friesch & Co. offered the following railroad bonds: \$50,000 New York Central refunding 4 1/2s, due 2015, at 74 and interest, to net about 6.08 per cent.; \$40,000 Chicago, Milwaukee & St. Paul general 3 1/4s, due 1928, at 98 1/2 and interest, to net about 6.25 per cent.; \$50,000 Baltimore & Ohio prior lien 3 1/4s, due 1925, at 98 1/2 and interest, to net about 6.50 per cent.

Estabrook & Co. made the following offerings: Augustus, Me., 4s, due 1934, at prices to yield 5.35 per cent.; Jersey City, N. J., 6s, due 1921 to 1925, to yield 5.55 to 5.80 per cent., and 5 1/2s, 1927 to 1935, to yield 5.40 to 5.25 per cent.; Massachusetts 3 1/2s, due 1933 to 1943, at prices to yield 5.30 per cent., and South Bend, Ind., 6s, due 1925 to 1940, at prices to yield 5.30 per cent. to 5.40 per cent.

City of Jamestown (N. Y.) \$65,000 6 per cent. saving bonds, due serially 1921 to 1930, and exempt from Federal and New York State income taxes. Offered by George B. Gibbons & Co. at prices to yield 5.15 to 5 1/4 per cent.

Blodgett & Co. offered \$30,000 Burlington, Cedar Rapids & Northern first consolidated gold 5 per cent. bonds due April, 1934, at a price to yield 8 1/2 per cent.

City of Richmond, Va., \$250,000 4 1/2 per cent. coupon bonds, due July 1, 1930, and exempt from all Federal income taxes. Principal and semi-annual interest is payable in New York. Offered at 95 1/2 and interest, to yield about 5.40 per cent. by Eldredge & Co.

Salomon Brothers & Hutzler offered City of Brockton, Mass., tax notes, exempt from Federal income taxation, and maturing April 12, 1931, on a 6 per cent. interest basis.

R. M. Grant & Co. offered City of Saginaw, Mich., water 3 per cent. bonds, due March 10, 1924, at prices to yield 6 per cent. The issue is exempt from all Federal income tax.

R. M. Grant & Co. offered Montgomery County, Ohio, 5 1/2 per cent. sewer bonds, due March 1, 1927 and 1929, and exempt from all Federal income taxes, at 100 and interest, to yield 5 1/2 per cent.

Blodgett & Co. offered \$30,000 Burlington, Cedar Rapids & Northern first consolidated gold 5 per cent. bonds due April, 1934, at a price to yield 8 1/2 per cent.

City of Richmond, Va., \$250,000 4 1/2 per cent. coupon bonds, due July 1, 1930, and exempt from all Federal income taxes. Principal and semi-annual interest is payable in New York. Offered at 95 1/2 and interest, to yield about 5.40 per cent. by Eldredge & Co.

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Salomon Brothers & Hutzler offered City of Brockton, Mass., tax notes, exempt from Federal income taxation, and maturing April 12, 1931, on a 6 per cent. interest basis.

Annalist Open Market Annalist Open Market

BANKS—Continued

Bid for—	At	By	Offered—	At	By
Mutual	490	C. Gilbert.			
Metropolitan	340	"	380	C. Gilbert.	
Mechanics & Metals	320	"	327	M. Lachenbruch & Co.	
National Park	470	"	480	C. Gilbert.	
New Netherlands	180	"	190	"	
N. Y. County	130	"			
New York N. B. A.	400	"	480	C. Gilbert.	
Public	325	"	345	"	
Pacific	570	"			
Park	470	"	470	C. Gilbert.	
Seaboard	150	"	670	"	
State	300	"			
Second National	425	"	475	C. Gilbert.	
Twenty-third Ward	200	"	170	C. Gilbert.	
United States	100	"			
Union Exchange Bank	175	"	185	"	
Washington Heights	325	"			
Yorkville	375	"			

TRUST COMPANIES

Bid for—	At	By	Offered—	At	By
Bankers	365	C. Gilbert.	375	C. Gilbert.	
Brooklyn	490	"	510	"	
Central Union	365	"	375	"	
Columbia	307	M. Lachenbruch & Co.	315	"	
Commercial	155	C. Gilbert.			
Empire	360	"	360	C. Gilbert.	
Equitable	293	"	298	C. Gilbert.	
Farmers' Loan & Trust	385	"	395	"	
Fidelity Inter.	200	"	210	"	
Fidelity Trust (Newark)	230	"	240	"	
Fulton	265	A. F. Ingold & Co.	275	A. F. Ingold & Co.	
Guaranty	340	C. Gilbert.	350	C. Gilbert.	
Hamilton	255	"	265	"	
Hudson	630	"	640	C. Gilbert.	
Kings County	160	"	160	C. Gilbert.	
Lincoln (Nat.)	150	"	145	C. Gilbert.	
Lawyers Title Ins. & Trust	135	"	145	C. Gilbert.	
Manufacturers	195	"	205	"	
Metropolitan	194	"	205	"	
Mercantile	300	"	325	"	
N. Y. L. Ins. & T.	525	"			
New York	100	"	610	C. Gilbert.	
People's	275	"	285	"	
Title Guaranty & Trust	307	M. Lachenbruch & Co.	315	C. Gilbert.	
U. S. Mortgage & Trust	400	C. Gilbert.	410	"	
United States	800	"	850	"	

INSURANCE STOCKS

Bid for—	At	By	Offered—	At	By
Am. Alliance	270	Webb & Co.	290	Webb & Co.	
American Surety	67	M. Lachenbruch & Co.	70	R. S. Dodge & Co.	
Continental Fire	68	Webb & Co.	70	Webb & Co.	
Fid. Phenix	315	"	330	"	
Eagle Fire	40	Webb & Co.	45	Webb & Co.	
Franklin	80	"	88	"	
Great American	255	"	260	Webb & Co.	
Hanover	85	"	95	"	
Home Fire Insurance	500	McKinley & Norris	515	McKinley & Norris	
National Surety	194	"	197	"	
New Jersey Fire	123	Webb & Co.	127	Webb & Co.	
Niagara Fire Insurance Co.	123	"	127	"	
United States Fire	50	"	55	"	
Westchester	35	"	38	"	

PUBLIC UTILITIES

Bid for—	At	By	Offered—	At	By
Adirondack Power & Light	14	E. & C. Randolph.	16	Pyncheon & Co.	
Do pf.	75	MacQuoid & Coady.	80	MacQuoid & Coady.	
American Gas & Elec. (\$50)	95	"	97	Pyncheon & Co.	
Do pf.	95	"	95	MacQuoid & Coady.	
American Light & Traction	110	Pyncheon & Co.	112	Pyncheon & Co.	
Do pf.	82	MacQuoid & Coady.	90	"	
American Power & Light	45	Pyncheon & Co.	50	"	
Do pf.	67	"	70	"	
Am. Public Utilities			10	MacQuoid & Coady.	
Do pf.	30	"	30	"	
Am. W. Works & E.	14	MacQuoid & Coady.	3	H. F. McConnell & Co.	
Do 1st pf.	34	"	38	MacQuoid & Coady.	
Baton Rouge El. pf.	65	Stone & Webster.	70	Stone & Webster.	
Bras. Trac. L. & P.	33	A. F. Ingold & Co.	35	A. F. Ingold & Co.	
Carolina Power & Light	67	Pyncheon & Co.	67	Pyncheon & Co.	
Cincinnati Gas & Electric	67	A. & J. Frank & Co., Cin.	67	A. & J. Frank & Co., Cin.	
Cincinnati G. Transportation	97	"	100	"	
Columbus El. pf.	55	Stone & Webster.	60	Stone & Webster.	
Colorado Power	80	H. F. McConnell & Co.	10	H. F. McConnell & Co.	
Do pf.	80	"	80	"	
Cities Service	292	H. L. Doherty.	297	H. L. Doherty.	
Do pf.	65	"	65	"	
Do pf.	35	"	35	"	
Commonwealth P. R. & L.	15	H. F. McConnell & Co.	17	Pyncheon & Co.	
Do pf.	37	"	38	"	
Conn. Power pf.	80	"	82	Stone & Webster.	
Detroit Edison	97	"	99	Pyncheon & Co.	
Eastern Texas Electric	60	Stone & Webster.	73	Stone & Webster.	
El Paso Electric	70	"	73	"	
Elc. Bond & Share pf.	70	H. F. McConnell & Co.	83	H. F. McConnell & Co.	
Federal Light & Traction	6	E. & C. Randolph.	8	Pyncheon & Co.	
Do pf.	42	MacQuoid & Coady.	45	MacQuoid & Coady.	
Galveston-Houston Electric	17	Stone & Webster.	21	Stone & Webster.	
Do pf.	57	"	61	"	
Kansas City L. & P.	30	Pyncheon & Co.	34	Pyncheon & Co.	
Do pf.	30	"	38	"	
Laclede Gas Light	34	"	38	"	
Do pf.	56	"	61	"	
Middle West Utilities pf.	25	A. H. Bickmore & Co.	77	A. H. Bickmore & Co.	
Mississippi River Power	10	Stone & Webster.	124	Stone & Webster.	
Do pf.	48	"	52	"	
Northern States Power	29	"	32	MacQuoid & Coady.	
Do pf.	74	"	76	Pyncheon & Co.	
North Texas Electric	63	Stone & Webster.	71	Stone & Webster.	
Do pf.	63	"	71	"	
North Ohio Elc.	8	MacQuoid & Coady.	15	MacQuoid & Coady.	
Do pf.	20	"	40	"	
Pacific Gas & Electric pf.	78	"	80	"	
Puget Sound Power & Light	53	Stone & Webster.	15	Stone & Webster.	
Do pf.	53	"	53	"	
Republic Ry. & Light	8	H. F. McConnell & Co.	10	MacQuoid & Coady.	
Do pf.	29	"	32	"	
San Joaquin L. & P.	6	A. E. Lewis & Co., Los A.	8	A. E. Lewis & Co., L.A.	
Do pf.	65	"	81	H. F. McConnell & Co.	
South Cal. Edison	80	"	81	H. F. McConnell & Co.	
Do pf.	92	"	95	"	
Standard Gas & Electric	12	MacQuoid & Coady.	13	MacQuoid & Coady.	
Do pf.	12	"	13	"	
Tampa Electric	107	Stone & Webster.	111	Stone & Webster.	
Tenn. Ry., Light & Power	1	MacQuoid & Coady.	1	MacQuoid & Coady.	
Do pf.	24	"	24	"	
United Light & Railways	17	Pyncheon & Co.	18	H. F. McConnell & Co.	
Do 1st pf.	54	"	57	Pyncheon & Co.	
Western Power	18	MacQuoid & Coady.	20	MacQuoid & Coady.	
Do pf.	60	"	61	"	
Wisconsin Edison	29	"	30	"	

INDUSTRIAL AND MISCELLANEOUS

Bid for—	At	By	Offered—	At	By
Albany & Susq. R. R.	120	A. M. Kidder & Co.	140	A. M. Kidder & Co.	
Aluminum Mfg. pf.	80	Pyncheon & Co.	90	Pyncheon & Co.	
Amalgamated Leather pf.	83	McKinley & Norris	87	McKinley & Norris	
Amer. Brass	185	R. S. Dodge & Co.	189	R. S. Dodge & Co.	
Amer. Chicle	29	Williamson & Squire	30	Williamson & Squire	
Do pf.	60	"	63	Williamson & Squire	
Amer. Cyanamid	27	R. S. Dodge & Co.	29	R. S. Dodge	
Do pf.	54	"	59	"	
Amer. Radiator 7 1/2 pf.	98	Pyncheon & Co.	105	Pyncheon & Co.	
Amer. Rolling Mills	63	A. & J. Frank & Co., Cin.	61 1/4	A. & J. Frank & Co., Cin.	
Do pf.	94	"	96	Pyncheon & Co.	
Amer. Stove	122	Steinberg & Co., St. L.	127	Steinberg & Co., St. L.	
Amer. Typewriters	37	Webb & Co.	41	Webb & Co.	
Do pf.	39	"	41	"	
Amer. Road Mach.	3	R. S. Dodge & Co.	10	"	
Amer. Tobacco scrip.	99	McDonnell & Co.	101	McDonnell & Co.	
Amer. Wholesale pf.	88	Pyncheon & Co.	93	Pyncheon & Co.	
Atlantic Holding	85	B. Robert & Co.	85	B. Robert & Co.	
Atlas Portland Cement	92	R. S. Dodge & Co.	92	R. S. Dodge & Co.	
Do pf.	92	"	92	Pyncheon & Co.	
Atlas Powder	156	R. S. Dodge & Co.	162	R. S. Dodge & Co.	
Do pf.	76	"	79	"	
Austin, Nichols & Co. 7 1/2 pf.	28	Pyncheon & Co.	28	Pyncheon & Co.	
Atlantic Lobos	28	"	28	"	
Babcock & Wilcox	105	R. S. Dodge & Co.	105	R. S. Dodge & Co.	
Borden Co.	94	A. R. Clark & Co.	98	A. R. Clark & Co.	
Do pf.	82	"	85	"	
Brunswick-Balke-Collender pf.	93	Pyncheon & Co.	90	Pyncheon & Co.	

INDUSTRIAL AND MISCELLANEOUS—Continued

Bid for—	At	By	Offered—	At	By
Bilas (E.W.) rights	47	McDonald & Co.	52	McDonnell & Co.	
Do pf. rights	1 1/2	"	1 1/4	"	
Bucyrus	21	M. Lachenbruch & Co.	25	M. Lachenbruch & Co.	
Do pf.	85	"	85	"	
Brooklyn City R. R.	3	A. M. Kidder & Co.	4	A. M. Kidder & Co.	
Canadian Explosives pf.	70	A. F. Ingold & Co.	72	A. F. Ingold & Co.	
Carbon Steel common	70	Holmes, Bulkeley & W.	95	Holmes, Bulkeley & W.	
Do 1	90	"	95	"	
Do 2	90	"	95	"	
Caracas Sugar	55	Webb & Co.	55	Webb & Co.	
Central Aguirre Sugar	108	M. Lachenbruch & Co.	110	R. S. Dodge & Co.	
Celluloid	150	Williamson & Squire.	160	Williamson & Squire.	
Central Sugar	20	Webb & Co.	21	R. S. Dodge & Co.	
Do pf.	62	"	65	M. Lachenbruch & Co.	
Central Coal & Coke	92	Steinberg & Co., St. L.	94	Steinberg & Co., St. L.	
Chicago Ry. Equipment	112	"	113 1/4	"	
Certainated Pits. 1st pf.	72	"	75	"	
Do 2d pf.	72	"	75	"	
Childs	80	R. S. Dodge & Co.	84	R. S. Dodge & Co.	
Do pf.	190	"	192	"	
Col. Graph. Mfg. pf.	90	McKinley & Morris.	92	McKinley & Morris.	
Commonwealth Finance	29	M. Lachenbruch & Co.	34	M. Lachenbruch & Co.	
Do pf.	63	"	68	J. U. Kirk & Co.	
Corcoran Victor	10	A. & J. Frank, Cin.	12	A. & J. Frank, Cin.	
Cont. Motors pf.	94	Pyncheon & Co.	94	Pyncheon & Co.	
Curtiss Aero	94	M. Lachenbruch & Co.	95	M. Lachenbruch & Co.	
Do pf.	30	Pyncheon & Co.	35	"	
Dalton Adding Machine	90	A. & J. Frank, Cin.	105	A. & J. Frank, Cin.	
Delaware R. R.	30	A. M. Kidder & Co.	35	A. M. Kidder & Co.	
Del. & Bound Brook R. R.	30	"	35	"	
Delaware Coal & Coke	50	W. C. Orton & Co.	50	"	
D. L. & W. Coal.	158	Williamson & Squire.	165	Williamson & Squire.	
Du Pont Chem. pf.	7 1/2	M. Lachenbruch & Co.	8 1/4	M. Lachenbruch & Co.	
E. Coast Fish. common	70	Kohler, Bremer & Co.	70	Kohler, Bremer & Co.	
Do com. vol.	5 1/2	"	5 1/2	"	
Do pf.	62	"	67	"	
Do Prod. pf.	60	"	65	"	
Do Prod. units.	60	"	65	"	
Du Pont common	255	R. S. Dodge & Co.	265	R. S. Dodge & Co.	
Do pf.	78	"	80	"	
Eastman Kodak	528	A. F. Ingold & Co.	532	A. F. Ingold & Co.	
Eastern Steel	67	Glidden, Davidge & Co.	70	Glidden, Davidge & Co.	
Do pf.	67	"	70	"	
Eisemann Magneto pf.	31	Glidden, Davidge & Co.	36	Pyncheon & Co.	
Empire Steel & Iron	31	Glidden, Davidge & Co.	36	Glidden, Davidge & Co.	
Do pf.	70	"	75	"	
Falls Motors	4 1/4	M. Lachenbruch & Co.	5 1/4	M. Lachenbruch & Co.	
Do pf.	107	"	112	"	
Fajardo Sugar	107	R. S. Dodge & Co.	112	R. S. Dodge & Co.	
Federal Add. common.	2	Kohler, Bremer & Co.	2	Kohler, Bremer & Co.	
Do pf.	101	"	107	"	
Federal Sugar Ref.	101	R. S. Dodge & Co.	107	R. S. Dodge & Co.	
Do pf.	101	Webb & Co.	108	Webb & Co.	
Flak Rubber 1st pf.	81	Pyncheon & Co.	81	Pyncheon & Co.	
Ford Motor of Canada	350	McKinley & Morris.	360	McKinley & Morris.	
Franklin Telegraph	30	A. M. Kidder & Co.	42	A. M. Kidder & Co.	
Fulton Iron Works	67 1/2	Steinberg & Co., St. L.	64 1/4	Steinberg & Co., St. L.	
Do pf.	102	"	105	"	
General Oil	2 1/2	Kohler, Bremer & Co.	2 1/2	Kohler, Bremer & Co.	
General Baking	31	Webb & Co.	35	Webb & Co.	
Do pf.	90	"	94	"	
Gillette Safety Razor	145	E. & C. Randolph.	147	M. Lachenbruch & Co.	
Goodyear Tire & Rubber 7 1/2 pf.	84	McKinley & Morris.	86	McKinley & Morris.	
Godeaux Sugar	48	Webb & Co.	55	Webb & Co.	
Do pf.	87	"	90	M. Lachenbruch & Co.	
Griffin Wheel pf.	90	Pyncheon & Co.	97	M. Lachenbruch & Co.	
Gold & Stock Telegraph Co.	400	A. M. Kidder & Co.	420	A. M. Kidder & Co.	
Great Western Sugar	400	Webb & Co.	430	Webb & Co.	
Do pf.	114	"	118	Pyncheon & Co.	
Hale & Kilburn pf.	150 1/4	Steinberg & Co.	162	J. M. Leopold & Co.	
Hamilton-Brown Shoe	205	R. S. Dodge & Co.	212	R. S. Dodge & Co.	
Hercules Powder com.	95	"	95	"	
Hercules Powder pf.	93	M. Lachenbruch & Co.	95	M. Lachenbruch & Co.	
Herschell-Spill	40	"	52	M. Lachenbruch & Co.	
Do pf.	40	Glidden, Davidge & Co.	9	Glidden, Davidge & Co.	
Hickory & Beech. mfg.	48	Webb & Co.	57	Webb & Co.	
Holly Sugar	54	McKinley & Morris.	97	McKinley & Morris.	
Do pf.	94	"	98	Pyncheon & Co.	
Hydraulic Steel pf.	100	"	105	"	
Hupp Motors pf.	100	Pyncheon & Co.	105	"	
Imperial H. Refining	195	A. & J. Frank & Co., Cin.	200	A. & J. Frank, Cin.	
Illinois Cent. R. R., leased line.	50	A. M. Kidder & Co.	53 1/2	A. M. Kidder & Co.	
Ingersoll-Rand	190	R. S. Dodge & Co.	170	R. S. Dodge & Co.	
Inter Shoe	135	Steinberg & Co., St. L.	140	Steinberg & Co., St. L.	
Do pf.	102	"	108	"	
Jacksonville Sugar	163	A. M. Kidder & Co.	160	A. M. Kidder & Co.	
Kirby Lumber	35	W. C. Orton & Co.	37	W. C. Orton & Co.	
Do pf.	60	Webb & Co.	106	"	
Lackawanna R. R. Co. (N. J.)	102	A. M. Kidder & Co.	47	A. M. Kidder & Co.	
Libbey Oven Sheet G.	87	A. & J. Frank, Cin.	90	A. & J. Frank, Cin.	
Lima Locomotive pf.	82	Glidden Davidge & Co.	82 1/2	W. C. Orton & Co.	
Do common.	87	Pyncheon & Co.	90	A. M. Kidder & Co.	
Madras Marble	60	R. S. Dodge & Co.	70	R. S. Dodge & Co.	
Manhattan Sugar pf.	40	A. F. Ingold & Co.	8	A. F. Ingold & Co.	
Matanzas R. R.	80	McKinley & Morris.	86	McKinley & Morris.	
Metropolitan Cred., Mts.	90	Kohler, Bremer & Co.	100	Kohler, Bremer & Co.	
Metropolitan Stores	49	"	51	"	
Do pf.	72	"	74	"	
Morgan Sugar	48	M. Lachenbruch & Co.	11	M. Lachenbruch & Co.	
Do pf.	48	Webb & Co.	10	Webb & Co.	
Motor Products	8	M. Lachenbruch & Co.	50	M. Lachenbruch & Co.	
Morris & Essex R. R. Co.	60	A. M. Kidder & Co.	66	A. M. Kidder & Co.	
National Candy	137	Steinberg & Co., St. L.	141 1/4	Steinberg & Co., St. L.	
Do 1st pf.	104	"	104 1/2	"	
Do 2d pf.	104	"	104 1/2	"	
National Casket	105	R. S. Dodge & Co.	115	R. S. Dodge & Co.	
Nat. Motor	8	"	11	"	
National Sugar Ref.	154	"	157	"	
New Jersey Zinc	148	"	157	"	
New York & Honduras Min.	11 1/2	McDonnell & Co.	12 1/2	McDonnell & Co.	
Nice-Berment-Pond	20	A. F. Ingold & Co.	30	A. F. Ingold & Co.	
North & South	85	"	85	"	
Do pf.	11	J. M. Leopold & Co.	13	J. M. Leopold & Co.	
Paragon Ref.	17	M. Lachenbruch & Co.	18	M. Lachenbruch & Co.	
Paragon R.R.	81	Pyncheon & Co.	82	A. & J. Frank, Cin.	
Pauline Coal	25 1/2	A. & J. Frank & Co., Cin.	26	A. & J. Frank, Cin.	
Porter & Gamble	36	R. S. Dodge & Co.	38	M. Lachenbruch & Co.	
Porto Rico Am. Tob. scrip.	100	McDonnell & Co.	103	McDonnell & Co.	
Procter & Gamble 6% pf.	97	A. & J. Frank & Co., Cin.	98	A. & J. Frank, Cin.	
Procter & Gamble	110 1/4	"	111	"	
Premier Motor	96	A. & J. Frank & Co., Cin.	99	"	
Pyrene Mfg.	9 1/2	M. Lachenbruch & Co.	10 1/4	M. Lachenbruch & Co.	
Republic Motor Truck pf.	80	McKinley & Morris.	83	McKinley & Morris.	
Reynolds Tob. scrip.	60	McDonnell & Co.	100	McDonnell & Co.	
Reynolds Tob. A	60	R. S. Dodge & Co.	39	R. S. Dodge & Co.	
Reynolds Tob. B	60	"	39	"	
Rice-Stix Dry Goods	417	Steinberg & Co., St. L.	440 1/2	Steinberg & Co.	
Do 1st pf.	10 1/2	"	10 1/2	"	
Do 2d pf.	10 1/2	"	10 1/2	"	
Royal Baking Powder	111	A. R. Clark & Co.	116	A. R. Clark & Co.	
Do pf.	83	"	85	"	
Royal Typewriter	30	A. F. Ingold & Co.	40	A. F. Ingold & Co.	
Do pf.	60	"	62	"	
Santa Cecilia Sugar pf.	62	R. S. Dodge & Co.	65	Williamson & Squire.	
Savannah Sugar	73	Webb & Co.	78	Webb & Co.	
Do pf.	61	R. S. Dodge & Co.	64	R. S. Dodge & Co.	
Do pf.	105	Steinberg & Co., St. Louis.	100	Steinberg & Co., St. L.	
Steel & Tube pf.	85	Pynchon & Co.	88	Pyncheon & Co.	
Schulte Retail Stores	52	M. Lachenbruch & Co.	60	A. F. Ingold & Co.	
Singer Manufacturing	124	Williamson & Squire.	129	Williamson & Squire.	
St. Louis R. R. Co.	52	M. Lachenbruch & Co.	30	M. Lachenbruch & Co.	
Thompson (J. R.) pf.	110	Pyncheon & Co.	115	Pyncheon & Co.	
Union Ferry	35	Williamson & Squire.	40	Williamson & Squire.	
Utah Idaho Sugar	34 1/2	A. & J. Frank, Cin.	35	A. & J. Frank, Cin.	
Do 1st pf.	50	"	53 1/2	"	
J. S. Metal Cap Seal.	24	Kohler, Bremer & Co.	24	Kohler, Bremer & Co.	
Van Ralis pf.	60	McKinley & Morris.	70	McKinley & Morris.	
Vandalia Coal pf.	98	"	102	"	
Wagner Elec. Mfg.	98	J. M. Leopold & Co., St. Louis.	107	J. M. Leopold & Co.	
Western Cartage	98	Steinberg & Co., St. Louis.	97	Steinberg & Co., St. L.	
Warren R. R. Co.	200 1/2	"	240	"	
Ward Baking	50	A. M. Kidder & Co.	55	A. M. Kidder & Co.	
Ward Coal	95	R. S. Dodge & Co.	60	Webb & Co.	
Welch Gro. Junk	24	Webb & Co.	28	"	
Wilcox Oil & Gas.	90	McKinley & Morris.	95	J. M. Leopold & Co.	
William Wrigley	7	Kohler, Bremer & Co.	6 1/2	Kohler, Bremer & Co.	
Do pf.	34 1/2	R. S. Dodge & Co.	72	R. S. Dodge & Co.	
Winchester I. E.	88	McDonnell & Co.	4 1/2	McDonnell & Co.	
Winchester 1st pf.	88	Pyncheon & Co.	94	Pyncheon & Co.	
Wire Wool of America pf.	25	"	24	W. C. Orton & Co.	
Do pf.	25	"	25	Pyncheon & Co.	
Ex dividend.	25	R. S. Dodge & Co.	25	R. S. Dodge & Co.	

Retail Associations to Form a National Federation

Proposed Combination of Department, Specialty and Wearing Apparel Stores to Correct the Growing Evils of Distribution and to Concentrate Their Immense Buying Power for the Ultimate Benefit of the Purchasing Public

REPRESENTATIVES from five of the largest organizations in the retail field met last week to discuss the formation of a federation whose membership is to be composed of department stores, specialty shops and dealers in wearing apparel, shoes and millinery. One purpose such a federation will serve is to protect the stores from adverse legislation, but overshadowing that will be the creation of a body to act as spokesman for merchants throughout the country and to promote public and mutual understanding. Just now the store owners feel their greatest need is for some agency to put their case before the public properly. In the attacks leveled at them the retailers profess to be more sinned against than sinning, but realize that the public may entertain an opposite view. In short, the need of the hour, from the store owner's viewpoint, is to re-establish public confidence.

There have been some half-hearted attempts to show that the retailer has been made the "goat" by high-price agitators for the simple reason that the store comes in closest contact with the consumer. After explaining that they have merely passed along the high prices made by manufacturers and wholesalers, few stores have ventured to go further. One institution in New England at the present time is holding lectures, to which its customers are invited to hear distribution costs described. This counterpropaganda has been well recommended, and those who propose a federation of retailers believe good results would follow its introduction on a country-wide scale.

It was not the overall crusade that awakened the stores to the need of a fuller understanding of their business. Before the war it was evident that a housecleaning was desirable. The war, however, created problems of its own for the store, and the necessity of setting its affairs in order was postponed for the time being. With the armistice came a renewed determination to make some overdue improvements. As one executive put it, referring particularly to the department stores: "The stores are on their tiptoes for a verdict on the whole system of retail distribution."

THE FRANKENSTEIN OF SERVICE

The department store has been in existence for something more than twenty-five years. It was a novelty and owed some of its success to that fact. Various economies could also be effected owing to the grouping of many businesses under one roof. Once the novelty wore off and its conveniences were less appreciated, it was up to this type of store to make good from a value standpoint. This it accomplished through ability to buy in larger quantities and consequently at price savings. Then came the mail order house, and afterward the chain store, able to buy in quantities as large and larger than their joint competitor. What the department store then saw was its advantage in being able to offer extra services not available in long distance selling or in cash sales methods. Accordingly, the stores started a race to see which one could offer the most service to customers.

This competition makes it possible now for a woman to order and have delivered a dozen hats from as many stores, so that at home, at her leisure, she may select one and send the rest back, or, dissatisfied with the entire lot, return them all. It makes possible a visit to a costly auditorium to hear a singer specially engaged to entertain customers. It has created that conscienceless type of customer who borrows a gown from a store to wear at an evening function and returns it the next day.

The merchants frankly view their Frankenstein of service with some consternation, but they com-

fort themselves, too, with the thought that the public is accustomed to such things and can't very well be denied them. It is evident, however, that the rope which permits these service features to roam too far afield is soon to be tightened. Once the stores feel they have fully satisfied themselves regarding the cost of pampering the public, it is felt that many services now considered necessary will be thrown overboard. Some merchants who know these costs accurately would like to start eliminating them now, but they consider themselves helpless while others continue to pay them without hesitation. The cost of retail distribution is admittedly too high, but it is only in the study of the faults of the present system that progress can be made in reducing it.

UNIFORMITY OF STANDARDS

One of the organizations concerned with the movement is the National Retail Dry Goods Association. It has been in existence some seven years and has taken a leading part in looking after the legislative interests of its members, who now number more than 1,500 stores throughout the country. It has also been very active in studying the business problems connected with retail operation, its Research Bureau gathering data valuable to its members. The various store executives have been organized into groups, such as the Controllers' Group, the Merchandise Managers' Group and the Traffic Group. Problems coming within the domain of these departments are studied by the experts themselves, and these specialized investigations have furnished valuable suggestions and results.

It was at a meeting of the controllers, for instance, that a speaker emphasized the necessity of the stores fixing on a common language to express store facts. He made a plea for a standardized form of expression so that a question addressed by one store to another would not have to be endlessly defined. He said in part:

"Uniformity of standards and the uniformity of practice that will surely come out of the adoption of those standards will make possible the correct compilation of data regarding retail distribution. Any research work that has been done in the retail field, and a great deal of it has been done, has suffered sadly from this lack of uniformity. The magazines, the great trade publications, certified public accountants, even the colleges, have had the greatest difficulty in obtaining information sufficiently uniform to permit accurate conclusions to be drawn therefrom. Before the Harvard School of Business Administration could gather together the necessary data for their study of the business of marketing of shoes they had to send out field research men who examined in intimate detail the operation of hundreds of shoe stores and departments. Upon their return it was necessary for the school to set up a standard form of report which would reflect as nearly as possible the practice of the progressive majority and still give to Harvard the data it wanted in a form that could be used.

"The final result, the splendid report on the retailing of shoes, was in my opinion a very large factor in bringing the average shoe store out of the class of losers and mediocre operators and putting it upon a profitable basis. Subsequently the Harvard School published a stockkeeping system for shoe stores that I dare say is in operation in scores, nay hundreds, of shoe departments and stores. I mention this latter fact simply to illustrate what grows out of a standardization program. Nor do I doubt for a moment that the wide publicity that will be given to such an accounting program as this Congress may ultimately adopt will surely be the means of placing upon a profitable basis many establishments that are losing money because they cannot or do not know how to analyze their own operations."

The National Garment Retailers' Association, composed of stores selling women's apparel, is another organization active in the federation plan. Style is probably the most important element in the success of its members. The association has a division comprising the leading Fifth Avenue

dressmakers and another which includes the most prominent furriers. Two style exhibitions a year are given to serve as a guide for the store owner and the buyers who are many miles from the metropolis and do not get the opportunity to follow fashion's latest whim.

FUTURE OF THE RETAIL BUSINESS

Another member of the proposed federation will be the Retail Millinery Association of America, which also holds style exhibitions. The list of charter members of the proposed federation is completed by adding the names of the National Association of Retail Clothiers and the National Shoe Retailers' Association.

The above-mentioned organizations are general in character of membership, but in the field of organized effort to overcome store problems there are several groups restricted to certain stores. Such is the Retail Research Association, made up of leading stores in different cities. These institutions are non-competitive, and consequently they can afford to exchange the intimate details of their businesses. Store study groups are appointed to make exhaustive investigations of specified departments, and when the study has been completed the confidential bulletins supplied to members give highly valued information on turn-over, arrangements of stock, salaries, discounts, &c. Group buying is also done at attractive price savings, the manufacturers offering special discounts for quantity purchases. All in all, constant effort is made by the stores to reduce the cost of doing business and to facilitate consumer purchasing.

Another combination similar in character is the Affiliated Retail Stores. This combination is said to represent a buying power of nearly \$200,000,000 a year.

Opinions differ among leading retailers as to the future of the retail business. One progressive merchant has described his idea as a department store, every department of which is one in a chain, thus furnishing great buying power. Another prominent store owner believes that the tendency is toward greater specialization. The chain store and the mail order concerns, he thinks, will undertake to supply the most staple articles, which do not require careful selection, and to the specialty stores will be left the work of providing style products.

Conditions in Hungary

ALL the way from Vienna to Budapest is a fine agricultural country which is now well tilled and gives promise of a plentiful harvest," writes W. F. Upson, representative of the United States Department of Commerce, describing a recent railroad trip. "Along the way, both in Austria and in Hungary, were many large herds of cattle, most of these being in good condition. There were also large flocks of geese and ducks and a few sheep and pigs."

"In the town of Győr, in Hungary, there were many factories that appeared to be working, one large factory apparently being busy on the production of machine tools. In Budapest I visited the car shops of the Ganz Danubius, the largest plant of this kind in Hungary. In pre-war times these works employed 6,000 men, but now have 1,800 employed. Normally their production is from twelve to fifteen cars (freight and passenger) daily; present production is from one to three cars. The works have been greatly hampered by lack of fuel and raw materials. In the absence of other fuel they are burning locomotive cinders in connection with oil.

"A Budapest banker stated that his bank has done a business of about 250,000,000 crowns in remittances from America since last September. The rate of exchange has varied greatly, but he estimated the amount in dollars to be about \$3,000,000. He states that the Hungarian banks can give no guarantee for purchases from America other than their own signatures. Another banker tells me that during and since the war about 20 per cent. of the farm mortgages have been paid off in depreciated currency, thereby enriching the peasants at the expense of the middle class. He says that the currency became so depreciated and the prices of farm products so high that sometimes a peasant could pay off the mortgage on his farm by the sale of one calf."

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Grain

Continued from Page 237

70 cents a bushel, which took place within a comparatively short period and was followed by a recovery which carried prices back over more than half of the lost ground, has had a quieting effect although some traders say that the market now presents a more normal aspect than it has for many weeks.

A stronger demand from millers brought forth the suggestion that these interests obtained a great deal less grain at the low prices during the break than had been thought. In the latter part of the week there was still further selling by the shorts predicated largely on the insistence with which deflation is being brought about in other lines. Prices were from 4 to 6 cents lower at the close.

There was liquidation of corn on a fairly broad scale. This was attributed somewhat to the fact that advices concerning the condition of the crop were in the main favorable, and to the fact that the professionals sold freely for a time. There was also liquidation of long accounts, December corn dropping as much as 10 cents at one time. Improvement in some of the weather and condition reports served to bring about a sharp rally. Particular significance was attached to the report that Russia has shipped some grain and that an appreciable amount of corn, oats and barley had been shipped from the Danube River. At the close there was a recovery in futures. The movement was not strong enough, however, to make up all of the ground lost earlier in the week and futures closed slightly off.

Textiles

In the textiles generally sellers have about resigned themselves to wait until their customers have regained a buying mood. This, temporarily, has vanished. Nothing can be gained by pressing

goods on buyers who have determined to wait a while until the situation clears. The offer of a close price brings only a demand for a closer price. The smaller jobbers and those wholesale concerns which need money badly know how to go about such bargaining, but the mill agents have no stomach for negotiations of the sort. They may criticize buyers for their timidity, but they are beginning to realize, too, that the buyer is a "bear" on the market for many reasons besides casual ones. Two things hold the buyers back. One is the known weakness of raw material markets, wool, silk and cotton, and the other is the money stringency, which necessitates closer operation to the actual selling season. Back of these two important considerations is the first cause of the entire slump—the unwillingness of the public to pay high prices.

Some confidence is taken by all textile operators in the fact that the retail selling season has opened earlier than usual. Encouraging reports of the business done have reached the wholesale markets, and if the improvement is of a substantial sort it is felt that the condition will be reflected among primary factors. In fact, confident statements are heard that by the middle of next month buyers will return to the market for additional quantities of merchandise that will bring their total purchases up to normal.

Quite a little interest was taken during the week in the statement of William M. Wood of the American Woolen Company that clothing prices this Fall will be lower, but that cloth will show no decline. The clothiers rose up in arms over this interpretation of the outlook, where Mr. Wood's words were taken literally as they appeared in the newspapers. The President of the Clothing Manufacturers' Association called upon Mr. Wood for an explanation of his remarks, and described them as unwarranted. The fact is that the clothiers find no just cause why clothing prices should be lower if cloth prices remain firm. They have sold Fall clothing under a price guarantee on the basis of present quotations for woolsens. They expect lower woolen prices for next Spring, and therefore can promise reductions on their lines.

In the woolen market some little Fall business is being done, but no headway has been made on the proposition of opening Spring lines. These are expected after Labor Day, but it is doubtful if any large sellers have yet fixed on a suitable price basis. Some large buyers have approached them, but their ideas of price are lower than the mill men can see their way to meet.

Prospects of a large cotton crop have grown brighter day by day, and, with a heavy carry-over, the effect on the goods market has not been satisfactory to sellers. Further price weakness has been shown on all constructions, and, though direct sellers manage to hold firmly, transactions with second hands are actually setting the pace at present. There is thought to be a good opportunity for the gold trader to pick up "distress" goods to his advantage. It seems to be only a question of time, however, before the mills will have to meet the prices established by second hands, and, in fact, something of the kind is being done.

In silks the buying continues to be of a quiet character, and chiefly for goods wanted immediately. The throwsters report a little more activity, but the business is also one that is confined to present needs. The curtailment program agreed to in Japan has not exerted a very strong influence so far in raw silk. The reellers will stop operations, it is said, up to the middle of October. But even with this news, silk prices suffered some decline during the week.

The linen trade was interested in the new price schedules issued from Belfast. These indicated a decline over March figures, but are still a little higher than January quotations. There has been little or no business put through on the March basis, and some importers have not exacted January values. Prices, it is felt, will continue to reduce consumption until more reasonable purchases are made available. A better inquiry developed during the week for burlaps, though sales are somewhat restricted to those who either offer freely or are compelled to offer concessions. The nominal price basis seems to be 8 cents for lights and 10.25 cents for heavies.

Dividends Declared and Awaiting Payment

STEAM RAILROADS.

Company.	Rate.	Pay- able.	Books Close.
Boston & M. p.f.2	Q	Aug. 1	Aug. 16
Buff. & Susq. 1%	Q	Aug. 1	Aug. 16
Can. Pacific. 2%	Q	Aug. 1	Aug. 16
Do pf. 2%	Q	Aug. 1	Aug. 16
Chester Hill. 1%	Q	Aug. 1	Aug. 16
Cleveland & Pitts.	Q	Aug. 1	Aug. 16
reg. gtd. 1%	Q	Aug. 1	Aug. 16
Do sp. gtd. 1%	Q	Aug. 1	Aug. 16
Crip. C. C. p.f.1	Q	Aug. 1	Aug. 16
Del. & Hudson. 2%	Q	Aug. 1	Aug. 16
Ill. Central. 1%	Q	Aug. 1	Aug. 16
North Penn. 1%	Q	Aug. 1	Aug. 16
Pennsylvania. 1%	Q	Aug. 1	Aug. 16
Phil. G. & N. 3%	Q	Aug. 1	Aug. 16
So. P. & A. p.f.1%	Q	Aug. 1	Aug. 16
Union Pacific. 2%	Q	Aug. 1	Aug. 16
Do pf. 2%	Q	Aug. 1	Aug. 16
W. Penn. R. p.f.1%	Q	Aug. 1	Aug. 16

STREET RAILWAYS.

Cent. Ark Ry.	Q	Aug. 1	Aug. 16
Detroit Union.	Q	Aug. 1	Aug. 16
El Paso Elec. 2%	Q	Aug. 1	Aug. 16
Fr. & South. 4.50	Q	Aug. 1	Aug. 16
N. Tex. Elec. 2%	Q	Aug. 1	Aug. 16
Do pf. 2%	Q	Aug. 1	Aug. 16
Phil. Co. 8% p.f.2%	Q	Aug. 1	Aug. 16
2d & 3d Sts. Ph. 3%	Q	Aug. 1	Aug. 16
Wash. (D. C.)	Q	Aug. 1	Aug. 16
Ry. & E. p.f.2%	Q	Aug. 1	Aug. 16
W. Penn. R. p.f.1%	Q	Aug. 1	Aug. 16

TRUST COMPANIES.

Law. Title & T. 1%	Q	Aug. 1	Aug. 16
Acme T. 1st pf. 1%	Q	Aug. 1	Aug. 16
Ad. Realty. 1%	Q	Aug. 1	Aug. 16
Ajax Rubber. 1%	Q	Aug. 1	Aug. 16
Am. B. Note pf. 3%	Q	Aug. 1	Aug. 16
Am. Bosch Mfg. 2%	Q	Aug. 1	Aug. 16
Am. B. S. & F. 2%	Q	Aug. 1	Aug. 16
Am. Chicle pf. 1%	Q	Aug. 1	Aug. 16
Am. Drugists. 40c	Q	Aug. 1	Aug. 16
Am. Express. 1%	Q	Aug. 1	Aug. 16
Am. Felt pf. 1.50	Q	Aug. 1	Aug. 16
Am. Gas. 1%	Q	Aug. 1	Aug. 16
Am. H. & L. pf. 1%	Q	Aug. 1	Aug. 16
Am. Linseed. 75c	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Am. Locomo. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Am. Pwr. & L. 1%	Q	Aug. 1	Aug. 16
Do 1st & 2d pf. 1%	Q	Aug. 1	Aug. 16
Am. Sum. T. pf. 3%	Q	Aug. 1	Aug. 16
Am. T. & Cable. 1%	Q	Aug. 1	Aug. 16
Am. Tel. & Tel. 2%	Q	Aug. 1	Aug. 16
Am. Tobacco. 1%	Q	Aug. 1	Aug. 16
Do Class B. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
A. W. Glass pf. 3%	Q	Aug. 1	Aug. 16
Anacanda Cop. 1%	Q	Aug. 1	Aug. 16
Armour Leath. 30c	Q	Aug. 1	Aug. 16
Assoc. Dry Gds.	Q	Aug. 1	Aug. 16
1st pf. 1%	Q	Aug. 1	Aug. 16
Do 2d pf. 1%	Q	Aug. 1	Aug. 16
Atlantic Ref. 5%	Q	Aug. 1	Aug. 16
At. Sugar Ref. 2%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Do pf. 2%	Q	Aug. 1	Aug. 16
Atlas Powder. 3%	Q	Aug. 1	Aug. 16
Atlas Powder. 5%	Q	Aug. 1	Aug. 16
Beth. Steel. 1%	Q	Aug. 1	Aug. 16
Do Class B. 1%	Q	Aug. 1	Aug. 16
Do 7% pf. 1%	Q	Aug. 1	Aug. 16
Do 8% pf. 1%	Q	Aug. 1	Aug. 16

Pe-Pay-Books

Company.	Rate.	Pay- able.	Books Close.
Borden Co. p.f.1%	Q	Aug. 1	Aug. 16
Brand. Hend. 1%	Q	Aug. 1	Aug. 16
Br-Am. Chem. 2%	Q	Aug. 1	Aug. 16
Br-Am. Chem. 5%	Q	Aug. 1	Aug. 16
Do pf. 2%	Q	Aug. 1	Aug. 16
Br-Am. Kobb. 1%	Q	Aug. 1	Aug. 16
Br. Col. F. & P. 1%	Q	Aug. 1	Aug. 16
Brown Shoe. 1%	Q	Aug. 1	Aug. 16
B'klyn Edison. 2%	Q	Aug. 1	Aug. 16
Buckeye P. L. 2%	Q	Aug. 1	Aug. 16
Cal. Packing. 1.50	Q	Aug. 1	Aug. 16
Cal. & Ariz. 1%	Q	Aug. 1	Aug. 16
Cambria Steel. 75c	Q	Aug. 1	Aug. 16
Cambria Steel. 25c	Q	Aug. 1	Aug. 16
Can. C. & F. p.f.1%	Q	Aug. 1	Aug. 16
Caracas Sugar. 4%	Q	Aug. 1	Aug. 16
Cerro de Pasco. 1%	Q	Aug. 1	Aug. 16
Chandler Mot. 2.50	Q	Aug. 1	Aug. 16
Cities Service. 1%	Q	Aug. 1	Aug. 16
Cities Service. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Col. Graph. 2%	Q	Aug. 1	Aug. 16
Col. Graph. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Cont. Mot. pf. 1%	Q	Aug. 1	Aug. 16
Con. Cigar pf. 1%	Q	Aug. 1	Aug. 16
Consol. Gas. 1%	Q	Aug. 1	Aug. 16
Copper Range. 50c	Q	Aug. 1	Aug. 16
Cos. & Co. pf. 1%	Q	Aug. 1	Aug. 16
Cramp & Sons. 150	Q	Aug. 1	Aug. 16
Crescent P. L. 2%	Q	Aug. 1	Aug. 16
Crucible Stl. 14 2-7	Q	Aug. 1	Aug. 16
Crucible Stl. pf. 1%	Q	Aug. 1	Aug. 16
Dec. & Cohn pf. 1%	Q	Aug. 1	Aug. 16
Deere & Co. pf. 1%	Q	Aug. 1	Aug. 16
Det. L. & S. pf. 1%	Q	Aug. 1	Aug. 16
Diam. Match. 2%	Q	Aug. 1	Aug. 16
Dom. I. & S. pf. 1%	Q	Aug. 1	Aug. 16
Dom. Steel. 1%	Q	Aug. 1	Aug. 16
Dom. Steel. 1%	Q	Aug. 1	Aug. 16
Eastman Kodak. 2%	Q	Aug. 1	Aug. 16
Eastman Kodak. 5%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Elec. Stor. Bat.	Q	Aug. 1	Aug. 16
com. & pf. 1%	Q	Aug. 1	Aug. 16
Erle Ltg. pf. 1%	Q	Aug. 1	Aug. 16
Fbks-M. pf. 1%	Q	Aug. 1	Aug. 16
Fam. Players. 3%	Q	Aug. 1	Aug. 16
Fed. Util. pf. 1%	Q	Aug. 1	Aug. 16
Fed. M. & S. pf. 1%	Q	Aug. 1	Aug. 16
Foundation. Co. 2%	Q	Aug. 1	Aug. 16
Gen. Asphalt pf. 1%	Q	Aug. 1	Aug. 16
Gen. Chemical. 2%	Q	Aug. 1	Aug. 16
Gen. Cigar pf. 1%	Q	Aug. 1	Aug. 16
Do deb. pf. 1%	Q	Aug. 1	Aug. 16
Gen. Electric. 2%	Q	Aug. 1	Aug. 16
Gillette S. R. 2.50	Q	Aug. 1	Aug. 16
Gillette S. R. 1.50	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Goody's T. & R. 2%	Q	Aug. 1	Aug. 16
Gr. Can. Cop. 50c	Q	Aug. 1	Aug. 16
Guantanamo Sugar. 50c	Q	Aug. 1	Aug. 16
Guantanamo Sugar. 50c	Q	Aug. 1	Aug. 16
Guffey-Gillespie	Q	Aug. 1	Aug. 16
Oil pf. 1%	Q	Aug. 1	Aug. 16
Harb. W. Ref. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Hartman Corp. 1%	Q	Aug. 1	Aug. 16
Hupp Motor pf. 1%	Q	Aug. 1	Aug. 16
Imperial Oil. 75c	Q	Aug. 1	Aug. 16
Indian Ref. 5%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Inland Steel. 75c	Q	Aug. 1	Aug. 16
Int. Cot. Mills. 1.50	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Int. Harvester. 12%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Langston Mono. 1%	Q	Aug. 1	Aug. 16

Pe-Pay-Books

Company.	Rate.	Pay- able.	Books Close.
Liggett & Myers	Q	Aug. 1	Aug. 16
com. A & B. 3%	Q	Aug. 1	Aug. 16
L. of W. Mill. 3%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Lee Rubber. 50c	Q	Aug. 1	Aug. 16
Lehigh C. & N. 1%	Q	Aug. 1	Aug. 16
Lindsay Light. 2%	Q	Aug. 1	Aug. 16
Lindsay L. pf. 1%	Q	Aug. 1	Aug. 16
Mahoning Inv. 1%	Q	Aug. 1	Aug. 16
Man. Shirt. 433c	Q	Aug. 1	Aug. 16
Manati Sugar. 2%	Q	Aug. 1	Aug. 16
Martin-Parry. 50c	Q	Aug. 1	Aug. 16
May Dep. S. pf. 1%	Q	Aug. 1	Aug. 16
Mergenthaler Co. 2%	Q	Aug. 1	Aug. 16
Merrimack Mfg. 2%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Mid. States Oil. 40c	Q	Aug. 1	Aug. 16
Minn. Sugar. 2%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Mol. Flow 1st pf. 1%	Q	Aug. 1	Aug. 16
Do 2d pf. 1%	Q	Aug. 1	Aug. 16
Mont. Cottons. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Nat. Acme. 875c	Q	Aug. 1	Aug. 16
Nat. A. & C. pf. 1%	Q	Aug. 1	Aug. 16
Nat. Bluit. 1%	Q	Aug. 1	Aug. 16
Nat. Candy. 4%	Q	Aug. 1	Aug. 16
Nat. Candy. 5%	Q	Aug. 1	Aug. 16
Do 1st & 2d pf. 1%	Q	Aug. 1	Aug. 16
Nat. En. & Stp. 1%	Q	Aug. 1	Aug. 16
Nat. Lead. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Nat. Sug. Ref. 3%	Q	Aug. 1	Aug. 16
Nat. Surety. 3%	Q	Aug. 1	Aug. 16
Neb. Power pf. 1%	Q	Aug. 1	Aug. 16
New. Cor. Cop. 25c	Q	Aug. 1	Aug. 16
New River pf. 1.50	Q	Aug. 1	Aug. 16
N. Y. Fuel Oil. 1%	Q	Aug. 1	Aug. 16
N. Y. A. Brake. 2%	Q	Aug. 1	Aug. 16
N. Y. Shipbldg. 1%	Q	Aug. 1	Aug. 16
Niles-B. Pond. 2%	Q	Aug. 1	Aug. 16
Ogilvie F. M. 1%	Q	Aug. 1	Aug. 16
Ohio Oil. 1.25	Q	Aug. 1	Aug. 16
Ohio Oil. 1.25	Q	Aug. 1	Aug. 16
Packard Motor	Q	Aug. 1	Aug. 16
Car pf. 1%	Q	Aug. 1	Aug. 16
Patchogue-Plym.	Q	Aug. 1	Aug. 16
Mills pf. 2%	Q	Aug. 1	Aug. 16
Perit. T. & M. 1.25	Q	Aug. 1	Aug. 16
Perit. Electric. 4%	Q	Aug. 1	Aug. 16
Pitts. Steel pf. 1%	Q	Aug. 1	Aug. 16
P. R-Am. Tob. 3%	Q	Aug. 1	Aug. 16
Pr. Stl. Car pf. 1%	Q	Aug. 1	Aug. 16
Procter & Gam.	Q	Aug. 1	Aug. 16
% pf. 1%	Q	Aug. 1	Aug. 16
Pure Oil. 50c	Q	Aug. 1	Aug. 16
Pure Oil. 50c	Q	Aug. 1	Aug. 16
Quaker Oats. 3%	Q	Aug. 1	Aug. 16
Quaker Oats. 25	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Reinier Mot. 1%	Q	Aug. 1	Aug. 16
Rep. Iron & S. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
Reynolds Tobac.	Q	Aug. 1	Aug. 16
com. & Cl. B. 200	Q	Aug. 1	Aug. 16
Riordan Pul.	Q	Aug. 1	Aug. 16
P. pf. 1%	Q	Aug. 1	Aug. 16
Rockhill Coal &	Q	Aug. 1	Aug. 16
Iron pf. 1%	Q	Aug. 1	Aug. 16
St. Jos. Lead. 25c	Q	Aug. 1	Aug. 16
St. Jos. Lead. 25c	Q	Aug. 1	Aug. 16
San Joaquin L.	Q	Aug. 1	Aug. 16
& P. pf. 1%	Q	Aug. 1	Aug. 16
Savage Arms. 1%	Q	Aug. 1	Aug. 16
Do 2d pf. 1%	Q	Aug. 1	Aug. 16
Schutte R. St. 50	Q	Aug. 1	Aug. 16
Seamans (R.E.)	Q	Aug. 1	Aug. 16
Co. 1%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16

Pe-Pay-Books

Company.	Rate.	Pay- able.	Books Close.
Sloss-Sheffield	Q	Aug. 1	Aug. 16
S. & I. pf. 1%	Q	Aug. 1	Aug. 16
So. Pipe Line. 4%	Q	Aug. 1	Aug. 16
S.W. P. & L. pf. 1%	Q	Aug. 1	Aug. 16
Spencer Pet. 2%	Q	Aug. 1	Aug. 16
St. G. & N. Y. 4%	Q	Aug. 1	Aug. 16
Stand. Milling. 2%	Q	Aug. 1	Aug. 16
Stand. Milling. 2%	Q	Aug. 1	Aug. 16
Do pf. 1%	Q	Aug. 1	Aug. 16
St. Oil. Cal. 2%	Q	Aug. 1	Aug. 16
St. Oil. Cal. 2%	Q	Aug. 1	Aug. 16
St. Oil. Ind. 3%	Q	Aug. 1	Aug. 16</

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The Michigan Central Railroad Company

Seventy-fourth Annual Report of the Board of Directors to the Stockholders for the year ended December 31, 1919

REPORT

To the Stockholders of

THE MICHIGAN CENTRAL RAILROAD COMPANY:

The Board of Directors herewith submits its report for the year ended December 31, 1919, with statements showing the results for the year and the financial condition of the company.

The operation and maintenance of the company's road were continued under Federal control during the year 1919, the mileage covered having been as follows:

Miles	
Main line and branches owned.....	1,182.97
Line jointly owned.....	.71
Leased lines.....	578.35
Lines operated under trackage rights.....	100.00
Total road operated (as shown in detail on another page).....	1,862.03

As compared with the previous year this is an increase of 29/100ths of a mile, accounted for by placing in service during the year 13/100ths of a mile of additional tracks constructed on the Detroit Belt Line Branch, an increase, account of remeasurement, in leased line of 19/100ths of a mile and a decrease of 3/100ths of a mile in trackage rights on the Grand Trunk Railway at Battle Creek.

Federal control of the property of this company continued during the year 1919 under the contract of December 27, 1918, providing for the payment of an annual standard compensation. On December 24, 1919, however, the President of the United States issued a proclamation relinquishing from Federal control, effective the first day of March, 1920, at 12:01 o'clock a. m., all railroads, systems of transportation and property of whatever kind taken or held under such Federal control and not theretofore relinquished, and restoring the same to the possession and control of their respective owners.

Prior and subsequent to the President's proclamation, Congress was actively engaged in the consideration of legislation to meet the railroad situation in its various phases, including such provisions as would protect the carriers during the transition from Federal to private control. Ultimately there was passed the Transportation Act approved February 28, 1920, the essential features of which are as follows:

The provision of means and machinery for transferring the properties.

The funding of the carriers' indebtedness to the United States.

The continuance of rates in effect until September 1, 1920.

Guaranty to the carriers for six months after the termination of Federal control.

Arrangements for new loans to the railways during the transition period.

Provision for railroad boards of labor and an adjustment board as a means of settling disputes between the carriers and their employees.

The Transportation Act also includes amendments to the Interstate Commerce Act which, among other things, direct the Interstate Commerce Commission to establish rates which will be adequate to provide the carriers, as a whole or within such rate groups as the commission may fix, with an aggregate annual net railway operating income equal to a fair return upon the aggregate value of their property and for the two years beginning March 1, 1920, a sum equal to 5% per cent per annum on the aggregate value of their properties and in the Commission's discretion an additional one-half of one per cent for improvements. The Act amends the Interstate Commerce Act by making provision for consolidations, mergers and pooling under certain limitations, for joint use of terminals, for the regulation of security issues, and, in addition, delegates to the Commission numerous other powers.

Section 209 provides, among other things, as follows:

"With respect to any carrier with which a contract (exclusive of so-called co-operative contracts or waivers) has been made fixing the amount of just compensation under the Federal Control Act, that the railway operating income of such carrier for the guaranty period as a whole shall not be less than one-half the amount named in such contract as annual compensation, or, where the contract fixed a lump sum as compensation for the whole period of Federal operation, that the railway operating income of such carrier for the guaranty period as a whole shall not be less than an amount which shall bear the same proportion to the lump sum so fixed as six months bears to the number of months during which such carrier was under Federal operation, including in both cases the increases in such compensation provided for in Section 4 of the Federal Control Act."

The Act further provides that:

"This section shall not be applicable to any carrier which does not on or before March 15, 1920, file with the Commission a written statement that it accepts all the provisions of this section."

On March 10, 1920, the Board of Directors authorized the execution and filing of the company's written statement accepting the provisions of Section 209. The effect of this will be that for the six months to September 1, 1920, the income of the company will be on the basis of the compensation paid by the government during Federal control.

In the early part of 1918 the Railroad Administration directed that an accurate separation of accounts should be made in order that those pertaining to the operations prior to Federal control and those relating to the operations by the Director General might be segregated. This entailed an exhaustive examination of the accounts in all departments. The corporate officers have kept in close touch with this situation and have employed examiners for the purpose of verifying the separation made by the Director General. The additional expense for these examiners has been more than justified through the correction of errors which otherwise would have operated to bring about a loss to the company.

During the year the Director of the Division of Capital Expenditures required the carriers to signify their approval, or otherwise, of projects contemplated by the Railroad Administration, and they were further requested to furnish a statement as to the position of the corporations in regard to financing. With the exception of some few projects of a strictly corporate nature or which would not be inaugurated until after the end of Federal control, the Michigan Central Railroad Company advised the Division of Capital Expenditures that it was not prepared to finance the projects from its own funds or to furnish collateral whereby it might assume the charges to its capital account required to carry out the work. The result has been that in the main the improvement projects have been financed by the Railroad Administration. In due course this company must arrange to reimburse the Director General for the amounts advanced by him in this connection, which, from January 1, 1918, to the end of 1919, approximated \$3,250,000.

There was no change in the capital stock of the company during the year.

The funded debt outstanding on December 31, 1918, was \$52,178,418.34. It was increased during the year by the sale of Michigan Central Railroad Equipment Trust of 1917 certificates amounting to 7,860,000.00 \$50,978,418.34

It was decreased during the year by payment of installments on account of equipment trusts as follows:

N Y C Lines Trust of 1907, due November 1, 1919.....	\$280,425.45
N Y C Lines Trust of 1910, due January 1, 1919 and 1920.....	787,920.88
N Y C Lines Trust of 1912, due January 1, 1919 and 1920.....	303,421.50
N Y C Lines Trust of 1913, due January 1, 1919 and 1920.....	524,719.08
M C R R Trust of 1915, due October 1, 1919.....	300,000.00
Michigan Central-Jackson, Lansing & Saginaw 3 1/2% gold bonds of 1951 purchased and cancelled by the Trustees of the Land Grant fund of the Jackson, Lansing & Saginaw Railroad Company.....	8,000.00
Total funded debt outstanding December 31, 1919.....	\$57,793,931.13

As stated in last year's report, the company has issued \$3,548,000 of its equipment trust certificates of 1917 bearing interest at 4% per cent. per annum. However, owing to the market conditions, the company, having been unable to sell the certificates at the minimum sale price fixed by the State Railroad Commission having jurisdiction, acquired them, as issued, by the means of short term loans for which the certificates were pledged as collateral. The Board on August 14, 1919 (contingent upon the approval of the Director General of Railroads and of the Railroad Commission having jurisdiction in the premises being obtained), authorized the surrender of all of said equipment trust certificates then outstanding and the making of a supplemental agreement with the Guaranty Trust Company of New York as Trustee, amending the agreement dated March 1, 1917, and leases made pursuant thereto, so as to provide that the certificates then outstanding or thereafter issued shall bear interest at the rate of 6 per cent. per annum. The necessary approvals having been obtained, \$7,800,000 of certificates, being all of those originally issued, less those which had matured on March 1, 1918, and March 1, 1919, were exchanged for certificates bearing interest at 6 per cent. per annum and were sold by the company. Of the amount realized \$7,385,228 was used to pay off the short term loans of the company for which the certificates had been pledged as collateral.

The changes in the property investment accounts for the year were as follows:

Additions and betterments—road		
Expenditures by the Federal Manager.....	\$2,845,012.04	
Expenditures by the corporation, net credit.....	23,393.58	
Additions and betterments—equipment		
Equipment assigned to the M C R R by the U S Railroad Administration.....	\$3,517,257.29	
Expenditures by the Federal Manager less equipment retired and transferred.....	288,426.47	
Improvements on leased railway property		
Expenditures by the Federal Manager.....	186,031.49	
The net increase in property investment account during the year being.....	\$6,813,333.31	

SUMMARY OF FINANCIAL OPERATIONS AFFECTING INCOME

Compensation accrued for the possession, use and control of the property of this company and its leased lines:

Year Ended	Year Ended	Increase.
Dec. 31, 1919.	Dec. 31, 1918.	
Compensation stated in contract.....	\$5,052,127.48	\$5,052,127.48
Additional compensation accrued account completed additions and betterments.....	647,685.08	*106,828.88
TOTAL COMPENSATION ACCRUED.....	\$5,699,812.56	\$5,158,956.36

OTHER INCOME.

Income from lease of road.....	\$3,390.34	\$123.43	\$3,266.91
Miscellaneous rent income.....	14,161.59	2,883.58	11,278.03
Miscellaneous non-operating physical property.....	5,341.01	2,881.23	2,459.78
Dividend income.....	497,218.28	497,240.00	9,672.28
From funded securities.....	84,357.56	49,379.78	34,977.78
From unfunded securities and accounts.....	270,385.10	*162,428.18	107,956.92
Miscellaneous income.....	3,793.00	1,714.81	2,078.19
TOTAL OTHER INCOME.....	\$858,187.18	\$766,150.99	\$92,036.19
GROSS INCOME.....	\$6,557,999.74	\$5,925,107.35	\$632,892.39

DEDUCTIONS FROM GROSS INCOME.

Rent for leased roads.....	\$2,783,598.46	\$2,774,022.11	\$9,576.35
Miscellaneous rents.....	8,113.96	3,208.88	4,905.08
War taxes accrued.....	719.59	81,506.38	\$80,786.79
Miscellaneous tax accruals.....	7,421.78	5,379.92	2,041.86
Separately operated properties—loss.....	57,577.00	58,883.36	11,306.36
Interest on funded debt.....	2,389,972.30	2,077,263.38	312,708.92
Interest on unfunded debt.....	1,615,304.29	1,282,397.40	332,906.89
Amortization of discount on funded debt.....	30,934.77	22,482.24	8,452.53
Maintenance of investment organization.....	2,344.54	.....	2,344.54
Corporate general expenses.....	146,699.41	71,005.54	75,693.87
Miscellaneous income charges.....	19,890.39	8,645.02	11,245.37
TOTAL DEDUCTIONS FROM GROSS INCOME.....	\$7,062,566.97	\$6,385,544.23	\$677,022.74
Less revenues and expenses applicable to the period prior to January 1, 1918, settled for account of the corporation by the United States Railroad Administration.....	2,428,203.27	2,021,705.41	\$406,497.86
NET CORPORATE INCOME.....	\$67,229.50	\$547,857.71	\$480,628.21

DISPOSITION OF NET INCOME.

Dividends.....	\$740,458.00	\$740,458.00
SURPLUS FOR THIS YEAR CARRIED TO PROFIT AND LOSS.....	\$47,229.50	\$480,628.21

*Figures for 1919 restated for purposes of comparison. Dividends in 1919, aggregating 4 per cent., charged to accumulated surplus.

Balance to credit of profit and loss (plus surplus) on December 31, 1918.....	\$18,448,755.41
ADDITIONS:	
Net corporate income for the year 1919.....	\$67,229.50
Profit on land and equipment sold.....	7,974.10
Adjustment in legal expenses account of Detroit River Terminal Company.....	40,233.95
Sundry insurance indemnities collected.....	17,192.17
Over-accrual in 1917 of Canadian war taxes.....	60,817.40
Road property retired and not replaced.....	95,862.18
Adjustments of various accounts.....	4,618.50
	263,917.85
Balance to credit of profit and loss on December 31, 1919.....	\$18,742,073.50

DEDUCTIONS:	
Dividends for the year, four per cent.....	\$740,458.00
Advances, and interest thereon, to Toledo Terminal Railroad Company, for payment of interest on bonds, canceled by judgment of the Supreme Court of Ohio.....	110,880.00
Various adjustments of accounts.....	49,290.58
	1,230,628.58
Balance to credit of profit and loss on December 31, 1919.....	\$17,511,444.92

The compensation stated in the contract and accrued as income for the possession, use and control of the property of this company and its leased lines remained at \$5,052,127.48. There was, however, accrued additional compensation in amount \$647,685.08 account of interest on completed additions and betterments (this being on debt of 1917 trust and Government allocated equipment). There had been accrued in 1918 interest amounting to \$196,828.88 on trust and Government allocated equipment placed in service during Federal control. The increase in dividend income of the company of \$9,678.28 is due to an increase in the dividend rate from 5 per cent. to 6 per cent. on the capital stock of the Toronto, Hamilton & Buffalo Railway Company.

The income from funded securities of the company increased \$6,358.08. This is due to interest on additional Liberty Loan bonds and interest on bonds of the Toronto Terminal Company received in 1919 to apply on certificates of indebtedness.

The increase of \$116,928.92 in interest from unfunded securities and accounts is mainly caused by the accrual of interest on unpaid compensation due by the Director General of Railroads.

There was no Federal income tax chargeable against the company in 1919, so that the account "War taxes accrued" shows a decrease of \$80,846.79, which was the amount charged in 1918.

Interest on funded debt shows an increase of \$312,006.92 principally due to interest on Michigan Central Railroad Equipment trust certificates of 1917 sold during the year.

The increase of \$332,916.89 for interest on unfunded debt is almost entirely accounted for by the interest accrued on deferred payments for equipment and other amounts due the Government.

The increase in corporate general expenses of \$75,693.87 is due to the fact that in 1918 the outlay for only six months was included while in 1919 not only were the full year's expenses included but the corporate organization reached its full development.

There was a charge against the corporation's income of \$2,248,203.27 in connection with lap-over revenues and expenses applicable to the period prior to January 1, 1918, settled for account of the corporation by the United States Railroad Administration. This heavy deduction left but \$67,229.50 available for dividends. For this reason, although the usual semi-annual dividends were declared, they were charged to the accumulated surplus of the company.

In a suit by the Hooking Valley Railway Company against the Toledo Terminal Railroad Company the Supreme Court of Ohio held, that under the contract between the proprietor companies, the Terminal Company could not use its net earnings to pay advances made by such proprietor companies to pay its bond interest accruing prior to 1914 or interest on such advances. The effect of this decision was to render worthless this company's claim against the Terminal Company arising out of the advances in question and accordingly \$110,880, representing such advances by this company, and interest thereon, was during the year charged off to profit and loss.

The company sold, during the year, 49 shares of stock of the Detroit Manufacturers' Railroad Company, leaving its holdings in the stock 1,787 shares out of a total of 3,000 shares issued.

The Lansing Manufacturers' Railroad, which has a spur line at Lansing, Michigan, reaching a number of industries and connecting with the lines of both the Michigan Central Railroad Company and the New York Central Railroad Company, has been operated under a lease which expires in the near future. It being desirable to continue the operation of this line and an opportunity having presented itself to acquire the stock outstanding (\$100,000) the Board of Directors, on December 10, 1919, authorized the acquisition of one-half thereof, the New York Central Railroad Company acquiring the remainder. The companies also acquired in equal amounts \$18,000 of note indebtedness.

While throughout the country there is a general shortage of equipment your officers feel that your company has reasonably fulfilled its obligations to the public. During the year 1914-1919 inclusive, the company purchased 84 new locomotives, 65 new passenger-train cars and 13,192 new freight-train cars at an aggregate cost of \$26,086,000. Today this equipment would cost approximately \$51,001,500, or \$25,000,000 more than was paid for it.

Of the 2,009 freight cars and 30 locomotives allotted by the Director General of Railroads to this company there were delivered in 1919, 1,173 freight cars; these, together with the equipment delivered in 1918, complete the entire allotment of freight cars but leave 10 locomotives still to be delivered. Arrangements have been made by which the Director General is to take at par the 8 per cent. equipment trust notes of the company, maturing in equal annual installments over a period of fifteen years, in payment for approximately 75 per cent. of the cost of this equipment, and by which the remainder is to be paid to him by deducting the amount from the equipment depreciation and retirement credits arising in the company's favor under its standard contract with him.

The following appointments of officers and changes in the Board of Directors occurred during the year: May 8, Mr. Robert S. Lovett elected a Director in place of Mr. Charles B. Seger, resigned. May 28, Mr. Robert S. Lovett appointed a member of the

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The Michigan Central Railroad Company—continued

Finance Committee in place of Mr. Charles B. Seger, resigned.

May 28, Mr. Alfred H. Smith appointed a Director in place of Mr. Horace S. Andrews, deceased, and elected President of the company, effective June 1.

November 1, Mr. George H. Ingalls appointed Vice President of the company in charge of traffic.

December 9, Mr. Harold S. Vanderbilt appointed a member of the Finance Committee in place of Mr. William K. Vanderbilt, resigned.

The Executive Committee on March 26, 1919, rescinded a resolution of the Board, adopted September 11, 1917, providing for a suspension of the pension rules for compulsory retirement at the age of 75 years, and restored in full force and effect, as of March 1, 1919, the original rule of the Pension Board.

In the operation of the Pension Department, 105 employees were retired and placed upon the pension roll. Of these retirements 86 were authorized because of the attainment of 70 years of age and 19 because of total and permanent physical disability. Thirty-four pensioners died during 1919, and at the close of the year 359 retired employees were carried upon the pension roll. The average monthly pension allowance of these is \$24.94 and the total amount paid in pension allowances during the year was \$108,871.70.

On subsequent pages will be found the condensed balance sheet of the company as of December 31, 1919, and statements giving details of capitalization, expenditures for improvements to property, investments, equipment trusts, taxes, rentals of leased lines, equipment, etc.

There will also be found as an appendix to this report statements showing results of operations by the United States Railroad Administration during 1919 compared with similar results for 1918.

Appreciative acknowledgment is made to all officers and employees of their loyal and efficient co-operation and service.

For the Board of Directors,
ALFRED H. SMITH,
President.

CONDENSED GENERAL BALANCE SHEET, DEC. 31, 1919

ASSETS

INVESTMENTS

Investment in road and equipment

Road and equipment to June 30, 1907..... \$35,213,257.09

Road and equipment since June 30, 1907

Road..... \$34,060,048.68

Equipment—trust 41,007,513.38

Equipment—owned..... 1,699,260.59

76,766,824.65

Total investment in road and equipment.....\$111,980,081.74

Improvements on leased railway property

To June 30, 1907..... \$823,773.76

Since June 30, 1907..... 2,053,479.41

2,877,253.17

Deposits in lieu of mortgaged property sold..... 3,794.50

Miscellaneous physical property..... 690,478.65

Investments in affiliated companies

Stocks..... \$8,833,294.50

Bonds..... 825,200.00

Notes..... 821,407.56

Advances..... 1,107,772.97

11,607,675.03

Other investments

Stocks..... \$15,094.00

Bonds..... 227,210.82

Miscellaneous..... 18,001.00

200,215.62

Total investment.....\$127,419,498.71

CURRENT ASSETS

Cash..... \$1,050,422.56

Special deposits..... 84,629.00

Loans and bills receivable..... 14,354.57

Miscellaneous accounts receivable..... 379,995.22

Interest and dividends receivable..... 261,702.59

Rents receivable.....

Compensation due from United States Government..... 3,969,454.68

5,600,758.03

DEFERRED ASSETS

Working fund advances..... \$2,902.23

United States Government

Cash taken over..... \$3,710,264.60

Agents' and conductors' balances..... 4,490,837.50

Material and supplies..... 8,148,907.02

Assets December 31, 1917, collected..... 4,278,939.66

Equipment retired..... 1,940,519.05

Cash transferred subsequent to December 31, 1917..... 411,350.73

Other items..... 1,400,174.60

24,381,063.25

Other deferred assets..... 4,329.96

24,385,315.14

UNADJUSTED DEBITS

Discount on funded debt..... \$817,813.90

Other unadjusted debits..... 232,922.95

1,050,736.85

Securities issued or assumed—pledged (\$601,000)

Securities issued or assumed—pledged (\$5,571,000)

\$158,519,308.73

CONDENSED GENERAL BALANCE SHEET, DECEMBER 31, 1919

LIABILITIES

STOCK

Capital stock

Book liability at date.....\$18,738,000.00

Mortgage bonds..... 33,148,000.00

Held by or for carrier at date..... 1,000.00

\$18,738,400.00

LONG TERM DEBT

Funded debt unmatured

Equipment obligations.....\$17,011,931.13

Mortgage bonds..... 33,148,000.00

Miscellaneous obligations..... 7,634,060.60

57,793,991.13

CURRENT LIABILITIES

Loans and bills payable.....\$14,450,000.00

Audited accounts and wages unpaid..... 605,302.08

Miscellaneous accounts payable..... 111,212.32

Interest matured unpaid..... 56,872.50

Dividends matured unpaid..... 4,686.60

Funded debt matured unpaid..... 2,000.00

Unmatured dividends declared..... 374,728.00

Unmatured interest accrued..... 704,329.74

Unmatured rents accrued..... 459,906.65

Other current liabilities..... 1,210.93

16,770,241.82

DEFERRED LIABILITIES

United States Government

Additions and betterments..... \$9,196,853.06

Revenues prior to January 1, 1918..... 589,295.82

Corporate transactions..... 3,105,063.36

Liabilities December 31, 1917, paid 10,622,127.50

Expenses prior to January 1, 1918..... 3,843,676.31

Other items..... 647,842.30

\$28,004,858.04

Other deferred liabilities..... 296,385.72

28,301,244.66

UNADJUSTED CREDITS

Tax liability.....\$12,850.65

Operating reserves..... 47,050.76

Accrued depreciation—road..... 42,186.24

Accrued depreciation—equipment..... 5,559,638.30

Accrued depreciation—miscellaneous physical property..... 6,949.38

Other unadjusted credits..... 7,275,023.59

12,943,700.92

CORPORATE SURPLUS

Additions to property through income and surplus.....\$6,461,771.87

Profit and loss—balance..... 17,512,018.33

23,973,790.20

\$158,519,308.73

The Cleveland, Cincinnati, Chicago and St. Louis Railway Company

Thirty-first Annual Report of the Board of Directors to the Stockholders for the year ended December 31, 1919

REPORT

To the Stockholders of
THE CLEVELAND, CINCINNATI, CHICAGO AND ST. LOUIS RAILWAY COMPANY:

The Board of Directors herewith submits its report for the year ended December 31, 1919, with statements showing the income account and additions to the property account for the year and the financial condition of the company.

As a result of the continuation of Federal control during the year the operation and maintenance of the company's railroad were conducted under the supervision of the Federal Manager, the miles of road operated having been as follows:

Miles.	
Main lines and branches owned.....	1,493.03
Proprietary lines.....	120.09
Leased lines.....	204.43
Operated under contract.....	201.37
Operated under trackage rights.....	183.61
Total road operated, (as shown in detail on another page).....	2,408.53

This is an increase of 12.76 miles over 1918, due to acquisition of trackage rights, as follows:

Cleveland Belt Railway from Lyndale to Cleveland, Ohio.....	5.63 miles
Chicago & Eastern Illinois Railway from Westville to Steelton, Illinois.....	3.94 miles
Erie Railroad from Glen Echo to Cold Springs, Ohio.....	8.81 miles
Wheeling & Lake Erie Railway in Cleveland, Ohio.....	1.23 miles

partly offset by the abandonment of trackage rights over the Toledo Terminal Railway from Stanley to Gould, Ohio, 6.65 miles.

Federal control of the property of this company continued during the year 1919 under the contract of December 27, 1918, providing for the payment of an annual standard compensation. On December 24, 1919, however, the President of the United States issued a proclamation relinquishing from Federal control, effective the first day of March, 1920, at 12.01 o'clock a. m., all railroads, systems of transportation and property of whatever kind taken or held under such Federal control and not theretofore relinquished, and restoring the same to the possession and control of their respective owners.

Prior and subsequent to the President's proclamation, Congress was actively engaged in the consideration of legislation to meet the railroad situation in its various phases, including such provisions as would protect the carriers during the transition from Federal to private control. Ultimately there was passed the Transportation Act approved February 28, 1920, the essential features of which are as follows:

The provision of means and machinery for transferring the properties.

The funding of the carriers' indebtedness to the United States.

The continuance of rates in effect until September 1, 1920.

Guaranty to the carriers for six months after the termination of Federal control.

Arrangements for new loans to the railways during the transition period.

Provision for railroad boards of labor and an adjustment board as a means of settling disputes between the carriers and their employees.

The Transportation Act also includes amendments to the Interstate Commerce Act which, among other things, direct the Interstate Commerce Commission to establish rates which will be adequate to provide the carriers, as a whole or within such rate groups as the commission may fix, with an aggregate annual net railway operating income equal to a fair return upon the aggregate value of their property, which, for the two years beginning March 1, 1920, is fixed at a sum equal to 3½ per cent per annum on the aggregate value of their properties and in the Commission's discretion an ad-

ditional one-half of 1 per cent to make provision for improvements. The Act amends the Interstate Commerce Act by making provision for consolidations, mergers and pooling under certain limitations, for joint use of terminals, for the regulation of security issues, and, in addition, delegates to the Commission numerous other powers.

Section 200 provides, among other things, as follows: "With respect to any carrier with which a contract (exclusive of so-called co-operative contracts or waivers) has been made fixing the amount of just compensation under the Federal Control Act, that the railway operating income of such carrier for the guaranty period as a whole shall not be less than one-half the amount named in such contract as annual compensation, or, where the contract fixed a lump sum as compensation for the whole period of Federal operation, that the railway operating income of such carrier for the guaranty period as a whole shall not be less than an amount which shall bear the same proportion to the lump sum so fixed as six months bears to the number of months during which such carrier was under Federal operation, including in both cases the increase in such compensation provided for in Section 4 of the Federal Control Act." The Act further provides that:

"This section shall not be applicable to any carrier which does not on or before March 15, 1920, file with the Commission a written statement that it accepts all the provisions of this section."

On March 10, 1920, the Board of Directors authorized the execution and filing of the company's written statement accepting the provisions of Section 200. The effect of this will be that for the six months to September 1, 1920, the income for the company will be on the basis of the compensation paid by the Government during Federal control.

In the early part of 1918, the Railroad Administration directed that an accurate separation of accounts should be made in order that those pertaining to the operations prior to Federal control and those relating to the operations by the Director General might be segregated. This entailed an exhaustive examination of the accounts in all departments. The corporate officers have kept in close touch with this situation and have employed examiners for the purpose of verifying the separation made by the Director General. The additional expense for these examiners has been more than justified through the correction of errors which otherwise would have operated to bring about a loss to the company.

During the year the Director of the Division of Capital Expenditures required the carriers to signify their approval, or otherwise, of projects contemplated by the Railroad Administration, and they were further requested to furnish a statement as to the position of the corporations in regard to financing. With the exception of some few projects of a strictly corporate nature or which would not be inaugurated until after the end of Federal control, the Cleveland, Cincinnati, Chicago & St. Louis Railway Company advised the Division of Capital Expenditures that it was not prepared to finance the entire cost of the projects from its own funds or to furnish collateral whereby it might assume the charges to its capital account required to carry out the work. Improvement projects were financed by the United States Railroad Administration, involving an outlay of \$10,155,440.91, against which has been credited as partial reimbursement by the company \$6,959,637.22. In due course this company must arrange to reimburse the Director General for the balance of the amount advanced by him in this connection, which aggregated, at the end of 1919, approximately \$3,200,000.

The changes in the property investment account for the year were as follows:

Additions and betterments—road	
Expenditures by the Federal Manager.....	\$4,572,200.25
Expenditures by the corporation	
less adjustments—net credit.....	164,155.88
	\$4,408,044.37

Additions and betterments—equipment	
Expenditures by the Federal Manager, less equipment retired and transferred.....	\$52,832.65
Equipment assigned to the C & C & St. L. Ry by the United States Railroad Administration.....	2,465,136.00
Credit adjustments by the corporation.....	18,505.80
	2,495,372.85
Total addition to road and equipment accounts.....	\$6,907,607.22
Improvements on leased railway property	
Expenditures by the Federal Manager, less property retired.....	\$104,626.43
Expenditures by the corporation.....	1,228.05
	105,854.48
The net increase in property investment accounts during the year being.....	\$7,013,461.70
There was no change in capital stock during the year, the amount authorized and issued to December 31, 1919, being as follows:	
Preferred stock authorized.....	\$10,000,000.00
Common stock authorized.....	50,000,000.00
	\$60,000,000.00
Total stock authorized.....	\$60,000,000.00
Preferred stock issued.....	\$10,000,000.00
Common stock issued.....	47,066,300.00
	57,066,300.00
Balance common stock authorized but not issued December 31, 1919.....	\$2,933,700.00
The funded debt outstanding December 31, 1918, was.....	\$58,361,304.81
It has been increased during the year as follows:	
By the sale of 10-year 6% refunding and improvement mortgage bonds.....	\$15,000,000.00
By the sale of Big Four Railway equipment trust of 1917 certificates.....	2,133,000.00
	17,133,000.00
It was decreased during the year by the payment of equipment trust installments and by the retirement of bonds as follows:	
N Y C Lines Trust of 1907, due November, 1919.....	\$296,688.81
N Y C Lines Trust of 1910 due January, 1919 and 1920.....	399,251.64
N Y C Lines Trust of 1912 due January, 1919 and 1920.....	319,780.40
N Y C Lines Trust of 1913 due January, 1919 and 1920.....	233,467.42
Big Four Railway Trust of 1914 due June, 1919.....	373,000.00
Big Four Railway Trust of 1915 due July, 1919.....	115,000.00
Big Four Railway Trust of 1917 due June, 1919.....	237,000.00
I & St. L. R. R. Co first mortgage bonds retired.....	2,000,000.00
C I St. L. & C Ry Co general first mortgage bonds retired.....	77,000.00
C I St. L. & C Ry Co first mortgage bonds retired.....	5,000.00
C C & St. L. Ry Co (St. Louis division) first collateral trust mortgage bonds purchased for sinking fund.....	51,000.00
Central Grain Elevator Co bonds retired.....	25,000.00
	4,082,180.27
Leaving the total funded debt outstanding on December 31, 1919.....	\$111,412,405.54
An agreement has been made with a committee representing income bond holders of the Peoria & Eastern Railway Company by which the income account of that company has been readjusted and the acquisition by it of the elevator at Champaign, Illinois, has been put upon the basis of a new	

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The Cleveland, Cincinnati, Chicago and St. Louis Railway Company—continued

over a term of years at an agreed price. By this agreement all matters of difference between this company and the income bond holders have been disposed of satisfactorily.

On June 11, 1919, the Board authorized and the stockholders, at a special meeting on June 18, 1919, approved, the execution of a refunding and improvement mortgage upon the railroad and franchises and such other property of the company as may be described therein, the bonds, to be issuable in series and to bear such rates of interest and to mature on such dates as the Board of Directors may fix in regard to each series. In pursuance of this authority there were issued during the year \$20,000,000 of refunding and improvement mortgage bonds known as Series A, dated July 1, 1919, and maturing July 1, 1929, bearing interest at 6 per cent. per annum. Bonds of the par value of \$15,000,000 were sold but owing to the unfavorable market conditions the company was unable to dispose of the remaining \$5,000,000 of bonds at a satisfactory price and they are therefore held in the treasury of the company. Of the proceeds of the sale of the \$15,000,000 of refunding and improvement mortgage bonds (\$14,325,000) there were used \$2,000,000 to retire a similar amount of Indianapolis & St. Louis Railroad Company first mortgage bonds falling due on July 1, 1919; \$4,950,000.57 to reimburse the Director General of Railroads for expenditures to April 30, 1919, for additions and betterments; and \$5,369,731.36 to pay off indebtedness to The New York Central Railroad Company incurred for capital account, leaving a balance of \$8,175.07 unexpended.

Of the \$2,370,000 of equipment trust certificates authorized under the Big Four Railway Trust agreement of June 1, 1917, there were issued during the year \$300,000, making the total amount of certificates issued under the trust agreement \$2,313,000. Of this amount \$2,133,000 of certificates were sold in the early part of the year; the balance, having matured in 1918, were cancelled. Through the sale of these certificates the company paid off \$1,607,450 of short term notes for which the certificates had been pledged as collateral.

Of the 2,000 freight cars and 35 locomotives allocated by the Director General of Railroads to this company there were delivered in 1919, 754 freight cars and 6 locomotives; these, together with the equipment delivered in 1918, completed the entire allotment of freight cars but left 4 locomotives undelivered at the end of 1919. Arrangements have been made by which the Director General is to take at par the 6 per cent. equipment trust notes of the company, maturing in equal installments over a period of fifteen years, in payment for approximately 75 per cent. of the cost of this equipment, and by which the remainder is to be paid to him by deducting the amount from the equipment depreciation and retirement credits arising in the company's favor under its standard contract with him.

SUMMARY OF FINANCIAL OPERATIONS AFFECTING INCOME

Compensation accrued for the possession, use and control of the property of this company and its leased lines:

	Year Ended Dec. 31, 1919.	Year Ended Dec. 31, 1918.	Increase.
Compensation stated in contract.....	\$9,938,597.23	\$9,938,597.23	.....
Additional compensation accrued account completed additions and betterments.....	488,753.45	73,396.32	\$415,357.13
TOTAL COMPENSATION ACCRUED.....	\$10,427,350.68	\$10,011,993.55	\$415,357.13

MISCELLANEOUS OPERATIONS.

Revenues.....	\$25,913.01	\$18,842.68	\$7,070.33
Expenses and taxes.....	20,451.30	16,867.53	3,583.75
NET INCOME.....	\$5,461.71	\$1,975.15	\$3,486.56

OTHER INCOME.

Miscellaneous rent income.....	\$294,241.43	\$195,016.70	\$99,224.73
Miscellaneous non-operating physical property.....	99,374.65	81,107.27	18,267.38
Separately operated properties—profit.....	2,797.20	2,797.20	.....
Dividend income.....	70,765.92	74,705.89	(3,939.97)
From funded securities.....	72,262.65	238,218.40	(165,955.75)
From unfunded securities and accounts.....	304,768.87	\$161,149.82	\$143,619.05
Release of premium on funded debt.....	1,545.80	1,885.80	(339.91)
Miscellaneous income.....	4,662.51	3,427.88	1,234.63
TOTAL OTHER INCOME.....	\$757,761.97	\$758,308.90	(\$546.93)
GROSS INCOME.....	\$11,185,112.65	\$10,770,302.45	\$414,810.20

DEDUCTIONS FROM GROSS INCOME.

Rent for leased roads.....	\$516,740.45	\$561,280.09	(\$44,539.64)
Miscellaneous rents.....	150,586.37	141,315.15	9,271.22
War taxes accrued.....	185,678.78	74,826.62	110,852.16
Miscellaneous tax accruals.....	10,123.45	460.80	9,662.65
Separately operated properties—loss.....	1,707.22	64,290.97	(\$62,583.75)
Interest on funded debt.....	4,919,060.03	4,580,363.37	338,756.66
Interest on unfunded debt.....	961,700.43	565,581.75	396,118.68
Amortization of debt on count on funded debt.....	40,569.01	9,026.90	31,542.11
Corporate general expenses.....	204,108.42	42,085.45	162,022.97
Miscellaneous income charges.....	33,321.24	56,392.50	(\$23,071.26)
TOTAL DEDUCTIONS FROM GROSS INCOME.....	\$7,032,604.40	\$6,035,571.45	\$997,032.95
Less revenues and expenses applicable to the period prior to January 1, 1919, settled for account of the corporation by the United States Railroad Administration.....	3,580,183.52	1,616,345.07	1,963,838.45
NET CORPORATE INCOME.....	\$577,768.44	\$3,120,365.92	(\$2,542,597.48)

DISPOSITION OF NET INCOME.

Dividends declared, 5 per cent. each year on preferred capital stock.....	\$40,025.00	\$40,025.00	.....
Sinking funds.....	34,135.96	31,894.10	\$2,241.86
Investment in physical property.....	9,729.28	55,530.40	(\$45,801.12)
TOTAL DISPOSITION OF NET INCOME.....	\$84,890.24	\$127,449.50	(\$42,559.26)
SLURF FOR THE YEAR CARRIED TO PROFIT AND LOSS.....	\$5,005.40	\$2,493,916.42	\$2,488,911.02

*Figures for 1918 restated for purposes of comparison. Decrease.

Profit and Loss Account

BALANCE TO CREDIT OF PROFIT AND LOSS DECEMBER 31, 1918.....	\$11,325,609.16
ADDITIONS:	
Surplus for the year 1919.....	\$35,005.40
Requirements of securities below par.....	28,044.28
Unclaimed wages and pensions, 1913.....	13,368.02
Sales of land.....	7,465.25
Adjustment of sundry accounts (net).....	4,123.16
	88,006.11
	\$11,413,615.27

DEDUCTIONS:

Adjustment of investment in grain elevators in compliance with exception taken by the Interstate Commerce Commission.....	\$256,577.16
Advances to Kankakee & Seneca Railroad Co. written off in accordance with ruling of the Interstate Commerce Commission.....	123,514.30
Refund of freight overcharges previously written off.....	112,660.36
Unaccrued depreciation prior to July 1, 1907, on equipment retired during 1919.....	107,829.18
Peoria & Eastern Railway Co.: Adjustments in connection with its income account and sale to it of elevator at Champaign, Illinois.....	78,490.73
Surplus appropriated for investment in physical property.....	10,463.75
	689,544.46

BALANCE TO CREDIT OF PROFIT AND LOSS DECEMBER 31, 1919.....	\$10,724,270.81
-------------------------------------------------------------	-----------------

The compensation stated in the contract and accrued as income for the possession, use and control of the property of this company and its leased lines remained at \$9,938,597.23 for the year 1919. There was, however, accrued additional compensation in amount \$488,753.45 account interest on completed additions and betterments (this being on cost of 1917 trust and government allocated equipment). There had been accrued in 1918 interest amounting to \$73,396.32 on trust and government allocated equipment placed in service during Federal control.

There was an increase in net income from miscellaneous operations of \$3,486.56 as a result of increased demand for general storage space at Cincinnati.

The miscellaneous rent income of the company shows an increase over the previous year of \$9,224.73, and the income from miscellaneous non-operating physical property an increase of \$18,267.38. These increases are mainly attributable to increase in rentals charged for the company's properties and to a more complete occupancy of same due to the increased demand for premises.

The decrease in the dividend income of the company is due to no dividend having been paid on the stock of the Missouri & Illinois Bridge and Belt Railroad Company during the year.

The apparent decrease of \$165,955.75 in the income from funded securities is largely caused by a change in the method of accounting for the interest amounting to \$200,000 on Springfield Division purchase money lien. There was an increase of approximately \$35,000 during the year for interest accrued on Liberty Loan bonds.

The increase of \$143,619.05 in income from unfunded securities and accounts is mainly caused by the accrual of interest on unpaid compensation due by the Director General of Railroads.

The increase in war taxes accrued is largely caused by an additional income tax assessed for the year 1917 and paid during 1919.

The increase of \$9,653.56 in the miscellaneous tax accruals is due to increased real estate taxes in connection with miscellaneous physical property.

Interest on refunding and improvement 6% mortgage bonds and equipment trust certificates of 1917, sold during the year, are the principal causes of the increase of \$338,756.66 in interest on funded debt.

The increase in interest on unfunded debt of \$456,127.68 is almost entirely accounted for by the interest accrued on deferred payments for equipment and other accounts due the Government.

The increase of \$162,022.97 in corporate general expenses is due to the fact that in 1918 the outlay for only six months was included while in 1919 not only was a full year's expenses included but the corporate organization reached its full development.

While throughout the country there is a general shortage of equipment your officers feel that your company has reasonably fulfilled its obligations to the public. During the years 1914-1919, inclusive, the company purchased 124 new locomotives, 65 new passenger-train cars and 11,436 new freight-train cars at an aggregate cost of \$20,586,300. Today this equipment would cost approximately \$42,091,300, or \$21,505,000 more than was paid for it.

In 1912 the Lake Shore & Michigan Southern Railway Company advanced, on behalf of the Cleveland Cincinnati Chicago & St. Louis Railway Company, the necessary funds for the acquisition of certain coal lands in Christian, Montgomery, Fayette, Saline, Franklin and Williamson Counties, Illinois. These advances were transferred to the books of the New York Central Railroad Company at consolidation and carried until October 27, 1919, when the indebtedness, \$2,266,824.93, was paid in full by the Cleveland Cincinnati Chicago & St. Louis Railway Company.

The Board rescinded the action taken by it on September 11, 1917, providing for a suspension of the pension rule of the company, as to compulsory retirement of employees at 70 years of age, and restored the rule in full force and effect as of March 1, 1919.

In the operation of the Pension Department 56 employees were retired and placed upon the pension roll. Of these retirements 50 were authorized because of the attainment of 70 years of age and 6 because of total and permanent physical disability. Thirty-five pensioners died during 1919 and at the close of the year 306 retired employees were carried upon the pension roll. The average monthly pension allowance of these is \$23.54, and the total amount paid in pension allowances during the year was \$85,670.23.

The following changes in the Board of Directors of the company were made on June 11, 1919: Mr. Alfred H. Smith was appointed a Director to fill one of the existing vacancies; Mr. Robert E. Lovett was appointed a Director to fill the vacancy caused by the resignation of Mr. Charles B. Sawyer and was made a member of the Finance Committee.

On June 11, 1919, Mr. William W. Vanderbilt, Jr., resigned the Presidency and Mr. Alfred H. Smith was elected to succeed him.

Mr. George H. Ingalls was appointed Vice President in charge of traffic effective November 1, 1919.

On subsequent pages will be found the condensed general

balance sheet of the company, as of December 31, 1919, and statements giving details of capitalization, expenditures for improvements to property, investments, equipment trusts, taxes, rentals of leased lines, equipment, description of physical property, etc.

There will also be found, as an appendix to this report, statements showing results of operations by the United States Railroad Administration during 1919 compared with similar results for 1918.

Appreciative acknowledgment is made to all officers and employees of their loyal and efficient co-operation and service.

For the Board of Directors,

ALFRED H. SMITH,
President.

CONDENSED GENERAL BALANCE SHEET,
DECEMBER 31, 1919

ASSETS	
INVESTMENTS	
Investment in road and equipment.....	\$179,230,284.04
Improvements on leased railway property.....	810,957.69
Sinking funds.....	11.54
Deposits in lieu of mortgaged property sold.....	5,000.00
Miscellaneous physical property.....	2,560,248.12
Investments in affiliated companies	
Stocks.....	\$6,788,534.16
Bonds.....	5,283,402.00
Notes.....	55,000.00
Advances.....	865,660.73
	12,999,662.89
Other investments	
Stocks.....	\$36.00
Bonds.....	1,082,716.45
Notes.....	24,911.78
Advances.....	81,000.00
Miscellaneous.....	730.00
	1,189,394.23
Total investments.....	\$196,419,498.51

CURRENT ASSETS	
Cash.....	\$1,294,677.43
Special deposits.....	3,194,028.29
Traffic and car-service balances receivable.....	16,482.70
Miscellaneous accounts receivable.....	532,440.82
Interest and dividends receivable.....	25,659.70
Rents receivable.....	.....
Compensation due from United States Government.....	\$464,869.23
Miscellaneous.....	23,857.18
	518,726.41
Other current assets.....	3,637.95
	5,515,653.10

DEFERRED ASSETS	
Working fund advances.....	\$3,504.88
Other deferred assets.....	7,107.87
United States Government Partial settlement account additions and betterments.....	\$6,956,687.28
Agents' and conductors' balances.....	16,860.00
Material and supplies.....	5,346,345.36
Assets December 31, 1917, collected.....	738,502.20
Equipment retired.....	623,485.38
Other items.....	1,027,936.98
	14,706,797.14
	14,717,409.89

UNADJUSTED DEBITS	
Rents and insurance paid in advance.....	\$833.33
Discount on funded debt.....	737,718.81
Other unadjusted debits.....	342,303.60
	1,080,955.74
Securities issued or assumed—unpledged (\$5,111,330).....	
	\$218,129,517.24

CONDENSED GENERAL BALANCE SHEET,
DECEMBER 31, 1919

LIABILITIES	
STOCK	
Capital stock.....	\$87,027,200.00
LONG TERM DEBT	
Funded debt unmatured	
Equipment obligations.....	\$10,567,290.00
Mortgage bonds.....	72,039,500.00
Collateral trust bonds.....	9,143,000.00
Miscellaneous obligations.....	19,662,605.94
	\$111,412,405.94
Non-negotiable debt to affiliated companies.....	4,043,900.44
	115,456,305.98

CURRENT LIABILITIES	
Loans and bills payable.....	\$3,300,000.00
Audited accounts and wages payable.....	\$63,975.53
Miscellaneous accounts payable.....	38,335.31
Interest matured unpaid.....	1,065,287.72
Dividends matured unpaid.....	7,926.27
Funded debt matured unpaid.....	5,000.00
Dividend declared, payable January 20, 1920.....	124,981.25
Unmatured interest accrued.....	377,891.71
Unmatured rents accrued.....	9,322.67
Other current liabilities.....	7,703,460.65
	12,866,190.11

DEFERRED LIABILITIES	
Other deferred liabilities.....	\$111,250.22
United States Government Additions and betterments.....	\$10,155,449.91
Liabilities December 31, 1917, paid.....	63,580.82
Corporate transactions.....	285,003.35
Revenues and expenses prior to January 1, 1919.....	3,102,650.25
Other items.....	682,973.06
	14,289,908.39
	14,401,225.61

UNADJUSTED CREDITS	
Tax liability.....	\$47,331.90
Premium on funded debt.....	7,726.55
Accrued depreciation of equipment.....	5,422,146.72
Other unadjusted credits.....	750,736.44
	6,227,941.70

CORPORATE DEBIT	
Additions to property through income and surplus.....	\$68,610.84
Sinking fund reserves.....	360,463.19
Total appropriated surplus.....	\$1,426,383.03
Profit and loss—balance.....	10,724,270.81
	12,150,653.84
	\$218,129,517.24

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Messrs. J. P. Morgan & Co., First National Bank, The National City Company, Guaranty Trust Company of New York, Bankers Trust Company, and Harris, Forbes & Co., all of New York, offer for subscription

\$25,000,000

New York Central Railroad Co.

Ten-Year 7% Collateral Trust Gold Bonds

Dated September 1, 1920

Due September 1, 1930

TO be secured by deposit with Guaranty Trust Company of New York, as Trustee, of the following collateral:

	Pledged Price	Value
\$25,000,000 New York Central R. R. Co. Refunding and Improvement Mortgage 6% Bonds, Series B	* 95	\$23,750,000
\$3,750,000 par value (being 75,000 shares) Reading Co. 1st Preferred Stock	40	3,000,000
\$5,500,000 par value (being 110,000 shares) Reading Co. 2nd Preferred Stock	42½	4,675,000
Total		\$31,425,000

*Based on the present market price of the 4½% Bonds, Series A, issued under the same mortgage

The following description of the issue is summarized from the circular letter of Albert H. Harris, Vice President, copies of which may be had upon application.

AT current quotations, the market value of the securities to be pledged is approximately \$31,425,000 or in excess of 125% of the principal amount of this issue of Bonds.

THE Indenture will permit the Company to substitute for the Reading stock such securities as it may receive therefor in the event of the dissolution of the Reading Company pursuant to a Court order. The Company may also make further substitutions provided that there remains collateral having a then value of not less than 125% of the amount of outstanding 10 year bonds.

THE BONDS are to be redeemable at the option of the Company in whole or in part at 105% and accrued interest.

INTEREST will be payable March 1st and September 1st. Coupon Bonds in denominations of \$1,000 and \$500 registerable as to principal, and in fully registered form in denominations of \$1,000, \$5,000 and \$10,000.

Coupon and registered bonds and the several denominations are to be interchangeable.

THE proceeds of the Bonds are to be used to retire \$15,000,000 One-Year 6% Collateral Trust Notes which mature on September 15, 1920, and \$8,000,000 of bank loans. The balance of the proceeds will be available for the Company's capital purposes.

INCLUDING the compensation payable by the U. S. Government during the two full years of Federal control the company's income available for rental and interest charges during the last four calendar years has exceeded such charges by at least \$23,000,000 annually. Under the new rates granted by the Interstate Commerce Commission it is estimated by the Company that, based on the 1919 traffic, the Company's net income for 1921 (including other corporate income) will be not less than \$80,000,000 as against fixed charges (including interest on this issue) of less than \$48,000,000.

We offer the above Bonds for subscription at 100 and interest, yielding 7%. The above offer is made subject to the approval by counsel of the completion of all necessary legal formalities and to the formal approval of the Interstate Commerce Commission. Subscription books will be opened at the office of J. P. Morgan & Co., at 10 o'clock A.M. on Friday, August 20th, 1920, and will be closed in their discretion. The right is reserved to reject any and all applications and also in any event to award a smaller amount than applied for.

August 20th, 1920

As all of these above bonds have been sold, this advertisement appears only as a matter of record.

ADVERTISEMENT.

FINANCIAL AND LEGAL NOTICES
Advertising Rate 30 Cents Per Agate Line

FAIRBANKS, MORSE & CO. PREFERRED STOCK DIVIDEND.

Notice is hereby given that the regular Quarterly Dividend of one and one-half per cent. (1½%) has been declared on the Preferred Capital Stock of the above Company, and will be payable on September 1st, 1920, to stockholders of record at the close of business on August 21st, 1920:

The transfer books of the Company will be closed for the registration of transfers from the close of business on August 21st, 1920, until ten o'clock in the forenoon of September 1st, 1920.

F. M. BOUGHEY, Secretary.
Chicago, Ill., August 18th, 1920.

GREENE CANANEA COPPER CO.

42 Broadway, New York, N. Y.
The Board of Directors of the Greene Cananea Copper Company has declared a dividend of 50 cents per share upon its Capital Stock of the par value of \$100.00 per share, payable on August 23, 1920, to the holders of such shares of record at the close of business at 3:00 o'clock P. M., Friday, August 6, 1920. The dividend is payable only upon the \$100.00 shares into which the Capital Stock is divided. All stockholders who have not converted their holdings into shares of \$100.00 par value should do so without delay in order that they may receive their dividend promptly. The transfer books will not be closed.

J. W. ALLEN, Treasurer.
New York, June 24, 1920.

American Telephone & Telegraph Co.

A dividend of Two Dollars per share will be paid on Friday, October 15, 1920, to stockholders of record at the close of business on Monday, September 20, 1920.

G. D. MILNE, Treasurer.

A new field for thoughtful Investors.

India, the wonder country—to invest in shares of

The Tagore Indo-American Bank, Ltd.

Promoted by
Hon. Raj. Kumar Nawab S. Tagore of Calcutta, and other experienced men on banking affairs.
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To regain health the different organs of the body must function properly. The system of physical culture pursued at MCGOVERN'S GYMNASIUM has a scientific basis and has gained the endorsement of leading physicians.

5 West 66th Street.
Telephone Columbus 2928.

WIEBUSCH & HILGER, Ltd. Hardware and Cutlery

106 to 110 Lafayette Street
New York

August 20, 1920.

THE NEW YORK TIMES:

Our advertisement in THE NEW YORK TIMES Help Wanted columns for a young man correspondent and private clerk to executive brought over 100 replies. We have secured just the man we desired to fill this vacancy.

WIEBUSCH & HILGER, Ltd.
B. G. Phelps, Credit Manager.

